



Dated 12 March 2021





Registered Address: Ewropa Business Centre, Triq Dun Karm, B'Kara, BKR 9034 Telephone: +356 25 688 788 CCGM is licensed to act as a Retirement Scheme Administrator on behalf of the Lifetime Private Pension Scheme. CCGM is regulated by the Malta Financial Services Authority

#### INTRODUCTION

This document constitutes the Scheme Particulars in relation to The Lifetime Pensions Private Pension Scheme (the "Scheme") and has been produced in accordance with the pension rules for personal retirement rules as issued by the Malta Financial Services Authority ("MFSA"). These Scheme Particulars are intended as a summary of a general nature only and are not intended to be relied upon, nor to be substitute for professional or tax advice, or used in formulating any business or investment decisions without first seeking such advice. The Scheme is a personal retirement scheme set up as a Defined Contribution Arrangement which is administrated by CCGM Pensions Administrators Ltd. as the Retirement Scheme Administrator (the "RSA").

The Scheme is licensed by the MFSA under the Retirement Pensions Act ("RPA") in Malta.

The RSA will determine the available investment options for the Scheme and shall initially appoint Calamatta Cuschieri Investment Management Ltd. as the investment manager.

#### THE SCHEME

The Scheme is a personal retirement scheme set up by a Trust Deed with CCGM Pensions Administrators Ltd. acting as the RSA (the "Scheme Document"). The Scheme was licensed by the Malta Financial Services Authority on the 19<sup>th</sup> of December 2019 and established on the 3<sup>rd</sup> January 2017 as a perpetual trust operating as a non-member directed scheme. The Scheme is a Defined Contribution arrangement providing retirement benefits which will be calculated on the value of the capital being built up in the Scheme through the contributions being made to the Scheme and the investments made by the Scheme after deductions of any losses and expenses.

Each member will have an individual member account allocated to him. The RSA will allocate to each member's account:

Any contributions made to the Scheme by the member; and

Any assets invested by the RSA and allocated to the member's contributions.

The value of your members account will increase or decrease depending on the investments allocated to it.

### **FUNCTIONARIES OF THE SCHEME**

The RSA is a company formed as a joint venture between Calamatta Cuschieri Group plc and GasanMamo Insurance Limited. Calamatta Cuschieri Group plc is the parent company of various entities licensed with the MFSA offering a wide range of services across a variety of financial assets, including investment advice, funds services, investment management services and discretionary portfolio services. GasanMamo Insurance Limited has been licensed to underwrite general business of insurance by the MFSA since 2003.

#### THE BOARD OF DIRECTORS OF THE RSA CONSISTS OF THE FOLLOWING MEMBERS:



#### MR. NICHOLAS CALAMATTA - MANAGING DIRECTOR

Nick Calamatta is the Managing Director of the RSA, taking an active role in overseeing the company's operations and reporting to the other board members. He joined Calamatta Cuschieri Group in 2005 and today is the Co-CEO of the Group. His role mainly focuses on Company Strategy as well as leading the Capital Markets team. Mr. Calamatta sits on various Investment committees and Boards within the Group as well as third party hedge funds. Mr. Calamatta holds a Bachelor of Arts (Hons) in Financial Services from the University of Bournemouth (UK). He is specialised in Wealth Management as well as being passionate about Economics and Current Affairs.





## MR. MICHAEL GALEA - DIRECTOR

Michael Galea is a director of the RSA. Michael is also the COO of the Calamatta Cuschieri Group and also sits on a number of committees & boards within the Group as well as for clients covering the areas of investments, portfolio management & risk management. Prior to joining Calamatta Cuschieri, where he also set up and ran the Treasury Department for a number of years, Mr. Galea was Head of Markets Investments of a local wealth management Bank where he was directly responsible for all areas relating to international financial markets & treasury operations. Mr. Galea also has a background in corporate finance having worked with one of the Big Four audit firms. Mr Galea holds a B. Com (Hons) Banking & Finance degree as well as a Master's in Business Administration, both from the University of Malta.



#### MR. JULIAN MAMO - DIRECTOR

Julian Mamo is a director of the RSA. Julian is also the Managing Director of GasanMamo Insurance. He graduated in Business Management, has been in the insurance business for over 20 years working in all areas of operation. Prior to his appointment as Managing Director of GasanMamo in April 2013, Julian was responsible for the Sales, Marketing and Administration operations of GasanMamo. Julian is director on a number of Boards, is President of the Malta Insurance Association and formerly on the Council of the Malta Chamber of Commerce, Enterprise and Industry, MIMA and former Board member of Malta Enterprise.



#### MR. MARK MAMO - DIRECTOR

Mark Mamo is a director of the RSA. Mark Mamo B.Sc. (Hons.), Dip CII, graduated from CASS Business School in London in 2002 and soon after joined the GasanMamo Insurance. Mark's first role within GasanMamo Insurance was that of project development and in 2006 was involved in the launch of Sana medical insurance. In 2013 Mark joined the senior management team and is today responsible for marketing, medical, network, ICT and risk management at GasanMamo.



#### VANESSA PORTELLI – COMPANY SECRETARY

Dr. Vanessa Portelli is the company secretary of the RSA. A lawyer by profession, Vanessa Portelli joined GasanMamo Insurance as Legal Officer in 2002. She served as Board Secretary from 2005 and was appointed Company Secretary with effect from 1 December 2008. During 2012 Dr Portelli took on the role of Compliance Officer of the GasanMamo Insurance and joined the Senior Management team during the same year taking on the additional responsibility for HR and Administration as General Manager – HR, Legal and Compliance as from 2013.



#### MR. CALLUM LAMB - SENIOR PENSIONS ADMINISTRATOR

Callum has been responsible for the administration of the Lifetime Private Pension schemes for the past 5 years having previously spent the 5 years with one of Malta's leading Retirement Scheme Administrators, focusing primarily in the QROPS and QNUPS market. During this time, he was involved with all aspects of administration of Retirement Schemes from application stage, through to the investment of member funds and the calculation of retirement benefits where he led his own team of administrators.



## MR. JOHN RUSHER - CONSULTANT

Mr. Rusher recently joined CCGM to act as a consultant on all technical aspects of the business. He has a successful track record in management and direction of fast growing businesses. Mr. Rusher provides a consultative, commercial approach to account management, through proven leadership skills technical knowledge and board experience. Mr. Rusher has 36 years knowledge of Financial Services industry including, Banking, Executive Directorship, Fiduciary Trustee, Management, processes, compliance, marketing, taxation and Financial Adviser. He is regarded as an expert in service technology and expatriate taxation, international banking, investments and pensions.



#### **INVESTMENT MANAGER**

Calamatta Cuschieri Investment Management Ltd. is licensed by the MFSA to provide investment management services in terms of the RPA.

#### **AUDITOR**

The auditor of the Scheme is PWC, Malta.

#### **BANK**

Bank of Valletta plc is the Scheme's bank. Bank of Valletta plc is licensed as a credit institution by the Central Bank of Malta.

## **LEGAL ADVISORS**

The legal advisors to the Scheme are Ganado Advocates. Ganado Advocates have assisted the Maltese Government with drafting of local legislation relating to pensions. Ganado was also involved in the establishment of the Malta Association of Retirement Scheme Practitioners and Dr Matthew Brincat also acts as secretary general to the same association.

#### WHO CAN APPLY?

The Scheme is open to any individual who is aged 18 or over but under the age of 70. In order to join the Scheme, you simply need to complete an application form and provide satisfactory proof of identity and residence.

#### WHEN CAN THE SCHEME BENEFITS BE TAKEN?

Retirement benefits can start to be taken upon the Member attaining retirement age. In terms of the current RPA and pension rules issued by the MFSA (the "Pension Rules") retirement benefits can start to be paid out once a member reaches the age of between 50 to 75. However, in order for the Scheme to retain its qualifying status with the Income Tax commissioner, Retirement benefits have to be paid from 61 years and not later than the age of 70;

## SCHEME BENEFITS FOR TRANSFERS FROM THE EUROPEAN COMMISSION PENSION SCHEME

In the case of an EC pension transfer (European Commission Pension) retirement benefits can start to be taken upon the Member attaining 60 years and not later than the Member attaining the age of 66.

## WHAT ARE THE BENEFITS AVAILABLE TO MEMBERS OF THE SCHEME?

The retirement benefits will be payable to the Members in such form as are allowed by the RPA and Pension Rules. In terms of the current Pension Rules:

- On Reaching Retirement age (not earlier than 50 and not later than 75 Members can elect to receive 30% of their fund value as a lump sum in accordance with the Pension Rules issued by the MFSA. However, in order for the Scheme to retain its qualifying status with the Income Tax commissioner, the lump sum must be paid between the ages of 61 and 70.
- The remaining 70% of the Member's fund value will be used to pay the Member pension income calculated according to actuarial estimates of life expectancy.

#### **DEATH**

In case a member dies before, the RSA will liquidate the member's account and pay the lump sum to:

- 1. Such of the member's dependents as indicated by member himself or
- 2. In the absence of such instructions by member, the RSA in his discretion will either pay the said lump sum to the member's dependents or relations (as determined by RSA) or to the Member's estate.

In case the member dies whilst being in receipt of an annuity, the RSA shall apply that part of the member's account used to provide the annuity for the member's spouse or other dependents as the RSA shall decide. In the absence of spouse or dependents, the net member's account shall be transferred to the member's estate.



#### WHAT ARE THE BENEFITS AVAILABLE TO MEMBERS FROM EUROPEAN COMMISSION TRANSFERS?

On reaching Retirement age (not earlier than 60 and not later than 66) – 100% of the Member's fund value will be used to pay pension income calculated according to actuarial estimates of life expectancy. No lump sum is available.

Provisions will be made for a 'Survivors Pension';

Death - In case a member dies before, the RSA will liquidate the member's account and pay the lump sum to:

- 1. Such of the member's dependents as indicated by member himself or
- 2. In the absence of such instructions by member, the RSA in his discretion will either pay the said lump sum to the member's dependents or relations (as determined by RSA) or to the Member's estate.

In case the member dies whilst being in receipt of an annuity, the RSA shall apply that part of the member's account used to provide the annuity for the member's spouse or other dependents as the RSA shall decide. In the absence of spouse or dependents, the net member's account shall be transferred to the member's estate.

#### WHAT CAN THE SCHEME INVEST IN?

The Scheme shall invest the assets of the Scheme in the best interests of the members. The assets of the Scheme shall be properly diversified to avoid accumulation of risks in the portfolio as a whole.

The Scheme will invest the contributions through the portfolio services of Calamatta Cuschieri Investment Management Ltd., a suitably qualified and competent investment manager. Calamatta Cuschieri Investment Management Limited is licensed under Category 2 of the Investment Services Act by the MFSA.

The investments should be across a wide range of underlying assets, however at least initially it is expected that the Investment Manager will be investing the contributions in Collective Investment Schemes, regulated under the UCITS (Undertakings for Collective Investment in Transferable Securities) regime. There are three underlying investment strategies under the scheme designed by the Investment Manager to meet different members' circumstances. The investment objectives and other important detail on each strategy is found in Appendix 1 included in this document.

The Pension Rules also imposes some restrictions on the investments that can be made by the Scheme. In terms of the current pension Rules, the Scheme shall not engage, directly or indirectly, in transactions with, or grant loans to, any of its members or connected persons thereto. The Investment Manager is also under further internal risk management controls and restrictions.

### **CONFLICTS OF INTEREST**

In the case of a potential conflict of interest, the RSA and Calamatta Cuschieri Investment Management Ltd. as the investment manager shall ensure that investment activity is carried out in the sole interest of the members.

Some or all of the underlying assets of the scheme may be managed by the same Manager appointed by the scheme as long as the investment mandate, criteria and restrictions are satisfactorily met. Other UCITS funds where the manager may be investing, may be affiliated with another entity falling under CC Group.

The current composition of the portfolio as detailed in Appendix one consists of a number of sub-funds pertaining to the CC Funds SICAV umbrella that are managed by Calamatta Cuschieri Investment Management Ltd, the appointed Investment manager of the scheme. The portfolio of the scheme also invests in UBS funds that are represented in Malta by Calamatta Cuschieri Investment Services Ltd.

Mr. Nicholas Calamatta is the Co-Chief Executive Officer, director and also a beneficial owner in the investment manager and Mr. Michael Galea is the Chief Operating Officer and Director of the investment manager.

## TRANSFERIBILITY OF THE SCHEME

The pension pot can be transferred in to schemes of other providers. This is subject to the other scheme being a registered and qualified scheme. Transfer charges apply if you transfer your scheme in the first 5 years.

#### **FEES AND CHARGES**

The RSA will be charging an "Initial Fee" an "Annual Fee" and an "Administration Fee".



#### **INITIAL FEES**

An Initial Fee of 20% of your first-year contributions applies to offset the set-up costs associated with your pension. This fee is payable throughout the first calendar year of joining the scheme and will be deducted from your monthly contribution in the first calendar year of joining the scheme. The minimum amount is of the initial fee is set at €200.

#### **ANNUAL FEES**

From the second year onwards, the fee payable is 2% in advance. This will be deducted from your regular contribution during the anniversary month you joined the scheme. This fee will be deducted for the first five years even if you skip a contribution.

#### **ADMINISTRATION FEES**

The RSA will charge an Administration Fee equal to 0.7% of the Scheme's assets per annum, this will be taken pro-rata on a quarterly basis.

#### **EUROPEAN COMMISSION PENSION TRANSFER FEES**

Pension transfers received from the European Commission will be charged a flat €500 Initial fee. The RSA will also charge an Administration Fee equal to 0.7% of the Scheme's assets per annum, this will be taken pro-rata on a quarterly basis.

#### TRANSFER CHARGES

A transfer charge is payable on the value of your pension. We do not recommend that a pension is transferred in the initial 5 years.

Year 1	20.0%
Year 2	10.0%
Year 3	10.0%
Year 4	5.0%
Year 5	5.0%
Year 6 onwards	0%

Since it is envisaged that at least initially the Scheme's assets be invested in funds already managed by the Investment Manager, the Investment Manager will not be charging fees above those already being charged by the said investment Manager to the said funds. The funds managed by the Investment Manager normally offer management fees ranging from 1% to 1.35%.

## **CONTRIBUTIONS AND FREQUENCY**

The Scheme will accept contributions from its Members through bank transfers. This may include transfers from other pension or retirement arrangements such as life insurance policies. The maximum contribution eligible for a tax rebate is currently €3,000 per annum, however, there are no limits to the amount you can contribute.

Contributions can be done through a monthly, quarterly, semiannually or annually direct debit mandate as well as having the option to make additional one-off contributions. There is also the option to automatically contribute the maximum allowance eligible for a tax rebate every year. Contributions must be paid into the scheme for a minimum of 5 years in order not to incur additional charges. Contributions may be stalled and restarted at any time as long as the age of the member is with the 18- and 69-years bracket.

## **TAXATION**

The Scheme is exempt from Maltese tax on all its income with the exception of income from immovable property situated in Malta. As a general rule, payments out of the Scheme's assets are characterised as pension income and arising in Malta for Maltese tax purposes. On such basis beneficiaries who are resident in Malta would need to report such pension income in their Maltese income tax return. As a general rule, any capital sum received by way of commutation of pension – up to such maximum amount as may be provided in the Maltese income tax acts is exempt from Maltese tax. Currently the exemption is set at a maximum of 30% of the total pension.

Members resident in Malta are entitled to a tax credit in respect of contributions made to the Scheme. The tax credit will be deducted from the total Maltese income tax chargeable on the member in the year in which the contributions are made to the Scheme.



The maximum credit is currently set at lower of: 25% of the contributions made in relevant tax year; and €750

In case of a married couple resident in Malta, the tax credit is available to both spouses even where the spouses opt for separate tax computation.

#### **ACCOUNTING PERIOD**

The Scheme's accounting period runs up to 31 December.

#### **REPORTING**

An annual statement showing full details and valuation of your contributions and related disclosures will be sent to members.

### **COMPLAINTS HANDLING POLICY**

The Client can address any complaints about the services of the RSA, in writing, addressed to "The Compliance Officer, CCGM, Ewropa Business Centre, Triq Dun Karm, Birkirkara, BKR 9034 Malta". CCGM shall acknowledge receipt of the complaint in writing and under normal circumstances will attempt to investigate and resolve the matter within 15 working days from the date it receives the written complaint. If the issue cannot be resolves with the 15 working days, CCGM will inform the complainant in writing of the anticipated time frame required to conclude the matter.

If the Client's complaint is not ultimately handled to the Client's satisfaction after being dealt with in accordance with CCGM's internal complaint handling procedures, the Client may subsequently refer the complaint to the Office of the Arbiter for Financial Services, 1st Floor, St Calcedonius Square, Floriana FRN 1530 Malta.

## **CANCELLATION TERMS**

Members have 30 days from the acceptance date to cancel the application and obtain a full refund at no cost. If during the cancellation period, the contribution is already invested, then full refund will represent the market value of the underlying investments, which may vary from the actual amount contributed. The cancellation notice, attached to the Member Acceptance letter, has to be completed.

#### SCHEME DOCUMENTATION AND INFORMATION

The application Form, the Scheme Document and further information on the Scheme is available from the offices of the RSA at Ewropa Business Centre, Triq Dun Karm, Birkirkara, BKR 9034.

## **GENERAL INFORMATION**

There is no statutory provision for compensation in the case where the Scheme is unable to satisfy liabilities attributed to it. The licensing of the Scheme is not an endorsement by the MFSA as to the performance of the Scheme and the MFSA shall not be liable for the performance or default of the Scheme.

## FREQUENTLY ASKED QUESTIONS (FAQs)

For further information please refer to our Frequently Asked Questions document available on our website.

Document last updated: 25th August 2020.



### **Appendix 1 - Investment Strategies**

Contributions will be invested in a range of UCITS funds based on recommendations given by the investment manager. The Scheme invests in 3 different strategies, these being, Conservative, Balanced or an Aggressive approach. Members are required to complete a self-risk assessment questionnaire in order to determine which investment strategy would be most appropriate. If financial advice is required, it is recommended to seek an authorised financial adviser.

Each strategy applies a different asset allocation to match the risk profile and rebalances yearly according to the members' age with the aim to maximize the return on the contributions over the long term. The yearly rebalancing also shifts to a less volatile asset allocation to avoid any unwanted movements before declaring retirement.

#### **CONSERVATIVE**

#### **BALANCED**

#### **AGGRESSIVE**

The Conservative strategy seeks to preserve the value of the portfolio over the long-term by having a relatively higher allocation to lower risk securities such as Investment Grade bonds throughout the lifetime of the product. The strategy starts with a relatively small allocation to blue chip equities, which is gradually shifted to fixed income over time in order to protect the capital value as the product approaches maturity.

The Balanced investment strategy aims to balance the growth potential, but higher volatility, of equity markets with the stability of fixed income markets over the long term. This strategy focuses on optimising the risk-return balance over the lifetime of the product.

The Aggressive strategy to maximize capital appreciation over the lifetime of the product. The strategy starts with a relatively high allocation to equity markets and shifts to more stable fixed income securities as the maturity of the product approaches. Relatively higher volatility balanced with higher returns over the long-term lifetime of the product is expected.

## Applying the 'Rule of Thumb' for asset allocation

In practice, asset allocation should be based on risk tolerance, thus the rule of thumb is to subtract your age from 100 and that's the percentage of your portfolio that you should keep in stocks. For example, if you're 30, you should keep 70% of your portfolio in stocks. If you're 70, you should keep 30% of your portfolio in stocks. This concept will allow for risk to vary according to age. The younger the investor is, the higher the risk tolerance, due to a longer savings period, and vice versa.

#### **Investment Restrictions**

The Portfolio Managers shall only provide portfolio management services in respect of Collective Investment Schemes (CISs) listed in the White List

- i. The fund must be a UCITS fund
- ii. No funds of funds are allowed
- iii. Maximum TER of 2.5% per year
- iv. The maximum unhedged exposure to the non-Euro mutual funds is set at 30% of assets
- v. Financial derivatives shall be used for reduction of risk/hedging only

## Conditions applicable to the investment of the Scheme's assets

No more than 25% of total portfolio of assets shall be invested in one fund, provided that a 30% limit shall apply until the assets under management of the respective strategy (Cautious, Balanced or Aggressive) reach Eur2.5 million. The portfolio shall consist of a minimum of five mutual funds, provided that the number can be as low as three until the assets under management reach Eur2.5 million. The following limits shall apply for total exposure to funds managed by the Investment Manager:

- a) Until the scheme's respective strategy AUM reaches Eur2.5 million: 100% of assets
- b) Until the scheme's respective strategy AUM reaches Eur5 million: 70% of assets
- c) Thereafter to be discussed when the threshold is reached



#### Risk measurement process

- 1. The Strategic Asset Allocation should provide the target allocation for each CIS and shall be subject to the following variations threshold: deviation of +/- 5% from target asset allocation, applied to each asset class.
- 2. When selecting individual funds the Investment Manager shall seek to ensure that the following aspects have been considered and assessed:
  - The objective of each investment fund is well understood. This includes the level of risk in the strategy, the ways in which those risks are managed and the way in which the manager seeks to achieve its return objective (e.g. by active or passive management);
  - · How ongoing costs, charges and transaction costs can erode the value of member;
  - The correlation of the fund with the asset class it is investing in;
  - The fund's assets under management and any possible implications given the characteristics of the main underlying assets;
  - · Stability of the organisation.
- 3. A thorough review and analysis of the investment if and when any of the following occurs:
  - A fund's performance falls below the median of their peer group's or passive asset class benchmark's one, three-, and five-year returns;
  - · There is a significant increase in TER;
  - There is a change in the professionals managing the portfolio;
  - · There is a significant decrease in the fund's assets;
  - There is an indication that the fund is deviating from its stated style and/or strategy;
  - · An extraordinary event occurs that may interfere with the fund's ability to fulfil its role in the future; or
  - There is instability of the organization managing the fund.

#### Investment of the scheme's assets

On a monthly basis, the Lead Portfolio Manager shall calculate the existing exposures and place any orders relating to new contributions received during the month while undertaking any re-balancing required.

#### **Current Investments within the scheme**

Provider	Fund Name	ISIN
Comgest Growth plc	Comgest Growth Europe Opportunities € Z Acc	IE00BZ0X9T58
Legg Mason Global Funds plc	Legg Mason Global Funds PLC - ClearBridge US Large Cap Growth Fund	IE00BYML7N05
CC Funds SICAV plc	Global Balanced Income Fund – Class A	MT7000014445
CC Funds SICAV plc	Malta Government Bond Fund – Class A	MT7000017992
CC Funds SICAV plc	Emerging Market Bond Fund – Class C	MT7000021242
CC Funds SICAV plc	Euro High Income Bond Fund - Class A	MT7000007761
UBS (LUX)	UBS (Lux) Bond SICAV Eur Corporates – Class P	LU0162626096
UBS (LUX)	UBS Equity Fund Euro Countries Opportunity - Class P	LU0085870433
UBS (LUX)	UBS (Lux) Equity Fund European Opportunity Class P	LU0006391097



## **Benchmark Criteria Used**

Sector	Ticker	Description
US equities	SPTRNE	S&P500 EUR Net Total Return Index
European Sovereign Bonds	EG00	ICE BofAML Euro Government Index
European High Yield	HE00	ICE BofAML Euro High Yield Index
Emerging Markets	EMHB	ICE BofAML High Yield Emerging Markets Corporate Plus Index
<b>European Investment Grade</b>	ER00	ICE BofAML Euro Corporate Index
<b>European Equities</b>	SX5T	DJ Eurostoxx 50 Net Total Return
Balanced	Balanced	50% Equity / 25% EUR IG / 25% EUR HY
Cash	Cash	Nil