

GO p.l.c.  
Annual Report and Consolidated  
Financial Statements

31 December 2020

	<b>Pages</b>
Chairman's message	1 - 2
Chief Executive Officer's review	3 - 6
Directors' report	7 - 21
Corporate governance - Statement of compliance	22 - 30
Remuneration report	31 - 35
Company information	36
Independent auditor's report	37 - 49
Statements of financial position	50 - 51
Income statements	52
Statements of comprehensive income	53
Statements of changes in equity	54 - 57
Statements of cash flows	58
Notes to the financial statements	59 - 150
Five-year record	151

## Chairman's message

2020 was a challenging year for companies worldwide as the global pandemic tested businesses' agility, innovation, and determination. Businesses had to take a hard look at how they operate in order to withstand, and triumph over the disruption that ensued. GO was no different. In my first full year as Chairman of GO, I am very proud to have witnessed the experience and resiliency of this long-standing company as it continued to deliver immense value to the GO Group, its shareholders and the Maltese community, all of this, whilst facing extraordinary circumstances.

GO has been connecting people and businesses for the past 45 years. It has kept up its pace of investment over the years to make it Malta's largest investor in the country's digital infrastructure, which is critical for economic and social development. Our dependency, as individuals and businesses, on fast, reliable and resilient broadband connectivity has never been more prevalent as it was in this past year. As the pandemic hit Maltese shores, GO had to react swiftly, balancing the needs of the community, its customers and its people, with the interests of the company and its shareholders.

A well planned strategy meant that we quickly took operations online, overhauled our shops and equipped our front line employees with the protective equipment and procedures required in line with recommended guidelines; we digitised many of our processes; rolled out a number of customer centric initiatives to ensure that everyone remained connected, even non-GO customers – all of this in a relatively short space of time. Despite this disruption and unplanned expense, we continued to achieve, and surpass our set targets.

TrueFibre rollout continued strongly, with an additional 25,000 homes passed with the latest fibre technology despite the physical restrictions. Today, more than 150,000 homes have the opportunity to enjoy ultra-high speed broadband connections. We welcomed an additional 5,300 broadband customers and close to 10,000 mobile customers during 2020. We continued on our digital transformation journey, upgraded our mobile switching centre, achieved the highest NPS scores, while reducing our operational costs.

Such performance is nothing short of remarkable and proves that with the right people, right strategy culture and values, we can continue to achieve great things.

During 2020, GO generated close to €185.2m in revenue, an increase of 4.2% over 2019, resulting in an operating profit of €21.3m.

Based on this performance, the Board is recommending a dividend of €0.16 per share.

Across the GO Group, Cablenet in Cyprus entered a new phase in its successful journey. The start of an evolution into a full-scale quad play operator with an aim to capture, in the long term, a share of the significant mobile market.

Locally, our investment in BMITT continued its positive trend with an increased focus on investment in the latest technologies to be well placed to offer more robust and scalable solutions to our customers, who are searching to locate off premise and outsource the management of their key IT assets to specialists in the field.

Investment remains a critical factor to our continued success.

Launched just two years ago, GO Ventures, is bearing fruit. It has invested a total of around €1 million in four diverse start-ups, alongside international brands, with other investment opportunities in the pipeline. It is very well established in the start-up ecosystem, making its mark as a strong reference point for mentorship, network opportunities and financial support.

The true strength of a company lies in its ability to adapt, whilst remaining focused on its long-term goals.

This past year has tested our vision and commitment, but it has also been a testament to our strength as a Company and as a team, in our obsession about our customers and dedication to our shareholders.

**Chairman's message** - continued

We shall continue to be the main drivers of a true digital Malta, where no one is left behind.

I take this opportunity to thank my fellow Board Members, Nikhil Patil CEO, the Executive Team, and all the dedicated employees for their dedication and support in helping us weather the most challenging year, so successfully.

A handwritten signature in blue ink, appearing to read 'Samir Saied', is positioned above the name and title.

Samir Saied  
Chairman

## Chief Executive Officer's review

The onset of the pandemic in Malta brought with it unprecedented changes onto the Maltese community. Businesses, families and individuals were all impacted in one way or another - but one thing that prevailed is the importance of connectivity during such testing times. The impact on GO was no different to any other business. Yet, despite this disruption, we adapted, innovated and continued to grow, because what we do as a company plays a fundamental role in the economy and society as a whole.

The past year has proved that digital has quickly become a fundamental enabler of our lives, and is critical to the current and future wellbeing of Malta and its people. People are working from home, some businesses have moved online, schools have gone from physical to virtual classrooms, and video meetings have swiftly replaced physical meetings and gatherings.

It's a privilege and a huge responsibility for all of us at GO to be relied upon to provide critical digital services for individuals, organisations and the whole country of Malta. Lives and livelihoods depend on us every day.

But not everyone is benefiting evenly from the digital revolution. Digital access and skills are key to a good life in today's world. We believe everyone should be able to participate.

We took the challenge of 2020 as a prime opportunity to revisit our purpose - why we existed as a company. I strongly believe that the past year has been the best showcase of our purpose. We went above and beyond to help the community stay connected. Over the years, GO has been in the drivers' seat in ensuring a truly digital Malta, keeping everyone connected and leaving no one behind in the process.

We believe our purpose is, **'to drive a digital Malta where no-one is left behind'**.

This is exactly what we did, in every sense possible, every day. Every decision we took as a company, particularly in our response to COVID-19, was taken through the lens of our Purpose, and the results speak for themselves. For example:

- We offered free access to our TV App to everyone in Malta to enjoy some of the best video on demand content while under lockdown.
- For those individuals (doctors, nurses, police, armed forces and fire fighter to name a few) at the very front line fighting this pandemic, GO extended free mobile voice and data so that they could stay connected to family and friends.
- We also ensured that those customers stranded in travel banned countries had sufficient means of keeping in touch with family with peace of mind by additional credit or discounts on their respective bills.
- For the business community, we offered bespoke services to help them shift online and offered attractive, and revised credit terms to support them through the most difficult months.

In addition to weathering the pandemic and supporting our community, we successfully executed our top business priorities and in many ways, surpassed our result expectations. We did this by delivering on our four strategic pillars.

## Investing in a digital Malta

We continued to invest in a state-of-the-art TrueFibre network, rolling out this future proof technology to a further 25,000 homes. Today, more than 150,000 homes have the opportunity to enjoy ultra-fast digital services from our Fibre-to-the-Home network.

On the international connectivity front, we continued to push forward with our investment in a third submarine cable which will make us the first operator in Malta to have links to France and Egypt, and completely transform the digital connectivity map of Malta. We are well on course to commence the laying of the physical infrastructure and anticipate that the new link will be ready for service by early 2022.

## **Chief Executive Officer's review** - continued

### **Providing the best customer experience**

Throughout 2020, we welcomed 5300 broadband customers and 9500 mobile customers to the GO family. Our growth enabled us to capture the number one spot in terms of mobile subscriber market share in Malta.

We achieved this by remaining focused on delighting our customers by delivering greater value through products such as Android TV, Mix and Match – which essentially gives customers full flexibility over their packages, EasyBuy and Trade in offers, amongst others.

Our Smart WiFi product in particular is one example as to how we are maximising the benefits of our TrueFibre network. Smart WiFi has totally transformed our customers' broadband experience, guaranteeing top speeds in every corner of their homes. It also ensures that the speeds delivered on our network, are what customers actually experience in their homes. More importantly however, a specialised support service allows us to monitor customers' WiFi signal remotely and proactively address any issues.

### **Becoming a digital enterprise**

If we are going to drive a digital Malta, we have to start at home. Going digital as an organization will enable us to provide a seamless service to our customers; reduce non value-adding costs; be price-competitive; and continue to invest in a digital Malta. It also enables us to invest in making GO's staff the most highly digitally-skilled workforce on these islands.

Today we have around 63% of our customer base that is interacting with our products and services using our digital channels. The number of new users, as well as frequency of use, continues to increase month on month. Around 33% of existing users engage with our digital apps several times in a month.

### **Minimising environmental impact**

A key determinant of our long term success will be the way in which we tackle the challenges of climate change. Digital enablement is one way in which we can reduce our carbon footprint. To this effect, we have started our journey in becoming a greener company. We undertook a detailed study to assess our current carbon footprint and as an outcome, are committing to adopting the science based targets<sup>1</sup>, which allow us to set environmental targets that are in line with global trends. Consequently, we are establishing initiatives that will allow us to reduce our total emissions by 21% by 2024 and 42% by 2029.

Culture is the magic that really makes an organisation perform and thrive. Living our purpose and achieving our strategic ambitions required us to reboot our culture around the following values: Obsessing about our Customers, Being One GO team, and Acting like an Owner.

### **Obsess About our Customers**

Every day of the year 24/7, we enable people to do the things that matter to them most. Connect with family and friends, build businesses, entertain themselves, shop, learn new skills and change the world for the better. Our customers depend on us to keep them connected, and it's a responsibility we take seriously. Every one of us at GO is dedicated to making things better for our customers. If a customer has a problem, we don't rest until it is fixed and stays fixed.

---

<sup>1</sup>Science based targets is a set of goals developed by a business to provide it with a clear route to reduce greenhouse gas emissions. An emissions reduction target is defined as 'science-based' if it is developed in line with the scale of reductions required to keep global warming below 1.5C from pre-industrial levels. Science Based Targets is a joint initiative of CDP, the UN Global Compact (UNGC), the World Resources Institute (WRI) and WWF, to enable leading companies to set ambitious and meaningful corporate GHG reduction targets.

## **Chief Executive Officer's review** - continued

### **Be One Go Team**

We can only deliver a digital Malta and serve our customers brilliantly if we're one united, collaborative team. Our customers expect a single, seamless experience when they deal with us, any time of day through any channel. So every GO colleague is expected first and foremost to be a team player; and the more we're one team, the more we enjoy the journey.

### **Act like Owners**

We empower and trust each other to do the right thing. We take end-to-end responsibility, going beyond our job description when we need to for our customers and our company. We're ready to be held accountable. When mistakes happen, we don't blame – we learn.

Leading through the lens of our purpose, and living our values every day has allowed us to deliver great results and has set us on the right path for even more success.

GO remains one of the best performing publicly listed companies in Malta in terms of consistent delivery of shareholder returns above the market average. Over a 5-year period 2016 to 2020, GO's total shareholder return averaged 8.31% on an annualised basis. Notwithstanding the period of intense organisational transformation spurred by the continued rollout of FTTH, international connectivity, and enterprise digitisation, we continued to post excellent financial results and deliver shareholder returns.

The Group generated revenue of €185.2 million (2019: €177.8 million), an increase of €7.4 million over the comparative year. Revenue from GO's local telecommunications segment suffered a marginal decline of 0.9% compared to 2019, mainly driven by the significant drop in international roaming traffic due to the travel restrictions.

Our investments both past and present continue to deliver additional value to the GO Group. This year GO invested €57.2 million, which is €7.9 million higher than the previous year.

Cablenet in Cyprus continued with the expansion of its network into new areas of Cyprus via a state-of-the-art Fibre Optic Network in order to meet demand from both homes and businesses. By the end of 2020, more than 77,000 households and 3,400 businesses trusted Cablenet with their broadband and other communication services. There are plans to expand the network coverage further in order to be able to cover approximately 80% of the country's households. Cablenet generated total revenues of €47.0 million (2019: €39.8 million), an increase of 17.9%. This revenue growth reflects subscriber gains across all segments. Achieving growth in a challenging COVID-19 environment with many operational channels demonstrates the strength of the company to continue growing in revenues and market shares.

Our other subsidiary BMITT, the leading data centre services provider in Malta, had a positive year registering total revenues of €24 million, equivalent to an increase of 6.3% over the prior year. Revenue is growing year on year, with revenue derived from colocation and connectivity services improving by 11% over 2019.

Our investment arm – GO Ventures, has invested a total of around €1 million in a number of diverse and promising start-ups since its launch two years ago. It has made significant strides in the start-up eco-system, well establishing itself as a prominent enabler for budding entrepreneurs. I am very proud of what we have managed to achieve in a relatively short space of time. The fact that we have invested alongside global investors like Telefonica, Accenture, Sequoia, Blume Ventures and Tetrao SPF, is testament to our success so far.

All this contributed to GO reporting €20.9 million profit before tax which is 0.8% lower than the previous year.

## **Chief Executive Officer's review** - continued

At GO we are always focused on investing for the long term, while providing healthy returns to our shareholders. It gives me a great pride that the Board is proposing a dividend of €0.16 for 2020 – the highest dividend ever when excluding extraordinary events.

I believe that our Purpose, Model and Values can, and must, act as a compass for us all, steering us to make the right decisions individually and collectively. If we can do this, we will continue to deliver greater value to our shareholders, our customers and our country.

I thank the GO Board for their support and direction, the esteemed shareholders for their continued trust and my fellow colleagues for their unwavering dedication, hard work and for embracing this culture change that has delivered such excellent results, in our most challenging year yet.

A handwritten signature in black ink, appearing to read 'Nikhil Patil', with a horizontal line underneath.

Nikhil Patil  
Chief Executive Officer



## Directors' report

The Directors are pleased to present their report together with the financial statements of the Company for the year ended on 31 December 2020.

### Principal activities

GO is a leading integrated services company and the first quad play provider in Malta, offering mobile, fixed line, high-speed broadband, and TV services to more than 500,000 customers. GO also provides unrivalled services to the Maltese business community, including cloud services, roaming services, data networking solutions, business IP services, and managed services.

The Group also has a controlling interest in Cablenet Communications Systems p.l.c. (Cablenet), a leading provider of high-speed broadband, TV and fixed-line telephony services to personal and business clients in Cyprus.

### Business review

A review of the business of the Group during the year under review, events which took place since the end of the accounting period and an indication of likely future developments are given in the Chief Executive Officer's Review on pages 3 to 6.

### Review of financial performance

The Group generated revenue of €185.2 million (2019: €177.8 million), an increase of 4.2% over the comparative year. In Malta, the demand for fixed telecommunication services continued to increase during the pandemic with more people upgrading to broadband services with higher speeds. As confirmed by the latest quarterly review report published by the Malta Communications Authority, GO achieved the highest net adds in broadband with 58.2% of total market growth. GO also established itself as the market leader in Mobile with a 38.26% share of the total market. The aforementioned growth in local telecommunication services revenue compensated in part for a significant reduction in roaming and other international wholesale revenues which were negatively impacted by international travel restrictions imposed by local and foreign authorities in response to the pandemic. In total, revenue from GO's local telecommunications segment decreased by 0.9% compared to 2019.

Our subsidiary, BMIT Technologies p.l.c. (BMITT), the leading data centre services provider in Malta, had a positive year registering total revenues of €24 million, equivalent to an increase of 6.3% over the prior year. Revenue is growing year on year across the main business lines, with colocation and connectivity services increasing by 11% over 2019.

2020 was another year of strong revenue growth for Cablenet, which reached €47 million, compared to €39.8 million in 2019. This revenue growth reflects subscriber gains across all segments (B2C and B2B) and services and products. Achieving growth in a challenging COVID-19 environment with many operational channels demonstrated the strength of the Company to drive growth in revenues and market share.

Group cost of sales and administrative and related costs amounted to €165 million, an increase of €10.7 million over the prior year. The increase is mainly attributed to a number of factors including: (i) an increase of €5.7 million in TV content and costs resulting from the investment in broadcasting rights and contents costs undertaken by the Group in recent years; (ii) an increase of €4.4 million in employee benefit expenses mainly due to a higher uptake of voluntary retirement by employees; (iii) an increase in cost of goods sold of €2.3 million; and (iv) an increase of €1.6m in maintenance agreements relating to the new investments made by the Group. Against these increases there were costs that decreased through a reduction in traffic brought about by the pandemic, write-back of liabilities, and proactive operational cost savings measures to mitigate combat the negative effects of COVID-19 on the Group results.

## Directors' report - continued

Group Earnings before Interest, Tax, Depreciation and Amortisation (EBITDA) amounted to €72.1 million (2019: €73.2 million), a decrease of 1.5% compared to 2019 whilst Group Operating profit amounted to €21.3 million (2019: €25.8 million).

In the fourth quarter of 2020, GO realised a gain on investment of €3.1 million from the sale of its shareholding in Forthnet S.A.

Profit before tax amounted to €20.9 million (2019: €22.8 million) resulting in an earnings per share of €0.133 (2019: €0.115).

Net cash generated from operations amounted to €63.7 million (2019: €63.0 million), an increase of €0.7 million compared to 2019. The Group managed to increase its net cash generated from operating activities, notwithstanding a drop in operating profit. The Group maintained its commitment to continue investing in the latest technologies, expanding its fibre network and invest in a submarine cable that will connect Malta to mainland Europe and to the Middle East. The total investment activities of the Group resulted in a net cash outflow of €57.7 million. During the year, the Group invested €57.6 million in property, plant, equipment and intangible assets, €2.6 million in various investment opportunities, and €0.8 million to increase further its shareholding in Cablenet. The Group received proceeds for the sale of its investment in Forthnet of €3.2 million. At Company level, the investments in property, plant, equipment and intangible assets amounted to €34.5 million, €6.5 million more than the value invested in 2019. At BMITT, the investment in property, plant, and equipment increased by €3.5 million compared to 2019 while Cablenet maintained similar levels of investments as in previous years.

At the Group level, bank loan repayments in 2020 amounted to €20.0 million, against which €16.6 million were drawn down from unutilised bank loan facilities. At subsidiary level, Cablenet successfully issued a €40 million 10-year unsecured bond on the Malta Stock Exchange. Total dividends paid out to shareholders by the Group amounted to €12.2 million. The Group's cash and cash equivalents as at year end amounted to €25.2 million, an increase of €16.5 million compared to year end 2019. GO has adequate facilities in place, enabling it to maintain its investment programme and honour loan and bond repayment obligations as and when they fall due.

It is encouraging to note that even though this year was a challenging year for all the industries worldwide, GO has continued to grow, and this sustained growth is being driven by an ever-increasing number of customers choosing GO as their telecommunications company of choice. Thanks to the loyalty shown by customers across the three segments, the Group continues to deliver robust levels of revenues, profitability, and cash generation from its core operations.

Within a highly competitive environment, these results continue to augur well, as the Group seeks to retain a strong presence in its domestic market as well as grow its presence in Cyprus across all product lines, striving to remain the leading telecommunication services provider and operator of choice.

Throughout the past year, GO has also continued to focus on having employees with the right skill set to further improve its operations and customer service. The Company has every intention of continuing to invest further in its people. We operate in a technology-led and rapidly evolving sector, and our skilled and committed teams are fundamental as we adapt to change and continue to innovate and drive this business forward together. Total employee benefit expense for the year amounted to €37.3 million (2019: €32.3 million). The average number of persons employed by the Group during the year, including part-timers and students, amounted to 1,213 (2019:1,232).

The Group continues to retain a careful eye on environmental considerations in all its activities, as well as ethical behaviour with regards to its interactions with all its stakeholders. Both are explained in greater detail in the non-financial disclosure part of the Report.

## Directors' report - continued

### Financial position

The Group continues to maintain a healthy financial position with shareholders' funds as at year-end amounting to €113.1 million (2019: €110.4 million), an increase of €2.7 million over the prior year. The Group's net asset value per share stands at €1.25 (2019: €1.24), whilst the Group's equity position stands at 1.82x (2019: 2.24x) the Group's net debt position.

The Group's total asset base stands at €357.4 million (2019: €327.7 million), an increase of €29.6 million over the prior year. The Group's current assets amounted to €79.2 million (2019: €57.4 million) and are mainly represented by trade and other receivables of €39.3 million (2019: €36.5 million), inventories of €6.3 million (2019: €6.1 million) and cash of €33 million (2019: €13.2 million). Total liabilities increased from €202.2 million as at December 2019 to €231 million as at December 2020.

A strong and sustained operational performance and appropriate funding arrangements will allow the Group to continue to fund its investments in technology, honour its obligations with its lenders and pursue new investment initiatives aimed at increasing shareholder value.

Total dividend distributions during the year amounted to €0.10 per share. The Directors recommend that at the forthcoming Annual General Meeting, the shareholders approve the payment of a net dividend of €0.16 per share (after taxation). The recommended dividend represents a distribution of €0.14 per share in respect of the financial performance of 2020 and an additional €0.02 per share as partial compensation for the prudent reduction in the 2019 final dividend as announced by the Company on 15th June 2020 due to the extraordinary circumstances and uncertainty related to COVID-19 prevailing at the time.

### ***Non-financial statement in terms of the requirements of the Sixth Schedule to the Companies Act (Cap. 386)***

#### ***GO's Business Model***

GO boasts a bright and successful 45-year legacy of doing what it does best – connecting Malta, its people, and businesses to what matters most to them. As the incumbent player in the Maltese telecommunications market, GO has long established itself as a strong and integral part of the Maltese community and contributed significantly to the success of the Maltese economy. It has taken a leading role as one of the largest investors in Malta's digital infrastructure, which is critical for country's digital transformation.

The sections within the Directors' report termed "Principal Activities", "Business Review", "Review of Financial Performance" and "Our Principal Risks and Uncertainties" provide detailed information on the undertaking's business model. The section Business Review refers to the Chief Executive Officer's Review on pages 3 to 6 of the Annual Report which highlights the business model and strategy in detail. In our view the required information on the undertaking's business model has been included within the Annual Report. The section of the Directors' report termed "Our Principal Risks and Uncertainties", presented below, contains a detailed analysis of the principal risks linked to GO's business model and operations which potentially impact areas like environmental, social and employee matters, respect for human rights, anti-corruption and bribery matters.

GO's vision and commitment for the future is grounded on the following strategic pillars:

#### ***Take a lead role in delivering a true digital Malta where no one is left behind.***

GO's purpose is to 'drive a digital Malta where no one is left behind'. It is defined by the digital transformation taking place across societies. It goes beyond the provision of products and services, or the roll-out of infrastructure. It is focused on the impact it wants to leave on societies in Malta and beyond. Digital technologies are reshaping the way one works, rests, plays, and interacts with others in exciting ways. Digital has quickly become a fundamental enabler and is critical to the current and future wellbeing of Malta and its people. It is a privilege and a huge responsibility for GO to be relied upon to provide critical services for individuals, organisations, and the whole country of Malta. Lives and livelihoods depend on the services it offers every day.

## **Directors' report** - continued

Not everyone is benefiting evenly from the digital revolution. Digital access and skills are key to a good life in today's world. Everyone should have access to technology and the skills to benefit from and contribute to the digital revolution. Therefore, in addition to the investment in network infrastructure and technology, GO is also investing in digital education and skill building in order for Malta to thrive, grow demand for GO services and yield greater opportunities for innovation.

### *Delivering the best customer experience, cutting-edge products and services and exceptional value to customers*

Embracing the digital revolution requires customer centricity. One of the strengths that sets GO apart from its competitors is its financial and operational ability backed by decades of experience, rolling out new networks and cutting-edge technologies to its customers. GO has invested heavily in its promise to ensure that every household has access to TrueFibre technology (FTTH). Today, GO's FTTH network covers more than 150,000 households. This means that these households have the opportunity to enjoy the fastest, most resilient, and future-ready technology that exists today and which sets them up for many years to come. GO has invested more than €240 million in its infrastructure in the past 10 years alone. The Company is on track to deliver nationwide TrueFibre coverage in the next 3 years.

FTTH is the technology of the present, and the future. It allows GO to be innovative in the products it can offer, flexible in the bundling options, and provide services delivered at the highest possible speeds.

GO is also investing heavily in its international connectivity. In 2021, GO will complete a €24 million investment in a third submarine cable, becoming the only operator in Malta with full in-house redundancy measures. More importantly, for the first time in telecoms history, GO will be the only provider connecting Malta to France and the middle and far east.

### *Becoming a digital enterprise*

Going digital as an organization enables GO to provide a seamless service to its customers, reduce non value-adding costs, be more price-competitive and continue to invest in a digital Malta. Furthermore, it enables the Company to invest in making its staff the most highly digitally-skilled workforce on the islands. The Company has invested heavily in its systems that continue to support exceptional customer service and reporting structures.

### *Minimising environmental impact*

Digital enablement can play a key role in protecting the environment. The costs of pollution and the benefits of environmental sustainability are increasingly recognized worldwide. The ongoing Coronavirus Pandemic has given us a glimpse of what future climate-related crises could look like - unpredictable swift, and global. Such crises pose enormous risks to businesses and companies across the globe must take action to safeguard societies and ultimately themselves from such crises. Making capital investments that minimise their carbon footprint is one way of doing this.

## **Our principal risks and uncertainties**

### *Security and resilience*

The Group's commercial success is dependent upon the resilience of the various networks, IT systems, exchanges and data centres. Our networks, systems and infrastructure face a variety of hazards that could cause significant interruptions to the delivery of our services. If the Group experiences any significant failure of its systems the impact could be considerable and include significant financial loss besides reputational damage that could jeopardise future revenue. The Group manages this risk by significantly investing in the resiliency of its key networks and infrastructure wherever this is possible and feasible. Furthermore, the Group adopts a robust control framework that focuses on prevention supported by tried-and-tested recovery capabilities.

## **Directors' report - continued**

### *Customer data processing*

On a daily basis the Group processes personal data of its significant client base. The Group recognises the importance of adhering to data privacy laws and wants its customers to feel confident that the Group acts properly and protects the data they share with it. Failure to abide by all relevant data protection and privacy laws could result in reputational damage for the Group as well as regulatory action and fines. The Group manages this risk by having in place a robust governance and monitoring framework. This framework defines roles and responsibilities of employees who have access to personal data, provides training and awareness to these employees and includes monitoring, reporting and audit to ensure compliance with various policies and procedures aimed to protect customer data and privacy.

### *Ability to grow*

The Group operates in two highly developed and well-penetrated markets characterised by extensive competition, pressure on pricing, technology substitution and product convergence. The Group strives to maintain its ability to grow revenues in spite of this adverse environment as failure to do so will impact profitability and the Group's ability to maintain its investment programme. The Group mitigates this risk by identifying opportunity to diversify its product portfolio and invest in new markets. The Group also pursues innovative product bundling and extends to its customer new technologies soon after these become available whilst working hard to become a leaner organisation.

### *i-gaming industry*

The i-gaming industry has grown to become one of Malta's main economic pillars. GO is a major supplier of technology and services to operators working out of Malta and any negative impact on the ability of the industry to retain its significant presence in Malta will impact the Group's profitability. Aware of this risk the Group is augmenting its range of co-location services to include a holistic ICT experience targeted at the Group's large business client base, thereby reducing the Group's reliance on the i-gaming industry.

### *Communications industry regulation*

The Malta Communications Authority can request GO to provide specific wholesale services on specified terms following market reviews. These terms and regulations can include control over prices, both at the wholesale as well as the retail level besides other conditions. Furthermore, GO is also bound by regulation that from time to time come into force across the European Union. Regulatory requirements and constraints can impact revenues and GO's ability to compete effectively with the resultant impact on profitability and cash generation. GO manages this risk by maintaining ongoing dialogue with regulators through a team of regulatory specialists who, with the help of various advisors, continuously monitor and review regulatory changes and how these may impact the Group.

### *Pensions*

GO is faced with a number of court cases from past employees for the payment of a pension. Whilst GO has acknowledged the entitlement to a pension in various cases, most of which have been settled through the payment of a lump sum, a number of other claims remain pending and will be decided by the Maltese Courts. In the case of an adverse decision GO may have to recognise the obligation to pay a pension to various claimants which obligations could, in their totality, be material. To mitigate this risk GO has appointed a strong team of legal advisors to argue GO's position.

### *Financial risk management*

The Group's activities potentially expose it to a variety of financial risks: market risk (including foreign exchange risk, cash flow and fair value interest rate risk), credit risk, and liquidity risk. The Group's overall risk management, covering risk exposures for all subsidiaries, focuses on the unpredictability of financial markets and seeks to minimise potential adverse effects on the respective company's financial performance. The Board of Directors has overall responsibility for the establishment and oversight of the Group's risk management framework. Accordingly, the Company's Board of Directors provides principles for overall Group risk management, as well as risk management policies covering risks referred to above and specific areas such as investment of excess liquidity. A detailed review of the risk management policies employed by the Group is included in Note 2 to the financial statements.

## **Directors' report** - continued

### ***Policies adopted by the Group***

Throughout the years, GO has proven to be a major contributor to society, both environmentally and socially and has taken one of the top spots as a leading employer on the island, attracting top talent locally and internationally. This year GO formally adopted policies in relation to Human Rights which includes employee matters, the Anti bribery and Corruption policy and the Environmental Policy. These policies apply to all GO employees, directors, officers, as well as consultants, contractors, trainees, seconded staff, temporary workers, summer workers, volunteers, interns, agents, sponsors and any other person who performs services to, for, or on behalf of, or is otherwise associated with GO.

The Company is controlled by Tunisie Telecom and accordingly any policies in such areas would necessarily have to take into account the circumstances, direction and strategy of the controlling party, focusing on policies, if any, adopted by the controlling party and non-financial key indicators, if any, utilised by the controlling party at Group level to monitor progress in such areas.

#### ***Respect for human rights***

GO recognises certain fundamental rights also extend to the workplace and is committed to respecting the human rights of individuals in all aspects of its business. For this reason, the Company has adopted a Human Rights Policy to nurture an organisational culture that deeply respects human dignity, human rights and personal recognition. Furthermore, the Company is committed to take steps as may be necessary to identify and prevent interference with fundamental rights and provide for the respectful exercise of those rights by all persons, consistent with the safe, effective and efficient performance of work.

The Company respects all fundamental human rights and will be guided in the conduct of its business by the provisions of the United Nations Universal Declaration of Human Rights, the International Labour Organisation (ILO) core labour standards and Maltese law on the matter. In this area, telecommunication companies typically refer to such matters as:

- Human rights integration;
- Services used for defence, military, law enforcement, security or cybersecurity purposes and services provided in extreme or high-risk countries;
- Modern slavery;
- Big sporting events and the risks these events pose in relation to labour rights violations and community displacement.

GO's analysis backing the disclosures within this non-financial statement indicate that the abovementioned matters are not that relevant taking cognizance of GO's business model and its scale of operations.

#### ***Employee matters***

Throughout the past year, GO has continued to implement people strategy leading to further improvements and efficiencies in its operations and superior customer service; GO strongly believes in a culture of learning and personal growth and has every intention of continuing to invest further in people. We operate in a technology-led and rapidly evolving sector. GO's skilled teams are fundamental as we adapt to change and continue to innovate and drive the business forward.

Our people are our most prized asset, and are critical in the delivery of an excellent customer experience, sustainable profit and revenue growth. Our people strategy supports this ambition by creating a culture of learning and personal growth, and cultivating an environment where talented people are given the space to do great things as part of a dynamic business, every day; we want to attract the best talent to GO. We want everyone to feel engaged and inspired to be the best they can be. Together, we can create a high-performing, thriving organisation where difference and innovation are celebrated. At the heart of this culture transformation, are GO's values. Every employee has a role to play to live these values every day and lead through the lens of our purpose. In doing so, we will execute on our business priorities and use the power of communications to make the community a better place and improve peoples' lives.

## **Directors' report** - continued

We continue to attract and recruit highly talented individuals from across the globe. Total employee benefit expense for the year amounted to €37.3 million (2019: €32.3 million). The average number of persons employed by the Group, including part-timers and students, during the year amounted to 1,213 (2019: 1,232)

On occasion, we redeploy our people to meet the needs of our customers and ensure they get a first-class experience. We continuously revise our policies and working practices to ensure that we remain a truly integrated, and purpose led organisation, where our values are reflected in everything that we do. Our focus on recruitment of talented people is based on demonstrating our culture, purpose and values.

One of GO's targets is to have a fully customer-centric workforce as a means of improving the overall quality of our customer relationships, where employees feel empowered to do the right thing by the customer, the company and each other, without having the need to escalate. Retention of talent is equally important. We continue to recognise the importance of retaining experience within the workforce, as experienced employees bring to bear legacy and results achieved over the years.

At GO our people do not stop learning – whether on the job, through mentorship programmes or in a formal training environment, so that the Group adapts to a changing world and rises to the challenges of tomorrow. We invest in our leadership capability, developing effective leaders at all levels and in all parts of our business. GO has continued to invest substantially in its employees by supporting learning opportunities which are targeted to not only secure the necessary skill set on modern technologies and innovation but also to support career development. During 2020, the Company offered over 12,500 hours to all its employees. Such training ranged from on the job training, health and safety with special emphasis on safety during the pandemic, to training relating to working and leading teams remotely. In fact, during 2020 GO started the design of a GO Academy, which is set to provide a training framework on three main pillars: Customer Centricity; Digital Excellence; and Purposeful leadership. The GO Academy is expected to be formally launched in March 2021.

As part of the learning culture, we strongly promote the culture of feedback. Feedback is critical for personal and professional development and will improve levels of employee engagement and that will give rise to actions that improve the way we work together and ultimately, serve our customers. We keep our people informed about Company results, major business decisions and other things that affect them using a variety of channels. Leaders regularly connect with their teams. In fact, during 2020 GO introduced the weekly 'Hangout' where all staff are invited to participate in a live event and have the opportunity to ask questions to the Executive Team on any aspect of the business. This initiative had significant effects on the overall engagement levels of the company, which scored an all-time high in the Employment Satisfaction Survey. This is particularly remarkable in a year when 75% of the workforce was successfully working remotely, and is just one initiative that contributed to the overall connectedness of the workforce.

GO strives to be an inclusive and gender-balanced employer. It is pleased to report an increased number of female employees across different levels, year in year out. At present, GO has a female workforce participation of 216 FTE's and 27% of the managerial roles are held by females. GO is also very proud of to have embarked on Remote first policy where all office based employees have shifted to working remotely with the flexibility to work at the office on a needs basis. Diversifying the mix of our people continues to be a priority within our people strategy. We are particularly keen to encourage women into technology careers. We have run recruitment campaigns for certain posts that aim to attract more women.

We want to create an environment where our people can feel open about being themselves at work. We firmly believe in equality and respect for human rights. We actively encourage the recruitment, development and retention of persons with disability. We will automatically put an applicant with a disability or long-term health condition, who meets the minimum criteria for a vacancy, through to the first stage of a recruitment process. An inclusive culture is fundamental to ensuring our diverse workforce can develop. We are focused on embedding themes of inclusivity within all our training and development programmes, with a specific focus on developing diverse future talent.

## Directors' report - continued

We recognise that the wellbeing of our people feeds directly into our customers' experience and helps ensuring the profitability of our business. We look at what we can do to increase wellbeing. We are working hard to eliminate all avoidable health and safety incidents by investing in improved training and equipment. Our business entails some activity which may potentially lead to injury or be hazardous to the health of our employees. It is essential that we do all we can to keep our people safe; not only for legal compliance purposes but also because this implies they'll be better at work. Failure to implement and maintain effective health and safety management could have a huge impact on our people. It could lead to people being injured, work-related sickness and service disruption for customers. An unhappy or unhealthy workforce also leads to higher work absence rates and lower performance levels. We have taken a lot of steps to mitigate these risks – especially how our people work with electricity or at height.

We committed to a strategy which embeds effective management of health and safety into all our operations and promotes health and wellbeing to help improve business performance. Our health, safety and wellbeing strategy includes that every line of business is responsible for the safety of their employees and third parties which may be effected by their operations. Managers take responsibility for making sure their teams know how to comply with health and safety standards. Our people receive specific health and safety training and/or are provided with the necessary health and safety information. Policies and programmes are in place to make sure we adhere to our own standards and that these standards meet or exceed minimum legal requirements. We will also work to make sure our products comply with safety regulations, including meeting industry standards. We provide direction to help teams understand and control health and safety risks and help everyone feel involved in health, safety and wellbeing issues. The unfolding events of the pandemic during 2020 forced us to revisit all our employee safety and wellbeing policies. We left no stone unturned in our efforts to ensure that our staff remained safe during the pandemic. All recommended measures were implemented and adhered to and corrective measures were taken in case of defaulters. Considered an essential service, it was imperative that our front line staff were provided with all the necessary means to undertake their duties in the safest way possible. Alternative accommodation and increased monetary subsistence was offered to those front line staff members whose family members either tested positive or who had to honour quarantine regulations. Our retail outlets were refurbished in line with recommendation from health authorities. We also rolled out a number of initiatives in support of staff physical, emotional and psychological wellbeing.

We regularly review our pay and benefits to make sure that our remuneration is competitive when compared to other companies of a similar size and complexity, ensuring fairness to all. In recent years, GO renewed its Collective Agreement with the GWU whereby various employment conditions were improved to ensure the better wellbeing of its employees. Our managers' pay ranges are set at competitive levels. Bonuses are determined through a combination of business performance and personal contribution to the Company.

The Group has also invested considerable time and effort in ensuring the right policies are in place, and updated regularly, on matters related to Whistle Blowing, Social Media, Anti-Harassment and Anti Bullying and all other aspects outlined in the relevant employment legislation; and in ensuring these are updated from time to time and that such knowledge is widespread across the organisation. All policies duly reflect the standards set by Maltese legislation. In fact, during 2020, GO was audited by the Foundation for Human Resource Development (FHRD) and in December 2020 was awarded the coveted HR Quality Mark for effective HR practices, professionalism, competence and contribution of the HR function in the organisation. The aim of the HR Quality Mark is to recognise organisations who place HR at the centre of their business through the implementation of various policies and strategies which include the following:

- HR Policies and Practices
- Recruitment, Selection and Talent Management
- Compensation, Benefits and Total Rewards
- Employment and Industrial Relations
- Performance Management
- HR Information Systems
- People Training and Development



## **Directors' report** - continued

The Group will monitor the application of these policies referred to with a view to determine, if considered applicable, objectives and KPIs in coming financial years to explain further progress in respect of these areas. However, the outcome of this process depends on the manner in which events unfold in future.

### *Privacy Policy*

GO is very conscious about the personal data it handles daily, especially when dealing with its customers. It has taken a number of steps to ensure compliance with all relevant legislation, including the GDPR and Data Protection Act, and to implement internal processes which safeguard our customers' privacy and personal data on a daily basis.

GO's Privacy Policy, which is published on its website and made readily available, gives both customers and non-customers a full picture on the type of personal data GO process as well as the manner and extent to which it does so. It also explains and outlines the process for customers to exercise their rights with respect to their personal data and how to take matters up with our Data Protection Officer.

Over the past year, our Data Protection Officer has handled very few complaints, requests for information or customer-related issues. Given the number of customers and data processes we have in place, we consider this to be a true testament to our commitment and success in this area. Our customers have faith in us and with good reason, and we want to ensure that we continue to build on that trust.

As with everything else, we are sure that this is, and will continue to be, down to our employees, who remain the cornerstone of our organisation. Apart from the Privacy Policy, our employees across all the Group are carefully implementing a number of other specially written internal policies and procedures which help guide and educate those strategies, decisions and interactions which may have an impact, big or small, on a customer's personal data. Such documentation is updated whenever necessary. We also hold regular training sessions for all staff so as to continually keep privacy and the protection of personal data at the forefront of our services.

### *Social support*

GO has, and will always be at the very centre of the Maltese community. Our purpose is to drive a digital Malta where no one is left behind. 2020 and our response to the pandemic is proof of our commitment to supporting societies' needs, particularly in times of crisis. We came together and rolled out one initiative after the other, in record time. When we collectively do something for the benefit of the community, the impact is huge. We opened up our Premium Channels, GO Stars and Video on Demand for our customers. However, we felt we could do more for the wider community, so we organised for our TV App to be made available to non-GO customers too, offering thousands of hours of free entertainment. We offered bundles of minutes, data and SMS to the national frontline staff, as well as to our customers who are stranded in travel-banned countries. We recognise that in moments of trial, one needs to remain connected to what matters to them most. As a Company we are privileged to be at the heart of this.

We invest to help a number of initiatives that deliver social and environmental benefits. This investment is a mixture of cash, time volunteered and in-kind contributions. As a Company, we had to strike the right balance between supporting the community, protecting the business and safeguarding shareholder interests. We therefore had to allocate resources as efficiently as possible, particularly in view of the uncertainties that prevailed. It was decided that no new sponsorships would be entertained during 2020 until we had visibility of the economy stabilising.

We did however honour our commitments that were agreed to in previous years.

Support towards the Malta Community Chest Fund Foundation continued throughout the year – mainly through L-Istrina, which was once again an event which was heavily supported by GO, not only in terms of a substantial donation but also in terms of equipment, communications infrastructure and hundreds of man-hours, freely granted to ensure the success of this annual fundraiser. GO also supported various NGOs including Caritas.

## Directors' report - continued

### *Environmental matters and climate related information*

Digital enablement can play a key role in protecting the environment. The costs of pollution, and the benefits of environmental sustainability, are increasingly recognized worldwide. The ongoing COVID-19 crisis has given us a glimpse of what future climate related crisis could look like: unpredictable, swift and global. Such crises pose enormous risk to business. Businesses across the globe have to take action to safeguard societies and ultimately themselves from such crises. Making capital investments that minimise their carbon foot print is one way of doing this.

For the first time ever, during 2020, GO undertook a study to measure its carbon footprint for 2019 which amounts to 16.63k tonnes of carbon dioxide equivalent. This calculation adheres to the Greenhouse Gas Protocol Corporate Accounting and Reporting Standard, which is the world's most widely used greenhouse gas accounting standard for organisations. As a result, has committed to an ambitious programme of activities to become a greener company. The more it reduces its environmental impact, the more it will help its customers reduce theirs. It shall be adopting science based targets wherein it will commit to reduce its greenhouse gas emissions by at least 21% by 2024 and 42% by 2029. By doing this GO is setting robust and meaningful environmental targets that are in line with global targets and climate science.

Electricity contributes to 88% of GO's emissions. In order to reduce these emissions, in 2020 GO continued in its strategy to replace its exchanges with smaller equipment rooms using more energy efficient apparatus. GO is switching off its AXE exchanges and replacing them by MSANs. The plan is to continue rolling out true fibre at an accelerated pace, as this is the most efficient technology in terms of power. In 2020 GO worked on shutting down legacy TV network. This helps to reduce its carbon footprint. Plans also exist to turn off the 3G network in the next 5 years.

Another initiative GO has taken in 2020 is to introduce a system which helps maximises on the travel time of its technicians. When the pandemic struck, GO was at the forefront in switching to remote first and most of its desk employees have worked remotely since March. GO intends retaining this work practice in the new norm and has introduced a hot desking policy. This is aligned with GO's strategy to reduce its carbon footprint and electricity consumption. This also allows GO to reduce its emissions related to commuting by cutting commuting hours by 30%.

### *Anti-corruption and bribery matters*

One of GO's key objectives is to strive for ethical behaviour with regards to its interactions with all its stakeholders. Our Company's long-standing commitment to doing business with integrity means avoiding corruption in any form, including bribery, and complying with the local legislation in this respect. GO has set up a formal policy in respect of these matters.

This policy sets out the responsibilities of company officials and guidance on how to recognise and deal with bribery and corruption. GO prohibits bribery and corruption in all its forms. In all our dealings with public officials or private individuals or businesses, we must be open and transparent, conduct ourselves appropriately and strictly adhere to our business processes. This will ensure that no bribery or corruption takes place and avoid any appearance or suggestion of improper behaviour.

In order to ensure compliance to this policy, GO has in place a procurement process, in which all purchasing above a certain limit has to abide by rigorous procurement procedures and the authorisation levels of its officials. In line with environment commitments GO has invested in a paperless office and in this regard all transactions from the initial procurement stage up to approval is digitally stored, thus ensuring that GO has a full digital audit trail of the entire process.

## **Directors' report** - continued

Our suppliers provide the products and services that are so important in executing our strategy. We want to know who we are doing business with and who is acting on our behalf. So, we choose suppliers using principles that make sure we act ethically and responsibly, ensuring as much as is practicable that suppliers act in a socially and environmentally responsible way. GO carries out due diligence checks and also ongoing monitoring of the suppliers, agents, resellers and distributors base in order to detect at source any unusual behaviour and make sure that the organization's zero tolerance policy is consistently portrayed both to the current supplier base and any potential new comers to the scene. Since it is crucial that we maintain high ethical standards. We do not tolerate fraud, bribery, any form of corruption or any illegal or unethical activity. We follow local and international law, including anti-corruption and bribery laws. Our policy is that procurement contracts include anti-corruption and bribery clauses.

We also face the risks associated with inappropriate and unethical behaviour in the market by our people or associates, such as suppliers or agents, which can be difficult to detect. GO faces the risks that the controls designed to prevent, detect and correct such behaviour may be circumvented. Controls and procedures, no matter how well designed and operated, can provide only reasonable assurance of achieving their objectives and there can be no assurance that any design will succeed in achieving its stated goals under all potential conditions, regardless of how remote.

If our people, or associates like suppliers or agents, breach anti-corruption, bribery, sanctions or other legislation there could be significant penalties, criminal prosecution and damage to our brand. This could have an impact on future revenue and cash flows depending on the nature of the breach, the legislation concerned and any penalties. Accusations of corruption, bribery, violating sanctions, regulations or other laws could lead to reputational damage with investors, regulators and customers. If fraud is committed, there is a risk of financial misstatement which if undetected can have a material financial impact and potential litigation together with regulatory consequences.

Financial and other controls play an important part in our ability to prevent and detect inappropriate and unethical behaviour. This behaviour includes fraud, deliberate financial misstatement and improper accounting practices, as well as breaches of anti-corruption, bribery, or sanctions legislation. If the design, operation or the assurance over these controls is ineffective or circumvented, there is a greater risk that the impacts described above may materialise.

We have a controls and compliance programme to strengthen awareness of the standards we expect, the capabilities of our people, and to reinforce the importance of doing business in an ethical, disciplined and standardised way. As part of the implementation of the policy, we asked all our people to complete training to embrace our zero tolerance to bribery and corruption. We have policies covering gifts, hospitality, charitable donations and sponsorship. We run tailored training for people in higher-risk roles like procurement and sales.

We also have procedures in place where employees can report in complete confidence to the Group Internal Auditor and that any retaliation against someone who reports a concern is strictly prohibited. Also our internal audit team runs checks on our business to ensure that the policies are being adhered to.

The Group will monitor the application of the policy referred to with a view to determining, if considered applicable, objectives and KPIs in coming financial years to explain further progress in respect of these areas. However, the outcome of this process depends on the manner in which events unfold in future.

## **Directors' report** - continued

### **Board of Directors**

The Directors who served on the Board during the year under review or up to the date of this report are listed hereunder. None of the Directors in office during the year or at the balance sheet date held an executive appointment with the Company or its subsidiaries.

Samir Saied (appointed on 12 May 2020)  
Sofiane Antar  
Lassaad Ben Dhiab  
Paul Fenech  
Faker Hnid  
Deepak Padmanabhan  
Norbert Prihoda (appointed 6 February 2020)  
Paul Testaferrata Moroni Viani  
Mohamed Fadhel Kraiem (resigned on 28 February 2020)

In terms of Article 58.2 of the Articles of Association, the term of appointment of the Directors still in office expires at the forthcoming Annual General Meeting.

Paul Fenech, Deepak Padmanabhan and Paul Testaferrata Moroni Viani offered themselves for election at the twenty-second Annual General Meeting for the three seats on the Board of Directors and thus there was no need for an election and the three were re-appointed to represent the Company's minor shareholders.

Faker Hnid (appointed on 27 July 2020), Nikhil Patil (GO's Chief Executive Officer) and Reuben Attard (GO's Chief Finance Officer) acted as Director of BMITT

Faker Hnid (appointed on 27 July 2020), Nikhil Patil (GO's Chief Executive Officer), Reuben Attard (GO's Chief Finance Officer) acted as directors on the boards of the following subsidiaries: on BMIT Limited, Bellnet Limited and BM Support Services Limited.

Faker Hnid and Paul Testaferrata Moroni Viani, together with Nikhil Patil (GO's Chief Executive officer) were acting as Directors of Cablenet Communications Systems p.l.c. during the year ended 31 December 2020.

None of the Directors have service contracts with either the Company or its subsidiaries.

The composition of Officers and Senior Management is further disclosed under section 'Company Information'. Further information is also given in the Corporate Governance - Statement of Compliance.

### **Remuneration committee and corporate governance**

The activities of the remuneration committee and the Group's arrangements for corporate governance are reported on pages 22 to 30.

### **Directors' responsibilities**

The Directors are required by the Companies Act (Cap. 386) to prepare financial statements in accordance with International Financial Reporting Standards as adopted by the EU which give a true and fair view of the state of affairs of the Company as at the end of each reporting period and of the profit and loss for that period.

## **Directors' report** - continued

In preparing the financial statements, the Directors are responsible for:

- ensuring that the financial statements have been drawn up in accordance with International Financial Reporting Standards as adopted by the EU;
- selecting and applying consistently suitable accounting policies;
- making accounting judgements and estimates that are reasonable; and
- ensuring that the financial statements are prepared on the going concern basis unless it is inappropriate to presume that the Company will continue in business as a going concern.

The Directors are also responsible for designing, implementing and maintaining such internal control as they deem necessary for the preparation of financial statements that are free from financial misstatements, whether due to fraud or error, and that comply with the Maltese Companies Act (Cap. 386). They are also responsible for safeguarding the assets of the Company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

The financial statements of GO p.l.c. for the year ended 31 December 2020 are included in the Annual Report 2020, which is published in hard-copy printed form and may be made available on the Company's website. The Directors are responsible for the maintenance and integrity of the Annual Report on the website in view of their responsibility for the controls over, and the security of, the website. Access to information published on the Company's website is available in other countries and jurisdictions, where legislation governing the preparation and dissemination of financial statements may differ from requirements or practice in Malta.

### **Information provided in accordance with *Listing Rule 5.70.1***

There were no material contracts to which the Company, or any of its subsidiaries was a party, and in which anyone of the Company's Directors was directly or indirectly interested.

### **Going concern**

The Directors, as required by the Listing Rule 5.62, have considered the Company's operating performance, the balance sheet at year end, as well as the business plan for the coming year, and they have a reasonable expectation that the Group has adequate resources to continue in operational existence for the foreseeable future. For this reason, in preparing the financial statements, they continue to adopt the going concern basis.

### **Auditors**

The auditors, PricewaterhouseCoopers, have expressed their willingness to continue in office. A resolution to re-appoint the auditors and to authorise the Directors to fix their remuneration will be proposed at the forthcoming Annual General Meeting.

### **Information provided in accordance with *Listing Rule 5.64***

The authorised share capital of the Company is three hundred forty nine million four hundred and five thousand eight hundred euro (€349,405,800) divided into six hundred million (600,000,000) shares of fifty eight point two three four three euro cent (58.2343 euro cent) each share.

The issued share capital of the Company is fifty eight million nine hundred and ninety seven thousand, four hundred and fifty three euro and fifty one euro cent (€58,997,453.51) divided into one hundred and one million three hundred and ten thousand four hundred and eighty eight (101,310,488) ordinary shares of fifty eight point two three four three euro cent (58.2343 euro cent) each share, which have been subscribed for and allotted fully paid up. The issued shares of the Company consist of one class of ordinary shares with equal voting rights attached.

## **Directors' report** - continued

The Company did not modify in any way the structure of its share capital during the year. No further issues were made and neither did the Company acquire ownership of or any rights over any portion of its issued share capital.

The Directors confirm that as at 31 December 2020, only TT ML Limited held a shareholding in excess of 5% of the total issued share capital.

Any shareholder holding in excess of 40% of the issued share capital of the Company having voting rights may appoint the Chairman. In the event that there is no one single shareholder having such a shareholding, the Chairman shall be elected by shareholders at the Annual General Meeting of the Company.

The rules governing the appointment of Board members are contained in Clause 57.2 of the Company's Articles of Association as follows:

The Directors shall be appointed as set out hereunder:

- (a) A Shareholder holding not less than 12% (twelve per centum) of the issued share capital of the Company having voting rights shall be entitled to appoint one Director for every such 12% holding by letter addressed to the Company. Provided that anyone Shareholder who, pursuant to the provisions of sub article 57.1 (a) is entitled to appoint the Chairman, shall for the purposes of the appointment of Directors in terms of this sub-article have 12% of his holdings deducted and may accordingly only appoint Directors with the residual balance of shares having voting rights after such deduction.
- (b) Any Shareholder who does not qualify to appoint Directors, in terms of the provisions of paragraph (a) of this sub-article 57.2, and who has not aggregated his holdings with those of other Shareholders for the purposes of appointing a Director(s) pursuant thereto, shall be entitled to participate and vote in an election of Directors to take place once in every year at the Annual General Meeting of the Company.
- (c) Shareholders entitled to appoint Directors pursuant to the provisions of paragraph (a) sub-article 57.2 shall not be entitled to participate in the election of Directors in terms of paragraph (b) of this sub-article.
- (d) Members shall be entitled in lieu of voting at an election of Directors, to aggregate their shareholdings, and to appoint one Director for every twelve per cent (12%) shareholding having voting rights held between them, by letter addressed to the Company in accordance with the provisions of sub-article 57.2 (a); and for the purposes of this paragraph and voting rights of persons entitled to vote pursuant to the provisions of sub-article 57.2 (b) remaining after the exercise of such vote may aggregate such rights as aforesaid.

Any amendment to the Company's Memorandum and Articles of Association has to be made in accordance with the Companies Act (Cap. 386).

Without prejudice to any special rights previously conferred on the holders of any of the existing shares or class thereof, any share in the Company may be issued with such preferred, deferred, or other special rights or such restrictions, whether in regard to dividend, voting, return of capital or otherwise as the Board of Directors may from time to time determine, as provided for in Clauses 3.2 and 3.3 of the Articles of Association, as long as any such issue of equity securities falls within the authorised share capital of the Company.

The Company may, subject to the applicable restrictions, limitations and conditions contained in the Companies Act (Cap. 386), acquire its own shares and/or equity securities.

**Directors' report** - continued

Pursuant to Listing Rules 5.64.2, 5.64.4, 5.64.5, 5.64.6, 5.64.7, 5.64.10 and 5.64.11 it is hereby declared that, as at 31 December 2020, none of the requirements apply to the Company.

We, the undersigned, declare that to the best of our knowledge, the financial statements prepared in accordance with the applicable accounting standards, give a true and fair view of the assets, liabilities, financial position and profit or loss of the Company and its subsidiaries included in the consolidation taken as a whole, and that this report includes a fair review of the performance of the business and the position of the Company and its subsidiaries included in the consolidation taken as a whole, together with a description of the principal risks and uncertainties that they face.

Approved by the Board of Directors on 11 March 2021 and signed on its behalf by:



Samir Saied  
Chairman



Faker Hnid  
Director

Registered office  
GO, Fra Diegu Street  
Marsa  
Malta

Company Secretary  
Dr Francis Galea Salomone

11 March 2021

## **Corporate governance - Statement of compliance**

### **A. Introduction**

Pursuant to the Malta Financial Services Authority Listing Rules, GO p.l.c. ('the Company' or GO) whose equity securities are listed on a regulated market should endeavour to adopt the Code of Principles of Good Corporate Governance ('the Code') as contained in Appendix 5.1 to Chapter 5 of the Listing Rules. In terms of the Listing Rules the Company is hereby reporting on the extent of its adoption of the Code.

The Company acknowledges that the Code does not prescribe mandatory rules but recommends principles so as to provide proper incentives for the Board of Directors ('the Board') and the Company's management to pursue objectives that are in the interests of the Company and its shareholders. Good corporate governance is the responsibility of the Board, and in this regard the Board has carried out a review of the Company's compliance with the Code during the period under review, and hereby provides its report thereon.

As demonstrated by the information set out in this statement, together with the information contained in the Remuneration Report to the Shareholders, the Company believes that it has, save as indicated herein the section entitled Non-Compliance with the Code, throughout the period under review, applied the principles and complied with the provisions of the Code.

### **B. Compliance**

#### **Principle 1: The Board**

The Board, the members of which are appointed by the shareholders, is primarily tasked with the administration of the Company's resources in such a way as to enhance the prosperity of the business over time, and therefore the value of the Shareholders' investment. The Board is currently composed of eight Directors (one of whom is the Chairman) all of whom are non-executive Directors.

The Board is in regular contact with the Chief Executive Officer and is continuously informed of any decisions taken by the Executive Committee in order to ensure an effective contribution to the decision making process, whilst at the same time exercising prudent and effective controls. Directors, individually and collectively, are of appropriate calibre, with the necessary skill and experience to assist them in providing leadership, integrity and judgement in directing the Company towards the maximisation of shareholder value.

The Board delegates specific responsibilities to a number of committees, notably the Remuneration Committee, the Audit Committee and the Executive Committee, each of which operates under formal terms of reference approved by the Board.

Further detail in relation to the Committees and the responsibilities of the Board is found in paragraph 'Principles 4 and 5' of this statement.

#### **Principle 2: Chairman and Chief Executive Officer**

The roles of Chairman and Chief Executive Officer are filled by separate individuals, and the Chief Executive Officer is appointed by the Board for a definite period of time. During the period under review Nikhil Patil was the Chief Executive Officer.

The responsibilities and roles of the Chairman and the Chief Executive Officer are clearly established and agreed to by the Board of Directors.



## **Corporate governance - Statement of compliance - continued**

### **Principle 2: Chairman and Chief Executive Officer - continued**

The Chairman is responsible to lead the Board and set its agenda. The Chairman ensures that the Board is in receipt of precise, timely and objective information and also encourages active engagement by all members of the Board for discussion of complex and contentious issues.

The Chairman also leads the Executive Committee, the composition of which is set out below, and whose main role and responsibilities are to execute agreed strategy and manage the business. His role in this respect does not render his directorship an executive role.

### **Principle 3: Composition of the Board**

In accordance with the provisions of the Company's Articles of Association, the appointment of Directors to the Board is exclusively reserved to the Company's shareholders, except in so far as appointment is made to fill a casual vacancy on the Board, and which appointment would expire at the Company's Annual General Meeting following appointment. Any vacancy among the Directors may be filled by the co-option of another person to fill such vacancy. Such co-option shall be made by the Board of Directors.

The Board has the overall responsibility for the activities carried out within the Company and the Group and thus decides on the nature, direction, strategy and framework of the activities and sets the objectives for the activities.

The Board of Directors is currently chaired by Samir Saied and comprises eight (8) non-executive Directors. The following Directors served on the Board during the period under review:

Samir Saied (appointed Chairman of the Board of Directors on 12 May 2020)  
Sofiane Antar  
Lassaad Ben Dhiab  
Paul Fenech  
Faker Hnid  
Deepak Padmanabhan  
Norbert Prihoda (appointed on 6 February 2020)  
Paul Testaferrata Moroni Viani  
Mohsin Majid (resigned on 1 January 2020)  
Mohamed Fadhel Kraiem (resigned on 28 February 2020)

For the purposes of the Code, the non-executive Directors are independent. The Company deems that, although Samir Saied, Sofiane Antar, Faker Hnid, Lassaad Ben Dhiab and Norbert Prihoda, and resigned directors Mohamed Fadhel Kraiem and Mohsin Majid have/had an employee and director relationship with the controlling shareholder, in terms of Supporting Principle 3 (vii) of the Code of Principles of Good Corporate Governance such relationship is not considered to create a conflict of interest such as to jeopardise exercise of their free judgement.

## Corporate governance - Statement of compliance - continued

### Principle 3: Composition of the Board - continued

#### *Application of Diversity Policy in relation to the Board of Directors*

The Company does not have in place a formal diversity policy which is applied in relation to the Board of Directors with regard to aspects such as age, gender or educational and professional backgrounds. This is principally attributable to the fact that the Company is controlled by Tunisie Telecom and accordingly policies such as this which govern the composition of the Board necessarily have to take into account the circumstances, direction and strategy of the controlling party. Notwithstanding the absence of a diversity policy, the Company endeavours to have in place a Board composed of members who possess a diverse range of skills, characteristics and qualities. The objective of the Company is that the Board composition contributes to different views and opinions, enhancing the level and quality of challenge together with oversight exercised at Board level.

### Principles 4 and 5: The Responsibilities of the Board and Board Meetings

The Board has a formal schedule of matters reserved to it for decisions, but also delegates specific responsibilities to various board committees and sub-committees, the most prominent being the Audit Committee, the Remuneration Committee and the Executive Committee. Directors receive board and committee papers in advance of meetings and have access to the advice and services of the Company Secretary. Directors may, in the course of their duties, take independent professional advice on any matter at the Company's expense. The Directors are fully aware of their responsibility to always to act in the best interests of the Company and its shareholders as a whole, irrespective of whoever appointed or elected them to serve on the Board. As delegated and monitored by the Board, the Company Secretary keeps detailed records of all dealings by Directors and senior executives of the Company and its subsidiaries in the Company's shares and all minutes of meetings of the Board and its sub-committees.

During the year under review the Board met fifteen (15) times and attendance by Board members was as follows:

	Attended
Samir Saied (appointed on 12 May 2020)	8
Sofiane Antar	14
Mr. Lassaad Ben Dhiab	15
Paul Fenech	15
Faker Hnid	15
Deepak Padmanabhan	15
Norbert Prihoda (appointed on 6 February 2020)	15
Paul Testaferrata Moroni Viani	15
Mohamed Fadhel Kraiem (resigned on 28 February 2020)	1

On joining the Board, a Director is provided with a presentation by the departmental heads on the activities of their respective business unit in the Company and its subsidiaries. The Directors receive, on a regular basis, information on the Group financial performance and position. The Board has the responsibility to ensure that the activities are organised in such a way that the accounts, management of funds and financial conditions in all other respects are controlled in a satisfactory manner and that the risks inherent in the activities are identified, defined, measured, monitored and controlled in accordance with external and internal rules, including the Articles of Association of the Company. The Board of Directors, through the work carried out by the Executive Committee, continuously assesses and monitors the Company's operational and financial performance, assesses and controls risk, and monitors competitive forces in all areas of operation. It also ensures that both the Company and its employees maintain the highest standards of corporate conduct.

## **Corporate governance - Statement of compliance - continued**

### **Principles 4 and 5: The Responsibilities of the Board and Board Meetings - continued**

#### **Board Committees**

##### ***Audit Committee***

The Audit Committee supports the work of the Board in terms of quality control of the Group's financial reports and internal controls. The Audit Committee is currently chaired by Faker Hnid, with the other members being Deepak Padmanabhan and Paul Fenech. The Audit Committee is independent and is constituted in accordance with the requirements of the Listing Rules, with Faker Hnid being chosen as the member competent in accounting and/or auditing in view of his experience in the field. The Internal Auditor is present at Audit Committee meetings. The Chief Finance Officer and the external auditors of the Company attend the meetings of the Committee by invitation. Other executives are requested to attend when required. The Company Secretary also acts as Secretary to the Audit Committee.

The Committee scrutinises and monitors related party transactions. It considers the materiality and the nature of the related party transactions carried out by the Company to ensure that the arm's length principle is adhered to at all times.

As part of its duties, the Committee receives and considers reports on the system of internal financial controls and the audited statutory financial statements of all companies comprising the Group. The Committee held six (6) meetings during the year. The external auditors attended four (4) of these meetings.

##### ***Remuneration Committee***

The Committee is responsible for determining and agreeing with the Board the framework or broad policy for the Remuneration of the Company's chief officers, the Chairman of the Company, the Directors of the Board, and such other members as it is designated to consider. In determining such policy, the Committee takes into account all factors which it deems necessary, including the position of the Group companies relative to other companies in the marketplace. The objective of such policy shall be to ensure that Directors and chief officers are provided with appropriate incentives to encourage enhanced performance and are, in a fair and responsible manner, rewarded for their individual contributions to the success of the Group companies.

The Remuneration Committee was chaired by the Chairman of the Board of Directors, the other members being Paul Testaferrata Moroni Viani and Paul Fenech. The Company Secretary, Dr Francis Galea Salomone, acts as Secretary to the Remuneration Committee. The Remuneration Committee met two (2) times in 2020. The Remuneration Report is set out on pages 31 to 35.

##### ***Executive Committee***

The day-to-day management of the Company is led by the Chief Executive Officer and supported by the Senior Management team and the Executive Committee which reports directly to the Board of Directors. The Executive Committee is equipped with the necessary decision-making tools and strict Board oversight to facilitate the successful execution of its duties. The Executive Committee provides oversight, guidance and leadership for the management of the business within the guidelines and approval limits set from time to time by the Board of Directors. It recommends and forwards to the Board of Directors those decisions that are outside its approval limits.

## **Corporate governance - Statement of compliance - continued**

### **Principle 6: Information and Professional Development**

The Board is responsible for the appointment of the Chief Executive Officer. The Chief Executive Officer, although responsible for the recruitment and selection of senior management, consults with the Remuneration Committee and with the Board on the appointment of senior management.

On joining the Board, Board members are informed in writing by the Company Secretary of the Directors' duties and obligations, relevant legislation as well as rules and bye-laws. In addition, Directors have access to the advice and services of the Company Secretary and the Board is also advised directly, as appropriate, by its legal advisors. Directors are also provided with a presentation by the departmental heads on the activities of their respective business unit in the Company and subsidiaries. On a regular basis, the Directors receive periodic information on the Group's financial performance and position. The Company Secretary ensures effective information flows within the Board, committees and between senior management and Directors, as well as facilitating professional development. The Company Secretary advises the Board through the Chairman on all governance matters.

Directors may, in the course of their duties, take independent professional advice on any matter at the Company's expense. The Company will provide for additional individual Directors' training on a requirements basis.

### **Principle 7: Evaluation of the Board's Performance**

The Chairman of the Board informally evaluates the performance of the Board members, which assessment is followed by discussions within the Board. Through this process the activities and working methods of the Board and each committee member are evaluated. Amongst the things examined by the Chairman through his assessment are the following: how to improve the work of the Board further, whether or not each individual member takes an active part in the discussions of the Board and the committees; whether they contribute independent opinions and whether the meeting atmosphere facilitates open discussions. Under the present circumstances the Board does not consider it necessary to appoint a committee to carry out a performance evaluation of its role as the Board's performance is furthermore also under the scrutiny of the shareholders.

On the other hand, the performance of the Chairman is evaluated by the Board of Directors of the ultimate controlling party, taking into account the manner in which the Chairman is appointed. The self-evaluation of the Board has not led to any material changes in the Company's governance structures and organisations.

### **Principle 8: Committees**

The function of the Remuneration Committee is dealt with under the Remuneration Report, which also includes the Remuneration Statement in terms of Code Provisions 8.A.3 and 8.A.4.

The Company has opted not to set up a Nomination Committee. Further explanation is provided under the section entitled Non-Compliance with the Code of this Statement.

### **Principles 9 and 10: Relations with Shareholders and with the Market, and Institutional Shareholders**

The Company recognises the importance of maintaining a dialogue with its shareholders and of keeping the market informed to ensure that its strategies and performance are well understood. During the period under review the Company has maintained an effective communication with the market through a number of Company announcements and press releases.

The Company also communicates with its shareholders through the Company's Annual General Meeting ('AGM'). The Chairman of the Board ensures that all Directors attend the AGM and that both himself and the Chairman of the Audit Committee are available to answer questions.

## Corporate governance - Statement of compliance - continued

### Principles 9 and 10: Relations with Shareholders and with the Market, and Institutional Shareholders - continued

Both the Chairman and Chief Executive Officer also ensure that sufficient contact is maintained with major shareholders to understand issues and concerns.

Apart from the AGM, the Company communicates with its shareholders by way of the Annual Report and Financial Statements and also through the Company's website ([www.go.com.mt](http://www.go.com.mt)) which also contains information about the Company and its business, including an Investor Relations section.

In addition, the Company holds meetings with major stockbrokers and financial intermediaries, which meetings usually coincide with the publication of financial statements.

The office of the Company Secretary maintains regular communication between the Company and its investors. Individual shareholders can raise matters relating to their shareholdings and the business of the Group at any time throughout the year, and are given the opportunity to ask questions at the AGM or to submit written questions in advance.

As provided by the Companies Act (Cap. 386), minority shareholders may convene Extraordinary General Meetings.

### Principle 11: Conflicts of Interest

The Directors are fully aware of their responsibility to always act in the best interests of the Company and its shareholders as a whole irrespective of whoever appointed or elected them to serve on the Board.

On joining the Board and regularly thereafter, the Directors are informed of their obligations on dealing in securities of the Company within the parameters of law, including the Listing Rules, and Directors follow the required notification procedures.

Directors' interest in the shareholding of the Company:

#### Number of shares as at 31 December 2020

Samir Saied	nil
Sofiane Antar	nil
Lassaad Ben Dhiab	nil
Paul Fenech	130,995
Faker Hnid	nil
Deepak Srinivas Padmanabhan	nil
Norbert Prihoda	nil
Paul Testaferrata Moroni Viani	78,394

Paul Fenech has a beneficial interest in the Company of 130,995 shares through the shareholding of Classic Group Ltd. in GO.

Paul Testaferrata Moroni Viani has a beneficial interest in the Company of 75,494 and 2,900 shares through the shareholding of other related parties including Testaferrata Moroni Viani (Holdings) Ltd. and Testaferrata Moroni Viani Ltd. respectively in GO.

None of the other Directors of the Company have any interest in the shares of the Company or the Company's subsidiaries or investees or any disclosable interest in any contracts or arrangements either subsisting at the end of the last financial year or entered into during this financial year.

## **Corporate governance - Statement of compliance - continued**

### **Principle 11: Conflicts of Interest - continued**

There were no other changes in the Directors' interest in the shareholding of the Company between year-end and 27 February 2021.

### **Principle 12: Corporate Social Responsibility**

As a major presence in the community, GO has always taken its corporate social responsibility very seriously. As in previous years, in 2020 the Group has maintained a steady programme of activities aimed at improving the quality of life of its work force and their families, as well as of the local community and society at large. *L-Istrina* was once again an event which was heavily supported by GO, not only in terms of a substantial donation but also in terms of equipment, communications infrastructure and hundreds of man-hours, freely given to ensure the success of this annual fundraiser. GO also continued to support various NGOs. During the year GO also continued to build on the 'GO for the Future' campaign supporting various educational initiatives which encourage reading and a passion for science.

The Company retained a careful eye on environmental considerations in all its activities, as well as ethical behaviour with regards to its interactions with all its stakeholders.

It is always particularly encouraging to note that while employee support for company-driven events is growing from year to year, so are the number of personal initiatives taken, as this is very much in line with the Company's belief in a holistic approach to their work-life balance as well as strengthening community team spirit.

## **C. Non-compliance with the Code**

### **Principle 3: Executive and Non-Executive Directors on the Board**

As explained in Principle 3 in Section B, the Board is composed entirely of non-executive Directors. Notwithstanding this, it is considered that the Board, as composed, provides for sufficiently balanced skills and experience to enable it to discharge its duties and responsibilities effectively. In addition, no cases of conflict of interest are foreseen.

### **Principle 4: Succession Policy for the Board (code provision 4.2.7)**

This Code Provision recommends the development of a succession policy for the future composition of the Board of Directors and particularly the executive component thereof, for which the Chairman should hold key responsibility.

In the context of the appointment of Directors being a matter reserved exclusively to the Company's shareholders (except where the need arises to fill a casual vacancy) as explained under Principle 3 in Section B, considering that every Director retires from office at the AGM and on the basis of the Directors' non-executive role, the Company does not consider it feasible to have in place such a succession policy.

### **Principle 6: Succession Plan for Senior Management**

Although the Chief Executive Officer is responsible for the recruitment and appointment of senior management, the Company has not established a formal succession plan. This is basically due to the fact that the appointment of senior management is always discussed at the Remuneration Committee and approved by the Board of Directors.

## **Corporate governance - Statement of compliance - continued**

### **Principle 8 B: Nomination Committee**

Pursuant to the Company's Articles of Association, the appointment of Directors to the Board is reserved exclusively to the Company's shareholders. Shareholders holding not less than 12% (twelve per centum) of the issued share capital of the Company having voting rights shall be entitled to appoint one Director for every such 12% holding by letter addressed to the Company. The other shareholders are entitled to appoint the remaining Board members at the AGM in accordance with the provisions of the Articles of Association. The nomination of a candidate by a shareholder is to be seconded by a shareholder or shareholders holding at least 15,000 shares.

Within this context, the Board believes that the setting up of a Nomination Committee is currently not suited to the Company since it will not be able to undertake satisfactorily its full functions and responsibilities as envisaged by the spirit of the Code. The Company also considers that some of the functions of the Nomination Committee (particularly those relating to succession planning and the appointment of senior management) are already dealt with by the Remuneration Committee.

### **Principle 9: Conflicts between Shareholders (code provision 9.3)**

Currently there is no established mechanism disclosed in the Company's Memorandum and Articles of Association to trigger arbitration in the case of conflict between the minority shareholders and the controlling shareholders. In any such cases should a conflict arise, the matter is dealt with in the appropriate fora in the Board meetings, wherein the minority shareholders are represented. There is also an open channel of communication between the Company and the minority shareholders via the office of the Company Secretary.

## **D. Internal controls**

The key features of the Group's system of internal controls are as follows:

### **Organisation**

The Group operates through boards of directors of subsidiaries with clear reporting lines and delegation of powers.

### **Control environment**

The Group is committed to the highest standards of business conduct and seeks to maintain these standards across all of its operations. Group policies and employee procedures are in place for the reporting and resolution of fraudulent activities.

The Group has an appropriate organisational structure for planning, executing, controlling and monitoring business operations in order to achieve Group objectives. Lines of responsibility and delegation of authority are documented.

The Group and the individual companies comprising it have implemented control procedures designed to ensure complete and accurate accounting for financial transactions and to limit the potential exposure to loss of assets or fraud. Measures taken include physical controls, segregation of duties and reviews by management, internal audit and the external auditors.

## **Corporate governance - Statement of compliance - continued**

### **Risk identification**

Group management is responsible together with each of the subsidiary companies' management, for the identification and evaluation of key risks applicable to their areas of business. These risks are assessed on a continual basis and may be associated with a variety of internal or external sources including control breakdowns, disruption in information systems, competition, natural catastrophe and regulatory requirements.

### **Information and communication**

Group companies participate in periodic strategic reviews which include consideration of long-term financial projections and the evaluation of business alternatives.

### **Monitoring and corrective action**

There are clear and consistent procedures in place for monitoring the system of internal financial controls. The Audit Committee meets regularly during the year and, within its terms of reference as approved by the Listing Authority, reviews the effectiveness of the Group's systems of internal financial controls. The Committee receives reports from management, internal audit and the external auditors.

### **E. General meetings**

Shareholders' influence is exercised at the Annual General Meeting (AGM), which is the highest decision-making body of the Company. All shareholders, registered in the Shareholders' Register, have the right to participate in the Meeting and to vote for the full number of their respective shares. A shareholder who cannot participate in the Meeting can be represented by proxy.

Business at the Company's AGM will cover the Annual Report and Financial Statements, the declaration of dividends, election of Directors and the approval of their remuneration, the appointment of the auditors and the authorisation of the Directors to set the auditors' fees. Shareholders' meetings are called with sufficient notice to enable the use of proxies to attend, vote or abstain. The Company clearly recognises the importance of maintaining a regular dialogue with its shareholders in order to ensure that its strategies and performance are understood. It communicates with the shareholders through the AGM by way of the Annual Report and Financial Statements and by publishing its results on a regular basis during the year. This is done through the Investor Relations Section on the Company's internet site, the office of the Company Secretary, and Company announcements to the market in general. A free-phone service is reserved for communication by shareholders with the Company. Regular meetings are held with financial intermediaries and stockbrokers.



## Remuneration report

The Remuneration Committee is responsible to draw up a Remuneration Policy and submit it for the Board's consideration. In determining such policy, the Committee takes into account all factors which it deems necessary, including the position of the Group companies relative to other companies in the marketplace. The objective of such policy shall be to ensure that Directors and Chief Officers, as referred to on page 36 are provided with appropriate incentives to encourage enhanced performance and are, in a fair and responsible manner, rewarded for their individual contributions to the success of the Group Companies. The remuneration policy is applicable for a maximum period of four years and has been approved by the shareholders at the Annual General Meeting held on 28 July 2020 with 76,626,100 votes in favour and 22,760 votes against. This remuneration policy approved on 28 July 2020 is in line with the policy applied for the remuneration paid to Directors and Chief Executive Officer in the preceding period. All remuneration for directors was in conformity with this policy.

### Role of the Remuneration Committee and Shareholder Involvement

The Committee is composed of three (3) non-executive Directors. During 2020, the Remuneration Committee was composed of Samir Saied (Chairman), Paul Testaferrata Moroni Viani and Paul Fenech, all of whom are non-executive Directors of the Company. The Chief Executive Officer (CEO) of the Company is invited to attend the meetings of the Committee. The Company Secretary, Dr. Francis Galea Salomone acts as Secretary to the Remuneration Committee. During the period under review the Committee held three meetings. All Committee members attended the meetings held.

During 2020, the Remuneration Committee (the 'Committee') has been tasked to draw up the Remuneration Policy and submit it for the Board's consideration. This Remuneration Policy sets out the elements underpinning GO's policy for the remuneration of its Board of Directors. This Policy is focused on delivering fair, responsible and transparent remuneration as would contribute to the achievement of the Company's long-term interests, sustainability and strategic objectives and as would support GO in maintaining its status as a leading player in the Maltese telecoms sector.

The Remuneration Policy has been prepared in accordance with the requirements of the EU Shareholder Rights Directive as reflected in Chapter 12 of the Listing Rules issued by the Listing Authority. This Policy has been considered and approved by the Company's Board of Directors and by the Company's shareholders at the last Annual General Meeting. The approved policy can be viewed on the company's website.

The Remuneration Committee, shall, from time to time review the Policy to ensure its continued alignment with the Company's business strategy. The Board of Directors shall submit the Company's remuneration policy before the Company's General Meeting for its approval every four (4) years, or earlier, in the case material amendments are effected thereto.

It is the opinion of the Company's Board of Directors that there is no risk of a conflicting interest in the drawing up of this Policy as it is being submitted before the Company's General Meeting for its consideration and approval. Furthermore, the aggregate emoluments payable to the Board of Directors in any one financial year are also determined by the General Meeting of Shareholders.

### Underlying Framework

The Policy is based on the principle of paying fair and reasonable remuneration to the most appropriate persons, based on criteria of responsibility, qualification and dedication, while ensuring that such payment is competitive and in the longer-term interest of the Company. GO believes that pursuant to this Policy, it can continue attracting and retaining professional and qualified persons to achieve its operational objectives and business strategies in an increasingly competitive environment. It is in the Company's interest, for its continued success, to ensure that such persons are provided with appropriate incentives as would motivate them and encourage their performance.

## **Remuneration report - continued**

In drawing up this Policy, the Remuneration Committee considered local and international best market practices for entities of comparable size, activity and complexity as well as applicable statutory provisions.

Whilst decisions on remuneration of employees other than the Company's Senior Management remain the responsibility of Company management, the Committee has considered the Company's wider employee remuneration structure, practices and reward philosophy when establishing this Policy so as to ensure consistency of remuneration practices across the Company.

### **Directors**

The Company's Board of Directors is composed entirely of Non-Executive Directors, including a Non-Executive Chairman. The Chief Executive Officer ("CEO") is tasked with the Company's day-to-day management. In accordance with Listing Rule 12.2A, this Remuneration Policy shall also apply to the Company's CEO. Whilst the principles underlying the Policy have equal application, a distinction is to be drawn between the remuneration payable to the Directors and that payable to the CEO.

### **Director's Remuneration**

Directors are appointed to the Board in accordance with Article 57 of the Company's Articles of Association. The Chairman is appointed for a period as determined by the appointing shareholder. Directors appointed by Shareholders holding not less than twelve percent (12%) of the issued share capital of the Company shall hold the position for the period determined by the appointing Shareholders, so long as it does not exceed three (3) years. The tenure of the remaining directors who are elected by the Shareholders in General Meeting, extends from one annual general meeting to the next. None of the Directors have a service contract with the Company.

In accordance with Article 65 of the Articles of Association of the Company, the aggregate remuneration of all Directors in any one financial year shall be determined by the Shareholders in General Meeting. The Board of Directors shall be responsible to establish and allocate, from such amount, a fixed fee to each Director which shall be payable on a monthly basis. A benchmarking exercise was conducted and despite the fact that the AGM approved a total amount of €300,000, the Directors' fees as approved by the Board for 2020 were set at €35,000 per annum for each Director. This level was deemed consistent with market practice and conducive to the achievement of the Company's strategic and long term objectives. The Board of Directors has agreed to review the current remuneration to ensure that it is commensurate with the duties and responsibilities of directors.

A Director may be invited to sit on a committee or working group of the Company or to perform other services related to the operations of the Company which fall outside the scope of his/her ordinary duties as a Director. In such a case, and in accordance with Article 66 of the Articles of Association, the Board shall have the discretion to remunerate such Director, in addition to or in substitution of his/her remuneration as Director. A Director may also hold such other office with the Company, in addition to the office of Director, and his/her remuneration therefore shall be determined by the Board from time to time. Directors may be paid all travelling, hotel and other expenses properly incurred by them in attending and returning from meetings of Board of Directors or of Board committees or General Meetings, or in connection with the business of the Company. Such expenses shall be reimbursable in accordance with the Company's expenses policy from time to time.

For the duration of their directorship, Directors shall be entitled to benefit from certain benefits such as a telecommunications services package and coverage under a professional indemnity insurance. The Remuneration Committee is tasked with the periodical review of non-cash benefits granted by the Company to Directors such as to ensure that this component of remuneration remains competitive with respect to market benchmarks.. The Committee has the discretion to recommend the granting of reasonable additional benefits as may be deemed appropriate, but none were granted during the current year.

## Remuneration report - continued

Non-Executive Directors are not entitled to any payments linked to termination of their directorships. Article 70.3 of the Articles of Association of the Company allows for the payment of a gratuity, pension or allowance to Executive Director on retirement. At present all Directors to the Board are Non-Executive.

The total emoluments received by Directors for the financial year ended 31 December 2020 are specified below:

Director	Fixed remuneration	Other benefits *	Other payments through Group companies
Mr Samir Said (appointed 12 May 2020)	€22,167		€6,667
Mr Sofiane Antar	€35,000		
Mr Lassaad Ben Dhiab	€35,000		
Mr Paul Fenech	€35,000		
Mr Faker Hnid	€35,000		€15,384
Mr Deepak Srinivas Padmanabhan	€35,000		
Mr Norbert Prihoda (appointed 6 February 2020)	€31,455		
Mr Paul Testaferrata Moroni Viani	€35,000	€3,767	€22,917
Mr Mohamed Fadhel Kraiem (resigned 28 February 2020)	€ 5,833		

*\* Other benefits to the Directors exclude reimbursement of mobile and internet services, which are considered standard and uniformly granted within the sector.*

## CEO's Remuneration

The Remuneration Policy with respect to the Company's Chief Executive Officer is designed to attract and motivate a qualified and professional individual possessing the necessary know-how and experience to steer the Company's short and long-term business strategy in a highly competitive market and structured to provide a fair and appropriate balance between the fixed and variable components of the remuneration awarded.

In determining the policy, the Company has taken account of the CEO's role within the Company, his assigned functions and responsibilities. Relevant market data has been considered to ascertain that compensation awarded is in line with that granted by companies of comparable size for roles of similar scope and responsibility. Remuneration structure and practices applicable to other senior executives within the Company have also been taken into account.

The CEO's remuneration is made up of fixed and variable elements as described below.

The CEO shall receive a fixed salary which corresponds to a basic remuneration received for the performance of his executive functions. This component is designed to reflect the individual's professional profile and level of responsibility and shall not, in any way, be linked to variable parameters or results achieved. The fixed element, emanating from the contract of employment, is determined by reference to market practice amongst other factors, and is set at a level that motivates the CEO in striving to attain company long-term strategic and performance objectives. Furthermore, the Company does not have the possibility to reclaim any variable remuneration. The level of variable remuneration is deemed set at a level that contributes to striving towards attaining the Group's long-term performance goals. The level of variable remuneration is set in a manner which maintains an adequate proportion of fixed and variable remuneration.

## Remuneration report - continued

The CEO shall also be entitled to benefit under an annual bonus scheme aimed at rewarding his performance. The incentive is measured according to the level of achievement of a set of targets as described below, and objectives as determined by the Remuneration Committee on an annual basis and which are designed to contribute to the business interest and sustainability of the Company.

The nature of the performance targets may vary from year to year depending on the circumstances of the Company's business operations. For 2020, the performance targets were based on EBITDA and operating cashflow generation.

The degree of achievement of the said targets shall be determined by the Remuneration Committee. In the case of financial objectives, the Remuneration Committee shall compare the target objectives with realised outcomes. In the case of non-financial objectives, the evaluation would involve the Committee's subjective assessment of the CEO's performance which shall be exercised in a reasonable manner.

Save for the annual bonus incentive described above, the CEO shall not be entitled to benefit under any other incentive scheme having a variable nature and shall not be entitled to any share-based remuneration. With the aim of offering a market-competitive remuneration package, the CEO shall be entitled to a number of benefits as would typically be available to senior executives. These shall include professional indemnity insurance policy and health insurance policy cover, free telecommunication services, accommodation and flights, and a fully covered company car. The CEO shall also be entitled to claim reimbursement of expenses incurred up to a capped monthly amount of €3,500 in accordance with the Company's expenses policy.

The CEO is engaged on a three-year contract which was signed in 2020, which may be terminated by three (3) months' notice by either party. The contract does not provide for supplementary pension, early retirement schemes or payments linked to termination.

The total emoluments received by the CEO for this financial year were as follows:

Chief Executive Officer	Fixed remuneration	Variable remuneration	Other payments
Mr Nikhil Patil	€350,355	€132,266	€23,500

## Senior Management Remuneration

For the purposes of this Remuneration Statement, references to Senior Management shall mean the Chief Executive Officer and the Chief Officers.

The base salaries of all Senior Management are established in accordance with the Company's salary structure. The Remuneration Committee is satisfied that in all cases the base remuneration established is in line with the criteria described in the introduction to this report. In particular, in reaching this conclusion, the Committee has paid due regard to market conditions and remuneration rates offered by comparable organisations for comparable roles and to the established performance-related remuneration and evaluation system.

Members of the Senior Management are each entitled to a cash performance bonus. In addition, the Board of Directors may approve additional bonuses for outstanding performances and achievements. Performance is measured on the basis of appraisals drawn up or endorsed by the CEO. These bonuses constitute the variable remuneration disclosed in the table below.

## Remuneration report - continued

The rate at which the bonus is paid depends on the Committee's evaluation of the CEO's assessment of the individual officer's performance. Bonuses are calculated on the basis of personal performance, and departmental and Company objectives. Total amounts are subject to the discretion of the Remuneration Committee and the Board of Directors.

The Company does not have a policy in place which regulates the terms and conditions of contracts of Senior Management with respect to contract duration, notice periods, termination payments and related matters.

As is the case with Directors, Senior Management are entitled to non-cash benefits in terms of a number of services offered by the Company and to health insurance. None of the Senior Management are entitled to profit sharing, share options or pension benefits.

Total emoluments received by Senior Management during the year under review are reported below under in terms of the Code Provisions 8.A.5

---

	<b>Fixed remuneration</b>	<b>Variable remuneration</b>
Senior Management	€1,310,462	€324,498

---

During the current financial year, the Company has recognised a charge totalling €478,000 payable to two of its Chief Officers whose employment was terminated.

The contents of the Remuneration Report have been reviewed by the external auditor to ensure that the information required in terms of Appendix 12.1 to Chapter 12 of the Listing rules have been included.



Samir Saied  
Chairman, Remuneration Committee

11 March 2021

## Company information

### Our purpose

GO is Malta's leading telecommunications services organisation, with over 500,000 customer connections. The first quadruple play operator in the market, GO is a converged and integrated telecommunications group, offering an unparalleled range of services: fixed line telephony, mobile telephony, broadband internet services and digital television. GO also provides business-related services, such as data networking solutions, business IP services, cloud services, IPLCs, managed and co-location facilities. Our purpose is **'to drive a digital Malta where no-one is left behind'**.

**Company registration number:** C22334

### Registered office:

GO, Fra Diegu Street  
Marsa MRS1501  
Malta

T: (+356) 2594 2458/9, (+356) 8007 5702 (Freephone) | [investor\\_relations@go.com.mt](mailto:investor_relations@go.com.mt) | [www.go.com.mt](http://www.go.com.mt)

### Registered shareholders with five percent (5%) or more of the Share Capital of the Company:

As at 31 December 2020, TT ML Limited held 65.42% of the total issued share capital.

### Board of Directors

Samir Saied (appointed Chairman of the Board of Directors on 12 May 2020)  
Sofiane Antar  
Lassaad Ben Dhiab  
Paul Fenech  
Faker Hnid  
Deepak Padmanabhan  
Norbert Prihoda (appointed on 6 February 2020)  
Paul Testaferrata Moroni Viani

### Company Secretary

Dr Francis Galea Salomone

### Chief Officers

Nikhil Patil	Chief Executive Officer
Reuben Attard	Chief Finance Officer
Arthur Azzopardi	Chief Officer – GO Business
Kelvin Camenzuli	Chief Digital Officer
Ayrton Caruana	Chief Service Operations Officer
Antonio Ivankovic	Chief Customer Experience Officer
Sarah Mifsud	Chief People Officer



## *Independent auditor's report*

To the Shareholders of GO p.l.c.

*Report on the audit of the financial statements*

---

### *Our opinion*

In our opinion:

- The Group financial statements and Parent Company financial statements (the 'financial statements') give a true and fair view of the Group's and the Parent Company's financial position of GO p.l.c. as at 31 December 2020, and of the Group and the Parent Company's financial performance and cash flows for the year then ended in accordance with International Financial Reporting Standards ('IFRSs') as adopted by the EU; and
- The financial statements have been prepared in accordance with the requirements of the Maltese Companies Act (Cap. 386).

Our opinion is consistent with our additional report to the Audit Committee.

### **What we have audited**

GO p.l.c.'s financial statements, set out on pages 50 to 150 comprise:

- the Consolidated and Parent Company statements of financial position as at 31 December 2020;
- the Consolidated and Parent Company income statements and statements of comprehensive income for the year then ended;
- the Consolidated and Parent Company statements of changes in equity for the year then ended;
- the Consolidated and Parent Company statements of cash flows for the year then ended; and
- the notes to the financial statements, which include significant accounting policies and other explanatory information.

---

### *Basis for opinion*

We conducted our audit in accordance with International Standards on Auditing (ISAs). Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Statements* section of our report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### **Independence**

We are independent of the Group and the Parent Company in accordance with the International Code of Ethics for Professional Accountants (including International Independence Standards) issued by the International Ethics Standards Board for Accountants (IESBA Code) together with the ethical requirements of the Accountancy Profession (Code of Ethics for Warrant Holders) Directive issued in terms of the Accountancy Profession Act (Cap. 281) that are relevant to our audit of the financial statements in Malta. We have fulfilled our other ethical responsibilities in accordance with these Codes.

## *Independent auditor's report - continued*

To the Shareholders of GO p.l.c.

To the best of our knowledge and belief, we declare that non-audit services that we have provided to the Parent Company and its subsidiaries are in accordance with the applicable law and regulations in Malta and that we have not provided non-audit services that are prohibited under Article 18A of the Accountancy Profession Act (Cap. 281).

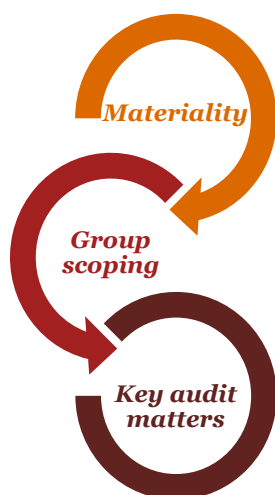
The non-audit services that we have provided to the Parent Company and its subsidiaries, in the period from 1 January 2020 to 31 December 2020, are disclosed in Note 24 to the financial statements.

---

### *Our audit approach*

#### **Overview**

---



- Overall group materiality: €900,000, which represents 5% of profit before tax.
  - The financial statements of the Parent Company and of 5 of the subsidiaries which are based in Malta have been audited by our audit team.
  - The group engagement team performed a full scope audit on all components other than Cablenet Communications Systems p.l.c. and Connectedcare Limited, which were audited by other auditors.
  - The group engagement team performed oversight procedures on the work of other auditors.
  - Assessment of carrying amount of goodwill and intangible assets attributable to the Group
  - Accuracy of the Company's revenue due to complex billing systems and revenue recognition
- 

As part of designing our audit, we determined materiality and assessed the risks of material misstatement in the consolidated financial statements. In particular, we considered where the Directors made subjective judgements; for example, in respect of significant accounting estimates that involved making assumptions and considering future events that are inherently uncertain. As in all of our audits, we also addressed the risk of management override of internal controls, including among other matters consideration of whether there was evidence of bias that represented a risk of material misstatement due to fraud.

#### **Materiality**

The scope of our audit was influenced by our application of materiality. An audit is designed to obtain reasonable assurance whether the financial statements are free from material misstatement. Misstatements may arise due to fraud or error. They are considered material if individually or in aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of the consolidated financial statements.





## *Independent auditor's report - continued*

To the Shareholders of GO p.l.c.

Based on our professional judgement, we determined certain quantitative thresholds for materiality, including the overall group materiality for the consolidated financial statements as a whole as set out in the table below. These, together with qualitative considerations, helped us to determine the scope of our audit and the nature, timing and extent of our audit procedures and to evaluate the effect of misstatements, both individually and in aggregate, on the financial statements as a whole.

<b>Overall group materiality</b>	€900,000
<b>How we determined it</b>	5% of profit before tax
<b>Rationale for the materiality benchmark applied</b>	We chose profit before tax as the benchmark because, in our view, it is the benchmark against which the performance of the Group is most commonly measured by users, and is a generally accepted benchmark. We chose 5% which is within the range of quantitative thresholds that we consider acceptable.

We agreed with the Audit Committee that we would report to them misstatements identified during our audit above €45,000 as well as misstatements below that amount that, in our view, warranted reporting for qualitative reasons.

### **Key audit matters**

Key audit matters are those matters that, in our professional judgement, were of most significance in our audit of the financial statements of the current period. These matters were addressed in the context of our audit of the financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

<b>Key audit matter</b>	<b>How our audit addressed the Key audit matter</b>
<b><i>Assessment of carrying amount of goodwill and intangible assets attributable to the Group</i></b> Goodwill with a carrying amount of €27.9 million and intangible assets having a carrying amount of €8.4 million as at 31 December 2020, have arisen from a number of acquisitions effected during the preceding financial years. An assessment is required annually to establish whether goodwill and intangible assets that have an indefinite useful life should continue to be recognised, or if any impairment is required. The assessment was performed at the lowest level at which the Group could allocate and assess goodwill, which is referred to as a cash generating unit (CGU). Goodwill and intangible assets arising from acquisitions have been allocated to the Group CGUs.	We evaluated the suitability and appropriateness of the impairment methodology applied and the discounted cash flow model as prepared by management or independent experts appointed by management.  We assessed the methodology and assumptions used by utilising our independent valuation experts. The calculations used in the model were re-performed to check accuracy and the key inputs in the model were agreed to approved sources.  Management's cash flow forecasts used in the model were assessed by:

## Independent auditor's report - continued

To the Shareholders of GO p.l.c.

Key audit matter	How our audit addressed the Key audit matter
<p>The impairment assessment relied on the calculation of a value in use for each of the CGUs. This calculation was based on estimated future cash flows for each CGU, including assumptions around revenue growth, margins and EBITDA levels, discounted at an appropriate weighted average cost of capital. The Group used its business plan as the basis for the first 5 years of cash flows and then extrapolated returns into perpetuity using a terminal growth factor.</p> <p>The assumptions supporting the underlying forecast cash flows reflect significant judgements as these are affected by unexpected future market or economic conditions. The estimation of future cash flows and the level to which they are discounted is inherently uncertain and requires judgement. The extent of judgement and the size of the goodwill and intangible assets, resulted in this matter being identified as an area of audit focus.</p> <p>Relevant references in the Annual Report and Financial Statements:</p> <ul style="list-style-type: none"> <li>Accounting policy: Note 1.6 and 1.7</li> <li>Note on intangible assets: Note 7</li> <li>Critical accounting estimates and judgements: Note 3.1</li> </ul>	<ul style="list-style-type: none"> <li>testing that the forecasts agreed to the most recent business plan which had been approved by the Board of Directors;</li> <li>considering current year performance against plan and the reasons for any deviation also through discussion with management for each CGU; and</li> <li>assessing historical forecasting accuracy through back-testing by reviewing the historical achievement of the business plan given the uncertainties in forecasting, comparing the actual historical cash flow results with previous forecasts, including forecast profit margins to historical margins.</li> </ul> <p>We also focused on understanding and challenging management's future plans for the CGUs and understanding the manner in which the related cash flow forecasts were drawn up. We benchmarked key assumptions in management's forecasts in respect of revenue growth, gross margins and EBITDA margins, to the extent practicable, to relevant economic and industry indicators, where possible.</p> <p>Our independent valuation experts critically assessed the discount rate and terminal growth rate used in the discounted cash flow models.</p> <p>The challenge of our valuation experts was focused on the methodology used to determine the discount rate utilised by each CGU by reference to the overall calculated cost of capital for the Group, and on which benchmarks were the most appropriate in determining the terminal growth rate of cash flows for each CGU. We independently calculated a weighted average cost of capital by making reference to market data and benchmarked the long-term growth rates to market data. We concluded that the parameters utilised by the Group were reasonable, given historic results, economic outlook, industry forecasts and other market data.</p>



## *Independent auditor's report - continued*

To the Shareholders of GO p.l.c.

Key audit matter	How our audit addressed the Key audit matter
	<p>Our discussions with the Audit Committee in respect of this key audit matter focused on the key assumptions, both individually and when combined together. During these discussions, management confirmed their view that the forecast for each CGU remained appropriate and that the key assumptions were subject to oversight.</p> <p>We assessed the sufficiency of the sensitivity analysis performed by management or independent experts appointed by the Group. Independent sensitivity analysis was performed, making adjustments to a number of modelled assumptions simultaneously to identify any CGUs which were most sensitive to a change in value in use. We critically assessed whether or not a reasonably possible change to the assumptions could result in an impairment considering the sensitivity of the valuations to these assumptions. The deterioration in performance or long-term growth rate which would need to occur, or the increase in discount rate which would need to be applied to the model, that may lead to impairment in one or more CGUs is significant in view of the comfortable levels of headroom with respect to CGU carrying values. We determined that a movement in those key assumptions of this extent is unlikely. The value in use of the CGUs remains in excess of the carrying amounts by a comfortable headroom.</p> <p>The appropriateness of disclosures made in relation to goodwill and intangible assets was also reviewed.</p>

## Independent auditor's report - continued

To the Shareholders of GO p.l.c.

Key audit matter	How our audit addressed the Key audit matter
<p><i>Accuracy of the Company's revenue due to complex billing systems and revenue recognition</i></p> <p>The accuracy of revenue amounts recorded is an inherent industry risk. This is because telecoms billing systems are complex and process large volumes of data with a combination of different products sold and tariff changes during the year, through a number of different systems.</p> <p>The Company retails subscription packages to customers which include multiple elements and may include discounts and offers, such as services sold for a single package price. The allocation of revenue to each element of a bundled transaction is complex and requires judgement, as described in the Company's accounting policy on Note 1.20. There is a risk that inappropriate allocations could lead to non-compliance with accounting standards and inaccurate acceleration or deferral of revenue.</p> <p>Relevant references in the Annual Report and Financial Statements:</p> <ul style="list-style-type: none"> <li>Accounting policy: Note 1.20</li> </ul>	<p>We evaluated the relevant systems and the design of controls, and tested the operating effectiveness of automated and non-automated controls over the:</p> <ul style="list-style-type: none"> <li>capture and recording of revenue transactions comprising services supplied to customers;</li> <li>authorisation of tariff changes and the input of this information to the billing systems; and</li> <li>calculation of amounts billed to customers.</li> </ul> <p>We also tested the accuracy of a sample of customer bills.</p> <p>We evaluated the Company's revenue recognition policy and management's current year assessment in respect of accounting for bundled transactions against relevant accounting standards and guidance taking cognisance of IFRS 15, 'Revenue from contracts with customers'.</p> <p>We tested the policy's implementation by:</p> <ul style="list-style-type: none"> <li>performing tests to confirm our understanding of the process by which revenue is calculated by the relevant billing systems as reflected above;</li> <li>performing an assessment of the different product bundles and offers made available to customers during the year and confirming the fair value of the different elements of these packages to appropriate evidence of fair value;</li> <li>assessing whether revenue should be accelerated or deferred based on the relative fair value of elements delivered at different points during the contract, when compared to the revenue calculated by the relevant billing system; and</li> <li>where differences arose between the revenue calculated by the billing system and the revenue recognition profile calculated in accordance with the Company's revenue recognition policy, we assessed the accuracy of those adjustments recognised to align revenue recognised with the Company's accounting policy.</li> </ul> <p>In respect of this key audit matter we found no significant exceptions in our controls testing and no material misstatements were identified in our substantive testing.</p>



## *Independent auditor's report - continued*

To the Shareholders of GO p.l.c.

### **How we tailored our Group audit scope**

We tailored the scope of our audit in order to perform sufficient work to enable us to provide an opinion on the financial statements as a whole, taking into account the structure of the Group, the accounting processes and controls, and the industry in which the Group operates.

The Group's accounting process is structured around a group finance function at its head office. Supporting finance functions exist for each of the key business operating areas (Malta and Cyprus), and these report to the Group finance team as appropriate.

The group audit engagement team in Malta carried out a full scope audit on the Parent Company and 5 of the subsidiaries located in Malta, accounting for 78% of Group revenues and 99% of Group profit before tax. The financial statements of Cablenet Communications Systems p.l.c. and Connectedcare Limited (the remaining subsidiaries within the Group), based in Cyprus and Malta respectively, were audited by other auditors. We issued instructions to the other auditors auditing Cablenet Communications Systems p.l.c. The figures of Connectedcare Limited are deemed to be immaterial in the context of the Group results.

Where the work was performed by other auditors, we determined the level of involvement we needed to have in their audit work to be able to conclude whether sufficient appropriate audit evidence had been obtained as a basis for our opinion on the Group financial statements as a whole. We have reviewed the subsidiary's accounting policies. We have assessed the audit memorandum document prepared by the other auditors and submitted to us, the group reporting package and the audited financial statements, including all relevant financial disclosures. We have reviewed the other auditor's audit working papers utilising a risk-based approach.

The group audit team performed all of this work by applying the overall Group materiality, together with additional procedures performed on the consolidation. This gave us sufficient appropriate audit evidence for our opinion on the Group financial statements as a whole.

---

### *Other information*

The Directors are responsible for the other information. The other information comprises all of the information in the Annual Report (but does not include the financial statements and our auditor's report thereon).

Our opinion on the financial statements does not cover the other information and we do not express any form of assurance conclusion thereon except as explicitly stated within the *Report on other legal and regulatory requirements*.

In connection with our audit of the financial statements, our responsibility is to read the other information identified above and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated.

If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.



## *Independent auditor's report - continued*

To the Shareholders of GO p.l.c.

---

### *Responsibilities of the Directors and those charged with governance for the financial statements*

The Directors are responsible for the preparation of financial statements that give a true and fair view in accordance with IFRSs as adopted by the EU and the requirements of the Maltese Companies Act (Cap. 386), and for such internal control as the Directors determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the Directors are responsible for assessing the Group's and the Parent Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the Directors either intend to liquidate the Group or the Parent Company or to cease operations, or have no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Group's financial reporting process.

---

### *Auditor's responsibilities for the audit of the financial statements*

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with ISAs, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's and the Parent Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the Directors.



## *Independent auditor's report - continued*

To the Shareholders of GO p.l.c.

- Conclude on the appropriateness of the Directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's or the Parent Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, because not all future events or conditions can be predicted, this statement is not a guarantee as to the Group's or the Parent company's ability to continue as a going concern. In particular, it is difficult to evaluate all of the potential implications that COVID-19 will have on the Group's and the Parent company's trade, customers and suppliers, and the disruption to their business and the overall economy.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, actions taken to eliminate threats or safeguards applied.

From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

### *Report on other legal and regulatory requirements*

The *Annual Report and Consolidated Financial Statements 2020* contains other areas required by legislation or regulation on which we are required to report. The Directors are responsible for these other areas.

The table below sets out these areas presented within the Annual Report, our related responsibilities and reporting, in addition to our responsibilities and reporting reflected in the *Other information* section of our report. Except as outlined in the table, we have not provided an audit opinion or any form of assurance.





## *Independent auditor's report - continued*

To the Shareholders of GO p.l.c.

Area of the <i>Annual Report and Consolidated Financial Statements 2020</i> and the related <b>Directors' responsibilities</b>	<b>Our responsibilities</b>	<b>Our reporting</b>
<p><b>Directors' report</b> (on pages 7 to 21)</p> <p>The Maltese Companies Act (Cap. 386) requires the directors to prepare a Directors' report, which includes the contents required by Article 177 of the Act and the Sixth Schedule to the Act.</p>	<p>We are required to consider whether the information given in the Directors' report for the financial year for which the financial statements are prepared is consistent with the financial statements.</p> <p>We are also required to express an opinion as to whether the Directors' report has been prepared in accordance with the applicable legal requirements.</p> <p>In addition, we are required to state whether, in the light of the knowledge and understanding of the Company and its environment obtained in the course of our audit, we have identified any material misstatements in the Directors' report, and if so to give an indication of the nature of any such misstatements.</p> <p>With respect to the information required by paragraphs 8 and 11 of the Sixth Schedule to the Act, our responsibility is limited to ensuring that such information has been provided.</p>	<p>In our opinion:</p> <ul style="list-style-type: none"> <li>the information given in the Directors' report for the financial year for which the financial statements are prepared is consistent with the financial statements; and</li> <li>the Directors' report has been prepared in accordance with the Maltese Companies Act (Cap. 386).</li> </ul> <p>We have nothing to report to you in respect of the other responsibilities, as explicitly stated within the <i>Other information</i> section.</p>





## Independent auditor's report - continued

To the Shareholders of GO p.l.c.

Area of the Annual Report and Consolidated Financial Statements 2020 and the related Directors' responsibilities	Our responsibilities	Our reporting
<p><b>Corporate Governance - Statement of Compliance</b> (on pages 22 to 30)</p> <p>The Listing Rules issued by the Malta Listing Authority require the directors to prepare and include in the Annual Report a Statement of Compliance with the Code of Principles of Good Corporate Governance within Appendix 5.1 to Chapter 5 of the Listing Rules. The Statement's required minimum contents are determined by reference to Listing Rule 5.97. The Statement provides explanations as to how the Company has complied with the provisions of the Code, presenting the extent to which the Company has adopted the Code and the effective measures that the Board has taken to ensure compliance throughout the accounting period with those Principles.</p>	<p>We are required to report on the Statement of Compliance by expressing an opinion as to whether, in light of the knowledge and understanding of the Company and its environment obtained in the course of the audit, we have identified any material misstatements with respect to the information referred to in Listing Rules 5.97.4 and 5.97.5, giving an indication of the nature of any such misstatements.</p> <p>We are also required to assess whether the Statement of Compliance includes all the other information required to be presented as per Listing Rule 5.97.</p> <p>We are not required to, and we do not, consider whether the Board's statements on internal control included in the Statement of Compliance cover all risks and controls, or form an opinion on the effectiveness of the Company's corporate governance procedures or its risk and control procedures.</p>	<p>In our opinion, the Statement of Compliance has been properly prepared in accordance with the requirements of the Listing Rules issued by the Malta Listing Authority.</p> <p>We have nothing to report to you in respect of the other responsibilities, as explicitly stated within the <i>Other information</i> section.</p>
<p><b>Remuneration report</b> (on pages 31 to 35)</p> <p>The Listing Rules issued by the Malta Listing Authority require the directors to prepare a Remuneration report, including the contents listed in Appendix 12.1 to Chapter 12 of the Listing Rules.</p>	<p>We are required to consider whether the information that should be provided within the Remuneration report, as required in terms of Appendix 12.1 to Chapter 12 of the Listing Rules, has been included.</p>	<p>In our opinion, the Remuneration report has been properly prepared in accordance with the requirements of the Listing Rules issued by the Malta Listing Authority.</p>



## *Independent auditor's report - continued*

To the Shareholders of GO p.l.c.

Area of the <i>Annual Report and Consolidated Financial Statements 2020</i> and the related Directors' responsibilities	Our responsibilities	Our reporting
	<p><b>Other matters on which we are required to report by exception</b></p> <p>We also have responsibilities under the Maltese Companies Act (Cap. 386) to report to you if, in our opinion:</p> <ul style="list-style-type: none"> <li>adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us.</li> <li>the financial statements are not in agreement with the accounting records and returns.</li> <li>we have not received all the information and explanations which, to the best of our knowledge and belief, we require for our audit.</li> </ul> <p>We also have responsibilities under the Listing Rules to review the statement made by the directors that the business is a going concern together with supporting assumptions or qualifications as necessary.</p>	<p>We have nothing to report to you in respect of these responsibilities.</p>

### *Other matter – use of this report*

Our report, including the opinions, has been prepared for and only for the Parent Company's shareholders as a body in accordance with Article 179 of the Maltese Companies Act (Cap. 386) and for no other purpose. We do not, in giving these opinions, accept or assume responsibility for any other purpose or to any other person to whom this report is shown or into whose hands it may come save where expressly agreed by our prior written consent.



## *Independent auditor's report - continued*

To the Shareholders of GO p.l.c.

---

### *Appointment*

We were first appointed as auditors of the Company on 17 May 2010. Our appointment has been renewed annually by shareholders' resolution representing a total period of uninterrupted engagement appointment of 11 years.

#### **PricewaterhouseCoopers**

78, Mill Street  
Zone 5, Central Business District,  
Qormi, CBD 5090  
Malta

A handwritten signature in blue ink, appearing to read 'Fabio Axisa'.

Fabio Axisa  
Partner

11 March 2021

## Statements of financial position

		Group		Company	
		As at 31 December			
	Notes	2020 €000	2019 €000	2020 €000	2019 €000
<b>ASSETS</b>					
<b>Non-current assets</b>					
Property, plant and equipment	5	161,727	147,091	112,393	104,750
Right-of-use assets	6	45,633	50,131	38,929	42,028
Intangible assets	7	62,294	71,035	5,531	6,777
Investments in subsidiaries	8	-	-	50,877	50,077
Investments in associates	9	2,188	18	-	-
Loans receivable from subsidiary	11	-	-	-	4,549
Other investments	12	406	-	-	-
Deferred tax assets	13	184	-	-	-
Trade and other receivables	15	5,760	2,106	5,946	4,730
Total non-current assets		278,192	270,381	213,676	212,911
<b>Current assets</b>					
Inventories	14	6,300	6,146	5,871	5,943
Trade and other receivables	15	39,327	36,535	25,835	27,337
Current tax assets		516	1,488	516	1,488
Cash and cash equivalents	16	33,032	13,186	14,613	7,552
Total current assets		79,175	57,355	46,835	42,320
<b>Total assets</b>		<b>357,367</b>	<b>327,736</b>	<b>260,511</b>	<b>255,231</b>

## Statements of financial position - continued

		Group		Company	
		As at 31 December			
Notes	2020 €000	2019 €000	2020 €000	2019 €000	
<b>EQUITY AND LIABILITIES</b>					
<b>EQUITY</b>					
Share capital	17	58,998	58,998	58,998	58,998
Reserves	18	36,564	37,544	4,043	4,096
Retained earnings		17,578	13,853	57,169	51,630
Total capital and reserves attributable to owners of the Company		113,140	110,395	120,210	114,724
Non-controlling interests		13,221	15,175	-	-
Total equity		126,361	125,570	120,210	114,724
<b>LIABILITIES</b>					
<b>Non-current liabilities</b>					
Borrowings	19	91,503	53,865	48,640	41,088
Lease liabilities	20	40,563	43,781	34,983	36,976
Deferred tax liabilities	13	4,194	2,451	2,796	787
Provisions for pensions	21	1,862	1,931	1,862	1,931
Trade and other payables	22	10,343	8,478	602	-
Total non-current liabilities		148,465	110,506	88,883	80,782
<b>Current liabilities</b>					
Borrowings	19	10,355	15,380	9,790	9,921
Lease liabilities	20	6,272	6,228	4,946	4,805
Provisions for pensions	21	3,308	3,237	3,308	3,237
Trade and other payables	22	62,163	66,280	33,374	41,762
Current tax liabilities		443	535	-	-
Total current liabilities		82,541	91,660	51,418	59,725
Total liabilities		231,006	202,166	140,301	140,507
<b>Total equity and liabilities</b>		<b>357,367</b>	<b>327,736</b>	<b>260,511</b>	<b>255,231</b>

The notes on pages 50 to 150 are an integral part of these consolidated financial statements.

The financial statements on pages 59 to 150 were authorised for issue by the Board on 11 March 2021 and were signed on its behalf by:



Samir Saied  
Chairman



Faker Hnid  
Director

## Income statements

		Group		Company	
		Year ended 31 December			
	Notes	2020 €000	2019 €000	2020 €000	2019 €000
Revenue	23	185,173	177,792	116,815	117,875
Cost of sales	24	(117,734)	(107,385)	(69,805)	(69,411)
<b>Gross profit</b>		<b>67,439</b>	70,407	<b>47,010</b>	48,464
Administrative and other related expenses	24	(47,267)	(46,868)	(31,652)	(31,220)
Other income	27	1,257	2,390	1,223	2,239
Other expenses	28	(105)	(83)	(135)	(27)
<b>Operating profit</b>		<b>21,324</b>	25,846	<b>16,446</b>	19,456
Analysed as follows:					
EBITDA		72,129	73,192	45,212	48,588
Depreciation and amortisation	24	(50,805)	(47,346)	(28,766)	(29,132)
Operating profit		21,324	25,846	16,446	19,456
Gain on disposal of non-controlling interest in subsidiary	8	-	-	-	38,740
Gain on disposal of other investment	10	3,102	-	3,102	-
Finance income	29	391	339	4,185	1,665
Finance costs	30	(3,889)	(3,358)	(2,466)	(2,588)
<b>Profit before tax</b>		<b>20,928</b>	22,827	<b>21,267</b>	57,273
Tax expense	31	(6,867)	(9,837)	(5,597)	(7,263)
<b>Profit for the year</b>		<b>14,061</b>	12,990	<b>15,670</b>	50,010
<b>Attributable to:</b>					
Owners of the Company		13,297	11,660	15,670	50,010
Non-controlling interests		764	1,330	-	-
<b>Profit for the year</b>		<b>14,061</b>	12,990	<b>15,670</b>	50,010
<b>Earnings per share</b> (euro cent)	32	<b>13c3</b>	11c5		

The notes on pages 59 to 150 are an integral part of these consolidated financial statements.

## Statements of comprehensive income

		Group		Company	
		Year ended 31 December			
Notes		2020 €000	2019 €000	2020 €000	2019 €000
<b>Comprehensive income</b>					
Profit for the year		<b>14,061</b>	12,990	<b>15,670</b>	50,010
<b>Other comprehensive income</b>					
<i>Items that will not be reclassified to profit or loss</i>					
Remeasurements of defined benefit obligations		21	(82) (265)	(82) (265)	
Income tax relating to components of other comprehensive income:					
Remeasurements of defined benefit obligations		13	29 92	29 92	
Total other comprehensive income for the year, net of tax			(53) (173)	(53) (173)	
<b>Total comprehensive income for the year</b>		<b>14,008</b>	12,817	<b>15,617</b>	49,837

The notes on pages 59 to 150 are an integral part of these consolidated financial statements.

## Statements of changes in equity

### Group

	Notes	Attributable to owners of the Company				Non-controlling interests €000	Total equity €000
		Share capital €000	Reserves €000	Retained earnings €000	Total €000		
Balance at 1 January 2019		58,998	(2,343)	55,983	112,638	7,539	120,177
<b>Comprehensive income</b>							
Profit for the year		-	-	11,660	11,660	1,330	12,990
Other comprehensive income:							
Remeasurements of defined benefit obligations, net of deferred tax	13, 21	-	(173)	-	(173)	-	(173)
Total other comprehensive income		-	(173)	-	(173)	-	(173)
Total comprehensive income		-	(173)	11,660	11,487	1,330	12,817
<b>Transactions with owners in their capacity as owners</b>							
Distributions to owners:							
Dividends paid to equity holders	33	-	-	(55,720)	(55,720)	(587)	(56,307)
Changes in ownership interest that do not result in loss of control:							
Disposal of non-controlling interests in subsidiary		-	45,290	-	45,290	3,593	48,883
Deemed acquisition of further non-controlling stake in subsidiary	8	-	(5,230)	-	(5,230)	5,230	-
Other transfers		-	-	1,930	1,930	(1,930)	-
Total transactions with owners in their capacity as owners		-	40,060	(53,790)	(13,730)	6,306	(7,424)
<b>Balance at 31 December 2019</b>		<b>58,998</b>	<b>37,544</b>	<b>13,853</b>	<b>110,395</b>	<b>15,175</b>	<b>125,570</b>



## Statements of changes in equity - continued

### Group - continued

	Notes	Attributable to owners of the Company				Non-controlling interests €000	Total equity €000
		Share capital €000	Reserves €000	Retained earnings €000	Total €000		
Balance at 1 January 2020		58,998	37,544	13,853	110,395	15,175	125,570
<b>Comprehensive income</b>							
Profit for the year		-	-	13,297	13,297	764	14,061
Other comprehensive income:							
Remeasurements of defined benefit obligations, net of deferred tax	13, 21	-	(53)	-	(53)	-	(53)
Transfer upon realisation through disposal of other investment	10, 21	-	(643)	643	-	-	-
Total other comprehensive income		-	(696)	643	(53)	-	(53)
Total comprehensive income		-	(696)	13,940	13,244	764	14,008
<b>Transactions with owners in their capacity as owners</b>							
Distributions to owners:							
Dividends paid to equity holders	33	-	-	(10,131)	(10,131)	(2,151)	(12,282)
Deemed distribution by subsidiary	13	-	-	(84)	(84)	(51)	(135)
Changes in ownership interest that do not result in loss of control:							
Acquisition of non-controlling interests in subsidiary	8	-	(284)	-	(284)	(516)	(800)
Total transactions with owners in their capacity as owners		-	(284)	(10,215)	(10,499)	(2,718)	(13,217)
<b>Balance at 31 December 2020</b>		<b>58,998</b>	<b>36,564</b>	<b>17,578</b>	<b>113,140</b>	<b>13,221</b>	<b>126,361</b>

## Statements of changes in equity - continued

### Company

	Notes	Share capital €000	Reserves €000	Retained earnings €000	Total €000
Balance at 1 January 2019		58,998	4,269	57,340	120,607
<b>Comprehensive income</b>					
Profit for the year		-	-	50,010	50,010
Other comprehensive income:					
Remeasurements of defined benefit obligations, net of deferred tax	13, 21	-	(173)	-	(173)
Total other comprehensive income		-	(173)	-	(173)
Total comprehensive income		-	(173)	50,010	49,837
<b>Transactions with owners in their capacity as owners</b>					
Distributions to owners:					
Dividends paid to equity holders	33	-	-	(55,720)	(55,720)
Total transactions with owners in their capacity as owners		-	-	(55,720)	(55,720)
<b>Balance at 31 December 2019</b>		<b>58,998</b>	<b>4,096</b>	<b>51,630</b>	<b>114,724</b>

## Statements of changes in equity - continued

### Company - continued

	Notes	Share capital €000	Reserves €000	Retained earnings €000	Total €000
Balance at 1 January 2020		58,998	4,096	51,630	114,724
<b>Comprehensive income</b>					
Profit for the year		-	-	15,670	15,670
Other comprehensive income:					
Remeasurements of defined benefit obligations, net of deferred tax	13, 21	-	(53)	-	(53)
Total other comprehensive income		-	(53)	-	(53)
Total comprehensive income		-	(53)	15,670	15,617
<b>Transactions with owners in their capacity as owners</b>					
Distributions to owners:					
Dividends paid to equity holders	33	-	-	(10,131)	(10,131)
Total transactions with owners in their capacity as owners		-	-	(10,131)	(10,131)
<b>Balance at 31 December 2020</b>		<b>58,998</b>	<b>4,043</b>	<b>57,169</b>	<b>120,210</b>

The notes on pages 59 to 150 are an integral part of these consolidated financial statements.

## Statements of cash flows

		Group		Company	
		Year ended 31 December			
Notes		2020 €000	2019 €000	2020 €000	2019 €000
<b>Cash flows from operating activities</b>					
	34	74,051	79,545	46,825	54,918
Cash generated from operations		-	6	-	6
Interest received		(35)	(16)	(35)	(16)
Interest paid on bank overdrafts		(1,458)	(1,687)	(1,246)	(1,460)
Interest charges on lease liabilities		(4,398)	(12,182)	(1,381)	(9,687)
Tax paid		(4,415)	(2,570)	(4,415)	(2,570)
Payments under voluntary retirement scheme		(80)	(78)	(80)	(78)
Payments in relation to pension obligations					
Net cash from operating activities		63,665	63,018	39,668	41,113
<b>Cash flows from investing activities</b>					
		(57,572)	(49,302)	(34,451)	(27,978)
Payments to acquire property, plant and equipment and intangible assets		-	500	-	500
Proceeds from disposal of property right					
Payment for acquisition of non-controlling stake in subsidiary		(800)	-	(800)	-
Payment for acquisition of interests in associates		(2,182)	-	-	-
Payment for acquisition of other investments		(406)	-	-	-
Proceeds from disposal of non-controlling interest in subsidiary, net of expenses		-	47,914	-	47,914
Proceeds from disposal of other investment		3,235	-	3,235	-
Loans advanced to subsidiary		-	-	(2,451)	(5,375)
Loan interest received from subsidiary		-	-	403	202
Loan repayments by subsidiary		-	-	7,000	-
Dividend received from subsidiary		-	-	2,239	800
Net cash (used in)/from investing activities		(57,725)	(888)	(24,825)	16,063
<b>Cash flows from financing activities</b>					
		16,600	13,400	13,000	13,400
Proceeds from bank loans		(20,033)	(9,341)	(5,531)	(9,341)
Repayment of bank loans		-	(501)	-	-
Repayment of other loans		39,336	-	-	-
Proceeds from bond issue, net of issue costs		(5,231)	(5,407)	(3,885)	(4,049)
Principal element of lease payments		(12,220)	(55,317)	(10,075)	(55,317)
Dividends paid		(1,242)	(1,012)	(1,242)	(1,012)
Loan interest paid					
Net cash from/(used in) financing activities		17,210	(58,178)	(7,733)	(56,319)
<b>Net movements in cash and cash equivalents</b>		<b>23,150</b>	<b>3,952</b>	<b>7,110</b>	<b>857</b>
<b>Cash and cash equivalents at beginning of year</b>		<b>8,681</b>	<b>4,693</b>	<b>6,867</b>	<b>5,974</b>
		(17)	3	(17)	3
Exchange differences on cash and cash equivalents		(6,645)	33	157	33
Movement in cash pledged as guarantees					
<b>Cash and cash equivalents at end of year</b>	16	<b>25,169</b>	<b>8,681</b>	<b>14,117</b>	<b>6,867</b>

The notes on pages 59 to 150 are an integral part of these consolidated financial statements.

## Notes to the financial statements

### 1. Summary of significant accounting policies

The principal accounting policies applied in the preparation of these financial statements are set out below. These policies have been consistently applied to all the years presented, unless otherwise stated.

#### 1.1 Basis of preparation

The consolidated financial statements include the financial statements of GO p.l.c. (GO) and its subsidiaries and are prepared in accordance with the requirements of International Financial Reporting Standards (IFRSs) as adopted by the EU and with the requirements of the Maltese Companies Act (Cap. 386). They have been prepared under the historical cost convention, except as modified by the fair valuation of certain financial instruments and the land and buildings class within property, plant and equipment. Unless otherwise stated, all financial information presented has been rounded to the nearest thousand.

The preparation of financial statements in conformity with IFRSs as adopted by the EU requires the use of certain accounting estimates. It also requires Directors to exercise their judgement in the process of applying the Group's accounting policies. The areas involving a higher degree of judgement or complexity, or areas where assumptions and estimates are significant to the consolidated financial statements, are disclosed in Note 3.

#### *Financial position of the Group*

As at 31 December 2020, the Group's current liabilities exceeded its current assets by €3.4 million (2019: €34.3 million). The Group envisages that a significant level of earnings will be generated throughout the forthcoming financial year, through its cash generating units, which will enable the Group to manage effectively its forecasted cash flows and liquidity needs. Furthermore, the Group has unutilised banking facilities which are considered in the context of the Group's liquidity management programme. These factors are embedded within the Group's cash flow forecasts.

#### *Standards, interpretations and amendments to published standards effective in 2020*

In 2020, the Group adopted amendments to existing standards that are mandatory for the Group's accounting period beginning on 1 January 2020. The adoption of these revisions to the requirements of IFRSs as adopted by the EU did not result in changes to the Group's accounting policies impacting the financial performance and position.

#### *Standards, interpretations and amendments to published standards that are not yet adopted*

Certain new standards, amendments and interpretations to existing standards have been published by the date of authorisation for issue of these financial statements but are mandatory for the Group's accounting periods beginning after 1 January 2020. The Group has not early adopted these revisions to the requirements of IFRSs as adopted by the EU and the Directors are of the opinion that there are no requirements that will have a possible significant impact on the Group's and Company's financial statements in the period of initial application.

## 1. Summary of significant accounting policies - continued

### 1.2 Consolidation

#### (a) Subsidiaries

Subsidiaries are all entities (including structured entities) over which the Group has control. The Group controls an entity when the Group is exposed to, or has rights to, variable returns from its involvement with the entity and has the ability to affect those returns through its power over the entity. The existence and effect of potential voting rights that are currently exercisable or convertible are considered when assessing whether the Group controls another entity. The Group also assesses existence of control where it does not have more than 50% of the voting power but is able to govern the financial and operating policies by virtue of de-facto control. De-facto control may arise in circumstances where, for instance the size of the Group's voting rights relative to the size and dispersion of holdings of other shareholders give the Group the power to govern the financial and operating policies. Subsidiaries are fully consolidated from the date on which control is transferred to the Group. They are de-consolidated from the date that control ceases.

The Group applies the acquisition method of accounting to account for business combinations that fall within the scope of IFRS 3. The consideration transferred for the acquisition of a subsidiary is the fair values of the assets transferred, the liabilities incurred to the former owners of the acquiree and the equity interests issued by the Group. The consideration transferred includes the fair value of any asset or liability resulting from a contingent consideration arrangement. Acquisition-related costs are expensed as incurred. Identifiable assets acquired and liabilities and contingent liabilities assumed (identifiable net assets) in a business combination are measured initially at their fair values at the acquisition date. On an acquisition-by-acquisition basis, the Group recognises any non-controlling interest in the acquiree either at fair value or at the non-controlling interest's proportionate share of the recognised amounts of the acquiree's identifiable net assets.

Goodwill is initially measured as the excess of the consideration transferred, the amount of any non-controlling interest in the acquiree and the acquisition-date fair value of any previous equity interest in the acquiree over the fair value of the identifiable net assets acquired. If this is less than the fair value of the identifiable net assets of the subsidiary acquired in the case of a bargain purchase, the difference is recognised directly in profit or loss.

Upon consolidation, inter-company transactions, balances and unrealised gains on transactions between Group companies are eliminated. Unrealised losses are also eliminated but considered an impairment indicator of the asset transferred. Accounting policies of subsidiaries are changed where necessary to ensure consistency with the policies adopted by the Group.

In the Company's separate financial statements, investments in subsidiaries are accounted for by the cost method of accounting, i.e. at cost less impairment. Cost is adjusted to reflect changes in consideration arising from contingent consideration amendments. Cost also includes directly attributable costs of acquiring the investment. Provisions are recorded where, in the opinion of the Directors, there is an impairment in value. Where there has been an impairment in the value of an investment, it is recognised as an expense in the period in which the diminution is identified. The results of subsidiaries are reflected in the Company's separate financial statements only to the extent of dividends receivable. On disposal of an investment, the difference between the net disposal proceeds and the carrying amount is charged or credited to profit or loss.

#### (b) Transactions with non-controlling interests

The Group treats transactions with non-controlling interests, where the acquisition or disposal of partial interests in a subsidiary has no impact on the Group's ability to control the subsidiary's financial and operating policies, as transactions with equity owners of the Group. For purchases from non-controlling interests, the difference between any consideration paid and the relevant share acquired of the carrying value of the identifiable net assets of the subsidiary is recorded in equity. Gains or losses on disposals to non-controlling interests are also recorded in equity.

## 1. Summary of significant accounting policies - continued

### 1.2 Consolidation - continued

#### (c) Disposal of subsidiaries

When the Group ceases to have control, any retained interest in the entity is remeasured to its fair value at the date when control is lost, with the change in carrying amount recognised in profit or loss. The fair value is the initial carrying amount for the purposes of subsequently accounting for the retained interest as an associate, joint venture or financial asset. In addition, any amounts previously recognised in other comprehensive income in respect of that entity are accounted for as if the Group had directly disposed of the related assets or liabilities. This may mean that amounts previously recognised in other comprehensive income are reclassified to profit or loss.

#### (d) Joint ventures

Under IFRS 11, investments in joint arrangements are classified as either joint operations or joint ventures depending on the contractual rights and obligations of each investor. Joint ventures are accounted for using the equity method in the consolidated financial statements. Under the equity method of accounting, interests in joint ventures are initially recognised at cost and adjusted thereafter to recognise the Group's share of the post-acquisition profits or losses and movements in other comprehensive income. When the Group's share of losses in a joint venture equals or exceeds its interests in the joint ventures (which includes any long-term interests that, in substance, form part of the Group's net investment in the joint ventures), the Group does not recognise further losses, unless it has incurred obligations or made payments on behalf of the joint ventures.

Unrealised gains on transactions between the Group and its joint ventures are eliminated to the extent of the Group's interest in the joint ventures. Unrealised losses are also eliminated unless the transaction provides evidence of an impairment of the asset transferred. Accounting policies of the joint ventures have been changed where necessary to ensure consistency with the policies adopted by the Group.

In the Company's separate financial statements, investments in joint ventures are accounted for by the cost method of accounting, i.e. at cost less impairment. Provisions are recorded where, in the opinion of the Directors, there is impairment in value. Where there has been impairment in the value of an investment, it is recognised as an expense in the period in which the diminution is identified. The results of the joint venture are reflected in the Company's separate financial statements only to the extent of dividends receivable. On disposal of an investment, the difference between the net disposal proceeds and the carrying amount is charged or credited to profit or loss.

#### (e) Associates

Associates are all entities over which the Group has significant influence but not control, generally accompanying a shareholding of between 20% and 50% of the voting rights. Investments in associates are accounted for using the equity method of accounting in the consolidated financial statements. Under the equity method, the investment is initially recognised at cost, and the carrying amount is increased or decreased to recognise the investor's share of the profit or loss of the investee after the date of acquisition. The Group's investment in associates includes goodwill identified on acquisition.

If the ownership interest in an associate is reduced but significant influence is retained, only a proportionate share of the amounts previously recognised in other comprehensive income is reclassified to profit or loss where appropriate.

The Group's share of post-acquisition profit or loss is recognised in the income statement, and its share of post-acquisition movements in other comprehensive income is recognised in other comprehensive income with a corresponding adjustment to the carrying amount of the investment.

## 1. Summary of significant accounting policies - continued

### 1.2 Consolidation - continued

When the Group's share of losses in an associate equals or exceeds its interest in the associate, including any other unsecured receivables, the Group does not recognise further losses, unless it has incurred legal or constructive obligations or made payments on behalf of the associate.

The Group determines at each reporting date whether there is any objective evidence that the investment in the associate is impaired. If this is the case, the Group calculates the amount of impairment as the difference between the recoverable amount of the associate and its carrying value and recognises the amount adjacent to 'share of profit/(loss) of associates' in the income statement.

Profits and losses resulting from upstream and downstream transactions between the Group and its associate are recognised in the Group's financial statements only to the extent of unrelated investor's interests in the associates. Unrealised losses are eliminated unless the transaction provides evidence of an impairment of the asset transferred. Accounting policies of associates have been changed where necessary to ensure consistency with the policies adopted by the Group.

Dilution gains and losses arising in investments in associates are recognised in the income statement.

In the Company's separate financial statements, investments in associates are accounted for by the cost method of accounting, i.e. at cost less impairment. Provisions are recorded where, in the opinion of the Directors, there is impairment in value. Where there has been impairment in the value of an investment, it is recognised as an expense in the period in which the diminution is identified. The results of the associate are reflected in the Company's separate financial statements only to the extent of dividends receivable. On disposal of an investment, the difference between the net disposal proceeds and the carrying amount is charged or credited to profit or loss.

#### (f) Business combinations involving entities under common control

Business combinations involving entities under common control are transactions in which all of the combining entities are controlled by the same party or parties before and after the transaction and that control is not transitory. The key feature of a transaction among entities under common control is that there is no change in the ultimate control of the combining entities as a result of the transaction. Control could be exercised by a group of individuals that are all part of the same close family group when they have the collective power to govern the financial and operating policies of the entity.

The Company has chosen to apply the pooling of interests method or predecessor accounting to account for transactions involving entities under common control. The Company accounts for business combinations involving entities under common control by recording:

- (i) the transaction as if it had already taken place at the beginning of the earliest period presented;
- (ii) the assets and liabilities of the acquired entity using predecessor book values from the consolidated financial statements of the controlling party; and
- (iii) the difference between the consideration given and the aggregate book value of the assets and liabilities of the acquired entity as an adjustment to equity.

When the controlling party does not prepare financial statements, the book values from the financial statements of the acquired entity are used.



## **1. Summary of significant accounting policies - continued**

### **1.3 Segment reporting**

The Group determines and presents operating segments based on the information that internally is provided to the Board of Directors, which is the Group's chief operating decision-maker in accordance with the requirements of IFRS 8, *Operating Segments*.

An operating segment is a component of the Group that engages in business activities from which it may earn revenues and incur expenses, including revenues and expenses that relate to transactions with any of the Group's other components, and for which discrete financial information is available. An operating segment's operating results are reviewed regularly by the Board of Directors to make decisions about resources to be allocated to the segment and to assess its performance executing the function of the chief operating decision-maker.

### **1.4 Foreign currency translation**

#### **(a) Functional and presentation currency**

Items included in the financial statements of each of the Group's entities are measured using the currency of the primary economic environment in which the entity operates ('the functional currency'). The consolidated financial statements are presented in euro, which is the Company's functional and presentation currency.

#### **(b) Transactions and balances**

Foreign currency transactions are translated into the functional currency using the exchange rates prevailing at the dates of the transactions or valuation where items are remeasured. Foreign exchange gains and losses resulting from the settlement of such transactions and from the translation at year-end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognised in profit or loss. All foreign exchange gains and losses are presented in the income statement within 'other income' or 'other expenses'.

### **1.5 Property, plant and equipment**

All property, plant and equipment is initially recorded at historical cost. Land and buildings comprise various exchanges, offices and outlets around the Maltese islands. Land and buildings are shown at fair value based on periodic, but at least triennial, valuations by external independent valuers, less subsequent depreciation for buildings. Valuations are carried out on a regular basis such that the carrying amount of property does not differ materially from that which would be determined using fair values at the end of the reporting period. Any accumulated depreciation at the date of revaluation is eliminated against the gross carrying amount of the asset, and the net amount is restated to the revalued amount of the asset.

All other property, plant and equipment is stated at historical cost less accumulated depreciation and accumulated impairment losses. Historical cost includes expenditure that is directly attributable to the acquisition of the items. The cost of self-constructed assets includes the cost of materials and direct labour, any other costs directly attributable to bringing the assets to a working condition for their intended use, the costs of dismantling and removing the items and restoring the site on which they are located, and capitalised borrowing costs. Purchased software that is integral to the functionality of the related equipment is capitalised as part of that equipment.

Borrowing costs which are incurred for the purpose of acquiring or constructing a qualifying asset are capitalised as part of its cost. Borrowing costs are capitalised while acquisition or construction is actively underway. Capitalisation of borrowing costs is ceased once the asset is substantially complete, and is suspended if the development of the asset is suspended.

## 1. Summary of significant accounting policies - continued

### 1.5 Property, plant and equipment - continued

Subsequent costs are included in the asset's carrying amount or recognised as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Group and the cost of the item can be measured reliably. The carrying amount of the replaced part is derecognised. All other repairs and maintenance are charged to profit or loss during the financial period in which they are incurred.

Costs related to customer premises equipment (set-top boxes and modems) and TV installations provided for free to subscribers are capitalised within property, plant and equipment.

Increases in the carrying amount arising on revaluation of land and buildings are credited to other comprehensive income and shown as a revaluation reserve in shareholders' equity. Decreases that offset previous increases of the same individual asset are charged in other comprehensive income and debited against the revaluation reserve directly in equity; all other decreases are charged to profit or loss. Any subsequent increases are recognised in profit or loss up to the amount previously charged to profit or loss, and then reflected in other comprehensive income and shown as a revaluation reserve.

An external, independent valuer, having appropriate recognised professional qualifications and recent experience in the location and category of property being valued, values the Group's property portfolio at periodical intervals. The fair values are based on market values, being the estimated amount or price that would be received to sell an asset in an orderly transaction between market participants at the measurement date. In the absence of current prices in an active market, the valuations are prepared by considering the aggregate of the estimated cash flows expected to be received from renting out the property. A yield that reflects the specific risk inherent in the net cash flows is then applied to the net annual cash flows to arrive at the property valuation.

Land is not depreciated as it is deemed to have an indefinite life. Depreciation on other assets is calculated using the straight-line method to allocate their cost or revalued amounts to their residual values over their estimated useful life. Leased assets are depreciated over the shorter of the lease term and their useful lives unless it is reasonably certain that the Group will obtain ownership by the end of the lease term.

The rates of depreciation used for the current and comparative periods are as follows:

	%
<i>Land and buildings</i>	
Buildings	1 - 3
Improvements to leasehold premises	7.14 - 10
<i>Plant and equipment</i>	
Cable, wireless and mobile networks	4 - 33.33
Subscribers' equipment and line	8 - 20
Exchange and junction equipment	8.33 - 20
Radio plant and equipment	10 - 20
Other plant, machinery and equipment	7 - 30
Office furniture and equipment	10 - 25
Air conditioning equipment	10 - 20
Earth station	6.7 - 7
Computer equipment	20 - 33.33
DTTV platform	10 - 50
<i>Customer premises equipment and related assets</i>	25 - 50
<i>Motor vehicles</i>	20 - 35

## **1. Summary of significant accounting policies - continued**

### **1.5 Property, plant and equipment - continued**

The assets' residual values and useful lives are reviewed and adjusted if appropriate, at the end of each reporting period. An asset's carrying amount is written down immediately to its recoverable amount if the asset's carrying amount is greater than its estimated recoverable amount (Note 1.7). Gains and losses on disposal of an item of property, plant and equipment are determined by comparing the proceeds from disposal with the carrying amount and are recognised in profit or loss.

When revalued assets are sold, the amounts included in the revaluation reserve relating to the asset are transferred to retained earnings.

### **1.6 Intangible assets**

#### **(a) Indefeasible rights of use**

Indefeasible rights of use (IRUs) and Droit de Passage (DDPs) correspond to the right to use a portion of the capacity of a terrestrial or submarine transmission cable granted for a fixed period. IRUs are recognised as an asset when the Group has the specific indefeasible right to use an identified portion of the underlying asset, generally optic fibres, or dedicated wavelength bandwidth, and the duration of the right is for the major part of the underlying asset's economic life. They are depreciated over the shorter of the expected period of use and the life of the contract.

#### **(b) Computer software**

The Group's computer software comprises software developed by Group entities and software acquired by Group entities. Costs associated with maintaining computer software programmes are recognised as an expense as incurred. Development costs that are directly attributable to the design and testing of identifiable and unique software products controlled by the Group are recognised as intangible assets when the following criteria are met:

- it is technically feasible to complete the software product so that it will be available for use;
- management intends to complete the software product and use or sell it;
- there is an ability to use or sell the software product;
- it can be demonstrated how the software product will generate probable future economic benefits;
- adequate technical, financial and other resources to complete the development and to use or sell the software product are available; and
- the expenditure attributable to the software product during its development can be reliably measured.

Directly attributable costs that are capitalised as part of the software product include the software development employee costs and an appropriate portion of relevant overheads.

Other development expenditures that do not meet these criteria are recognised as an expense as incurred. Development costs previously recognised as an expense are not recognised as an asset in a subsequent period.

Computer software development costs recognised as assets are amortised over their estimated useful lives.

**1. Summary of significant accounting policies - continued**

**1.6 Intangible assets - continued**

(c) Goodwill

Goodwill represents the excess of the consideration transferred over the fair value of the Group's share of the identifiable net assets of the acquired subsidiary at the date of acquisition. Goodwill on acquisitions of subsidiaries is included in 'intangible assets'.

Goodwill that is recognised separately within 'intangible assets' is carried at cost less accumulated impairment losses. For the purpose of impairment testing, goodwill acquired in a business combination is allocated to each of the cash-generating units (CGUs) or groups of CGUs that are expected to benefit from the synergies of the business combination. Each unit or group of units to which the goodwill is allocated represents the lowest level within the entity at which the goodwill is monitored for internal management purposes.

A cash-generating unit to which goodwill has been allocated is tested for impairment annually, and also whenever there is an indication that the unit may be impaired, by comparing the carrying amount of the unit, including the goodwill, with the recoverable amount of the unit. The recoverable amount is the higher of fair value less costs to sell and value in use. Impairment losses on goodwill are not reversed.

(d) Licences

Separately acquired licences are shown at historical cost. Licences acquired in a business combination are recognised at fair value at the acquisition date. Licences have a finite useful life and are carried at cost less accumulated amortisation. Amortisation is calculated using the straight-line method to allocate the cost of licences over their estimated useful lives. Acquired computer software licences are capitalised on the basis of the costs incurred to acquire and bring to use the specific software. These costs are amortised over their estimated useful lives.

(e) Brand names

Brand names acquired in a business combination are recognised at fair value at the acquisition date. These assets have a finite useful life and are carried at cost less accumulated amortisation, which amortisation is calculated using the straight-line method over the expected life of the brand. The fair value of the brand names acquired in a business combination is based on the discounted estimated royalty payments that have been avoided as a result of the trademark being owned.

(f) Customer relationships

Contractual customer relationships acquired in a business combination are recognised at fair value at the acquisition date. The contractual customer relations have a finite useful life and are carried at cost less accumulated amortisation. Amortisation is calculated using the straight-line method over the expected life of the customer relationship. The fair value of customer relationships acquired in a business combination is determined using the multi-period excess earnings method, whereby the subject asset is valued after deducting a fair return on all other assets that are part of creating the related cash flows.

## 1. Summary of significant accounting policies - continued

### 1.6 Intangible assets - continued

#### (g) Broadcasting rights

Broadcasting rights represent the payments made in relation to acquiring rights to broadcast various television networks or events. Amortisation is calculated using the straight-line method to allocate the cost of these rights over their contractual life. Premium TV content such as film or sports broadcasting rights, are recognised in the statement of financial position when they are contracted and expensed when broadcast. The cost of premium TV content is recognised in profit or loss on the first broadcast, or where the rights are for a period, seasons or competitions, such rights are principally recognised on a straight-line basis across the period, seasons or competitions.

#### (h) Technical knowledge

Technical knowledge acquired or developed to a plan or design for the production of new or substantially improved products and processes is capitalised if the product or process is technically and commercially feasible and the Group has sufficient resources to complete development. The expenditure capitalised includes the cost of materials, direct labour and an appropriate proportion of overheads. Capitalised expenditure on technical knowledge is stated at cost less accumulated amortisation and accumulated impairment losses.

#### (i) Other intangible assets

Other intangibles include the customer bases acquired by the Group. They have finite useful lives and are measured at cost less accumulated amortisation and accumulated impairment losses.

#### *Amortisation*

Amortisation is calculated using the straight-line method to allocate the cost of the intangible assets to their residual value over their estimated useful lives as follows:

	Years
Indefeasible rights of use (IRUs)	4.75 - 24.75
Computer software	3 - 10
Licences	2 - 15
Leasehold rights on buildings	1.33
Brand names	6 - 10
Customer relationships	5
Technical knowledge	2 - 15
Broadcasting rights	over the period of rights

The assets' residual values and useful lives are reviewed and adjusted as appropriate, at the end of each reporting period.

## 1. Summary of significant accounting policies - continued

### 1.7 Impairment of non-financial assets

Assets that have an indefinite useful life, for example goodwill or certain intangible assets, are not subject to amortisation and are tested annually for impairment. Assets that are subject to amortisation are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An impairment loss is recognised for the amount by which the asset's carrying amount exceeds its recoverable amount. The recoverable amount is the higher of an asset's fair value less costs to sell and value in use. For the purposes of assessing impairment, assets are grouped at the lowest levels for which there are separately identifiable cash flows (cash-generating units). Non-financial assets other than goodwill that suffered impairment are reviewed for possible reversal of the impairment at the end of each reporting period.

Goodwill that forms part of the carrying amount of an investment in a joint venture is not recognised separately, and therefore is not tested for impairment separately. Instead, the entire amount of the investment in a joint venture is tested for impairment as a single asset when there is objective evidence that the investment in a joint venture may be impaired.

### 1.8 Non-current assets held for sale

Non-current assets are classified as assets held for sale when their carrying amount is to be recovered principally through a sale transaction and a sale is considered highly probable. They are stated at the lower of carrying amount and fair value less costs to sell.

### 1.9 Financial assets

#### *Classification*

The Group classifies its financial assets in the following measurement categories:

- those to be measured subsequently at fair value (either through Other Comprehensive Income, or through profit or loss), and
- those to be measured at amortised cost.

The classification depends on the entity's business model for managing the financial assets and the contractual terms of the cash flows. For assets measured at fair value, gains and losses will either be recorded in profit or loss or Other Comprehensive Income (OCI). For investments in equity instruments that are not held for trading, this will depend on whether the Group has made an irrevocable election at the time of initial recognition to account for the equity investment at fair value through other comprehensive income (FVOCI).

The Group reclassifies debt investments when and only when its business model for managing those assets changes.

#### *Recognition and derecognition*

The Group recognises a financial asset in its statement of financial position when it becomes a party to the contractual provisions of the instrument.

Regular way purchases and sales of financial assets are recognised on settlement date, the date on which an asset is delivered to or by the Group. Financial assets are derecognised when the rights to receive cash flows from the financial assets have expired or have been transferred and the Group has transferred substantially all the risks and rewards of ownership or has not retained control of the asset.

## 1. Summary of significant accounting policies - continued

### 1.9 Financial assets - continued

#### *Measurement*

At initial recognition, the Group measures a financial asset at its fair value plus, in the case of a financial asset not at fair value through profit or loss (FVPL), transaction costs that are directly attributable to the acquisition of the financial asset. Transaction costs of financial assets carried at FVPL are expensed in profit or loss.

Financial assets with embedded derivatives are considered in their entirety when determining whether their cash flows are solely payment of principal and interest.

#### *Debt instruments*

Subsequent measurement of debt instruments depends on the Group's business model for managing the asset and the cash flow characteristics of the asset. There are three measurement categories into which the Group classifies its debt instruments:

- **Amortised cost:** Assets that are held for collection of contractual cash flows where those cash flows represent solely payments of principal and interest are measured at amortised cost. Interest income from these financial assets is included in finance income using the effective interest rate method. Any gain or loss arising on derecognition is recognised directly in profit or loss and presented in other gains/(losses) together with foreign exchange gains and losses. Impairment losses are presented as a separate line item in the statement of profit or loss, subject to materiality.
- **FVOCI:** Assets that are held for collection of contractual cash flows and for selling the financial assets, where the assets' cash flows represent solely payments of principal and interest, are measured at FVOCI. Movements in the carrying amount are taken through OCI, except for the recognition of impairment gains or losses, interest income and foreign exchange gains and losses which are recognised in profit or loss. When the financial asset is derecognised, the cumulative gain or loss previously recognised in OCI is reclassified from equity to profit or loss and recognised in other gains/(losses). Interest income from these financial assets is included in finance income using the effective interest rate method. Foreign exchange gains and losses are presented in other gains/(losses) and impairment losses are presented as a separate line item in the statement of profit or loss.
- **FVPL:** assets that do not meet the criteria for amortised cost or FVOCI are measured at FVPL. A gain or loss on a debt investment that is subsequently measured at FVPL is recognised in profit or loss and presented net within other gains/(losses) in the period in which it arises.

#### *Equity instruments*

The Group subsequently measures all equity investments at fair value. Where the Group's management has elected to present fair value gains and losses on equity investments in OCI, there is no subsequent reclassification of fair value gains and losses to profit or loss following the derecognition of the investment. Dividends from such investments continue to be recognised in profit or loss when the Group's right to receive payments is established.

Changes in the fair value of financial assets at FVPL are recognised in other gains/(losses) in the income statement as applicable. Impairment losses (and reversal of impairment losses) on equity investments measured at FVOCI are not reported separately from other changes in fair value.

## **1. Summary of significant accounting policies - continued**

### **1.9 Financial assets - continued**

#### *Impairment*

The Group assesses on a forward looking basis the expected credit losses associated with its debt instruments carried at amortised cost and FVOCI. The impairment methodology applied depends on whether there has been a significant increase in credit risk.

For trade receivables and contract assets, the Group applies the simplified approach permitted by IFRS 9, which requires expected lifetime losses to be recognised from initial recognition of the receivables.

For all other financial assets that are subject to impairment under IFRS 9, the Group applies a three-stage model for impairment, based on changes in credit quality since initial recognition. A financial asset that is not credit impaired on initial recognition is classified in stage 1.

Financial assets in stage 1, have their expected credit loss measured at amount equal to the portion of lifetime expected credit loss that results from default events possible within the next 12 months, or until contractual maturity if shorter. If the Group identifies a significant increase in credit risk since initial recognition, the asset is transferred to stage 2 and its expected credit loss is measured on a lifetime basis, that is up until contractual maturity. If the Group determines that a financial asset is credit impaired, the asset is transferred to stage 3 and the expected credit loss is measured on a lifetime credit loss basis.

### **1.10 Inventories**

#### *Goods held for resale and other inventories*

Inventories are stated at the lower of cost and net realisable value. Cost is determined using the weighted-average cost method, and comprises the invoiced value of goods, including transport and handling costs. Net realisable value is the estimated selling price in the ordinary course of business, less applicable variable selling expenses.

#### *Property held for resale*

When the main object of a property is for resale purposes, the asset is classified in the financial statements as inventories. Such property is carried at the lower of cost and net realisable value. Cost comprises the purchase cost of acquiring the land together with other costs incurred during its subsequent development, including costs incurred on demolition, site clearance, excavation, construction and other related activities. Net realisable value is the estimated selling price in the ordinary course of business, less the costs of completion and selling expenses.



**1. Summary of significant accounting policies - continued**

**1.11 Trade and other receivables**

Trade receivables comprise amounts due from customers for services performed in the ordinary course of business. If collection is expected in one year or less (or in the normal operating cycle of the business if longer), they are classified as current assets. If not, they are presented as non-current assets.

Trade receivables are recognised initially at fair value and subsequently measured at amortised cost using the effective interest method, less expected credit loss allowances.

Trade receivables are recognised initially at the amount of consideration that is unconditional unless they contain significant financing components, when they are recognised at fair value. The Group holds the trade receivables with the objective to collect the contractual cash flows and therefore measures them subsequently at amortised cost using the effective interest method.

**1.12 Cash and cash equivalents**

In the statement of cash flows, cash and cash equivalents includes cash in hand, deposits held at call with banks and bank overdrafts. Bank overdrafts are shown within borrowings in current liabilities in the statement of financial position.

**1.13 Share capital**

Ordinary shares are classified as equity. Incremental costs directly attributable to the issue of new ordinary shares are shown in equity as a deduction, net of tax, from the proceeds.

**1.14 Financial liabilities**

The Group recognises a financial liability in its statement of financial position when it becomes a party to the contractual provisions of the instrument. The Group's financial liabilities, other than derivative contracts, are classified as financial liabilities measured at amortised cost, i.e. not at fair value through profit or loss under IFRS 9. Financial liabilities not at fair value through profit or loss are recognised initially at fair value, being the fair value of consideration received, net of transaction costs that are directly attributable to the acquisition or the issue of the financial liability. These liabilities are subsequently measured at amortised cost. The Group derecognises a financial liability from its statement of financial position when the obligation specified in the contract or arrangement is discharged, is cancelled or expires.

**1.15 Trade and other payables**

Trade payables comprise obligations to pay for goods or services that have been acquired in the ordinary course of business from suppliers. Accounts payable are classified as current liabilities if payment is due within one year or less (or in the normal operating cycle of the business if longer). If not, they are presented as non-current liabilities.

Trade and other payables are recognised initially at fair value and subsequently measured at amortised cost using the effective interest method.

**1. Summary of significant accounting policies - continued**

**1.16 Borrowings**

Borrowings are recognised initially at the fair value of proceeds received, net of transaction costs incurred. Borrowings are subsequently carried at amortised cost; any difference between the proceeds (net of transaction costs) and the redemption value is recognised in profit or loss over the period of the borrowings using the effective interest method. Borrowings are classified as current liabilities unless the Group has an unconditional right to defer settlement of the liability for at least twelve months after the end of the reporting period.

**1.17 Offsetting financial instruments**

Financial assets and liabilities are offset and the net amount reported in the statement of financial position when there is a legally enforceable right to set off the recognised amounts and there is an intention to settle on a net basis, or realise the asset and settle the liability simultaneously.

**1.18 Current and deferred tax**

The tax expense for the period comprises current and deferred tax. Tax is recognised in profit or loss, except to the extent that it relates to items recognised in other comprehensive income or directly in equity. In this case, the tax is also recognised in other comprehensive income or directly in equity, respectively.

The current tax charge is calculated on the basis of the tax laws enacted or substantively enacted at the reporting date.

Deferred tax is recognised, using the liability method, on temporary differences arising between the tax bases of assets and liabilities and their carrying amounts in the consolidated financial statements. However, deferred tax liabilities are not recognised if they arise from the initial recognition of goodwill; deferred tax is not accounted for if it arises from initial recognition of an asset or liability in a transaction other than a business combination that at the time of the transaction affects neither accounting nor taxable profit or loss. Deferred tax is determined using tax rates (and laws) that have been enacted or substantively enacted by the end of the reporting period and are expected to apply when the related deferred tax asset is realised or the deferred tax liability is settled.

Deferred tax assets are recognised only to the extent that it is probable that future taxable profit will be available against which the temporary differences can be utilised.

Deferred tax assets and liabilities are offset when there is a legally enforceable right to offset current tax assets against current tax liabilities and when the deferred tax assets and liabilities relate to income taxes levied by the same taxation authority on either the same taxable entity or different taxable entities where there is an intention to settle the balances on a net basis.

**1.19 Provisions for legal and other claims**

Provisions for legal and other claims are recognised when the Group has a present legal or constructive obligation as a result of past events, it is probable that an outflow of resources will be required to settle the obligation, and the amount has been reliably estimated. Provisions are not recognised for future operating losses.

Provisions are measured at the present value of the expenditures expected to be required to settle the obligation using a pre-tax rate that reflects current market assessments of the time value of money and the risks specific to the obligation. The increase in the provision due to passage of time is recognised as interest expense.

## 1. Summary of significant accounting policies - continued

### 1.20 Revenue recognition

Revenues include all revenues from the ordinary business activities of GO. Ordinary activities do not only refer to the core business but also to other recurring sales of goods or rendering of services. Revenues are recorded net of value added tax. GO's business includes mobile services, broadband access to the fixed network and the internet, television, connection and roaming fees billed to other mobile operators (wholesale business), and sales of mobile handsets, other telecommunications equipment, and accessories.

#### (a) Sale of goods and services

Revenues are recognised in accordance with the provision of goods or services, provided that collectability of the consideration is probable.

IFRS 15 requires that at contract inception the goods or services promised in a contract with a customer are assessed and each promise to transfer to the customer the good or service is identified as a performance obligation. Promises in a contract can be explicit or implicit if the promises create a valid expectation to provide a good or service based on the customary business practices, published policies, or specific statements.

A contract asset must be recognised if GO recorded revenue for fulfillment of a contractual performance obligation before the customer paid consideration or before – irrespective of when payment is due – the requirements for billing and thus the recognition of a receivable exist.

A contract liability must be recognised when the customer paid consideration or a receivable from the customer was due before GO fulfilled a contractual performance obligation and thus recognised revenue.

Multiple-element arrangements involving the delivery or provision of multiple products or services must be separated into distinct performance obligations, each with its own separate revenue contribution that is recognised as revenue on fulfillment of the obligation to the customer. This especially concerns the sale of a mobile handset or other telecommunications equipment combined with the conclusion of a mobile or fixed-network telecommunications contract. The total transaction price of the bundled contract is allocated among the individual performance obligations based on their relative – possibly estimated – stand-alone selling prices, i.e., based on a ratio of the stand-alone selling price of each separate element to the aggregated stand-alone selling prices of the contractual performance obligations. As a result, the revenue to be recognised for products (often delivered in advance) such as mobile handsets that are sold at a subsidised or nil price in combination with a long-term service contract is higher than the amount billed or collected. This leads to the recognition of a contract asset – a receivable arising from the customer contract that has not yet legally come into existence – in the statement of financial position. The contract asset is reversed and reduced over the remaining minimum contract period, lowering revenue from the other performance obligations (in this case mobile service revenues) compared with the amounts billed. In contrast to the amounts billed, this results in higher revenue from the sale of goods and lower revenue from the provision of services.

Customer activation fees and other advance one-time payments by the customer that do not constitute consideration for a separate performance obligation are classified as contract liabilities and are deferred and recognised as revenue over the minimum contract term or, in exceptional cases (e.g., in the case of contracts that can be terminated at any time) over the expected contract period. The same applies to fees for installation and set-up activities that do not have an independent value for the customer.

**1. Summary of significant accounting policies - continued**

**1.20 Revenue recognition - continued**

As distinct from promotional offers, options to purchase additional goods or services free of charge or at a discount are separate performance obligations (material rights) for which part of the revenue is deferred as a contract liability until the option is exercised or expires, providing the discount on future purchases is an implicit component of the consideration for the current contract and is also significant. The measure of significance is whether the decision by the (average) customer to enter into the current contract is likely to have been significantly influenced by their right to the future discount.

IFRS 15 provides more detailed guidance on how to account for contract modifications. Changes must be accounted for either as a retrospective change (creating either a catch-up or deferral of previously recorded revenues), prospectively with a reallocation of revenues amongst identified performance obligations, or prospectively as separate contracts which will not require any reallocation.

*Service offers*

GO proposes to customers a range of fixed and mobile telephone services, fixed and mobile internet access services and content offers (TV). Contracts are for a fixed term (generally 24 months). Revenue generated from the use of voice and data communications (comprising fixed and wireless traffic) as well as television is recognised upon rendering of the agreed service, based on use by customers (e.g. call minutes, minutes of traffic or bytes of data processed) or availability over time period (e.g. monthly service costs).

Revenue from calls and messaging is recognised at the time the call or message is effected over the Group's network. For prepaid traffic, the amount of unused traffic generates deferred revenue presented in 'Contract liabilities' on the statement of financial position. Revenue from the sale of prepaid credit is deferred until such time as the customer uses the credit or credit expires.

Revenues from traffic sales and services at a fixed rate over a specified period of time (flat rate) are recognised on a straight-line basis over the term covered by the rate paid by the customer. For service contracts with a continuous service provision, the contractually agreed total consideration is generally recognised as revenue on a straight-line basis over the minimum contract term, regardless of the payment pattern.

Fees consisting primarily of monthly charges for access to broadband, other internet access and connected services, TV and voice services, are recognised as revenue as the service is provided.

Contracts with customers generally do not include a material right, as the price invoiced for contracts and the services purchased and consumed by the customer beyond the specific scope (e.g. additional consumption and options) generally reflect their stand-alone selling prices. Service obligations transferred to the customer at the same pace are treated as a single obligation.

When contracts include contractual clauses covering commercial discounts (initial discount on signature of the contract) or free offers (e.g. three months of subscription free of charge), the Group defers these discounts or free offers over the enforceable period of the contract (period during which the Group and the customer have a firm commitment).

**1. Summary of significant accounting policies - continued**

**1.20 Revenue recognition - continued**

If the performance obligations are not classified as distinct, the offer revenue is recognised on a straight-line over the contract term.

*Separate equipment sales*

Equipment (primarily mobile phones) sales may be separate from, or bundled with, a service offer. When separate from a service offer, the amount invoiced is recognised in revenue on delivery and receivable immediately. Revenue and expenses associated with the sale of telecommunications equipment are recognised when the products are delivered, provided there are no unfulfilled Company obligations that affect the customer's final acceptance of the arrangement. When the equipment sale is combined with a service offer, the amount allocated to the equipment (bundled sale – see below) is recognised in revenue on delivery and received over the service contract.

*Bundled equipment and service offers*

GO proposes offers to its customers comprising equipment (e.g. a mobile handset) and services (e.g. a communication contract). Equipment revenue is recognised separately if the two components are distinct (i.e. if the customer can receive the service separately). Where one of the components in the offer is not at its separate selling price, revenue is allocated to each component in proportion to their individual selling prices. This is notably the case in offers combining the sales of a mobile phone at a reduced or nil price, where the individual selling price of the mobile phone is considered equal to its purchase cost and logistics expenses plus a commercial margin based on market practice.

*Wholesale services offers*

Where contract services are not covered by a firm volume commitment, revenue is recognised as the services are provided (which corresponds to transfer of control) over the contractual term. Where under contracts, the price, volume and term are defined, related revenue is recognised progressively based on actual traffic during the period, to reflect transfer of control to the customer. Revenue arising from the interconnection of voice and data traffic between other telecommunications operators is recognised at the time of transit across the Group's network. Interconnection revenues are recognised in the period in which the calls are made or traffic used.

*Financing*

The Group does not expect to have a significant number of contracts where the period between the transfer of the promised goods or services to the customer and payment by the customer exceeds one year. As a consequence, the Group does not adjust any of the transaction prices for the time value of money.

(b) Rental income

Rental income from investment property is recognised in profit or loss on a straight-line basis over the term of the lease. Lease incentives granted are recognised as an integral part of the total rental income, over the term of the lease.

(c) Interest income

Interest income is recognised using the effective interest method.

(d) Dividend income

Dividend income is recognised when the right to receive payment is established.

## **1. Summary of significant accounting policies - continued**

### **1.21 Contract costs**

Contract costs comprise the incremental costs of obtaining a contract (mainly sales commission paid to employees and third-party resellers) and the costs to fulfill a contract. These must be capitalised if it can be assumed that the costs will be compensated by future revenue from the contract. Incremental costs of obtaining a contract are additional costs that would have not been incurred had the contract not been concluded. Costs to fulfill a contract are costs relating directly to a contract that are incurred after contract inception and serve the purpose of fulfilling the contract but are incurred prior to fulfillment and cannot be capitalised under any other standard. GO makes use of the option to immediately recognise contract costs as an expense if the amortisation period of the asset it would have recognised in respect of them, would not have exceeded a year.

The costs of obtaining service contracts are capitalised and released to profit or loss on a straight-line basis over the enforceable contract term or over the estimated period of the customer relationship, if shorter.

Costs to fulfill a contract, when they qualify as non-distinct from the performance obligation, are capitalised and costs incurred are recorded on a time-apportioned basis over the effective period of the contract. The assumptions underlying the period over which the costs of fulfilling a contract are expensed are periodically reviewed and adjusted in line with observations; termination of the contractual relationship with the customer results in the immediate expensing of the remaining deferred costs. Where the carrying amount of deferred costs exceeds the remaining consideration expected to be received for the transfer of the related goods and services, less expected costs relating directly to the transfer of these goods and services still to be incurred, the excess amount is similarly immediately expensed.

### **1.22 Customer contract assets and liabilities**

The timing of revenue recognition may differ from customer invoicing. Trade receivables presented in the statement of financial position represent an unconditional right to receive consideration (primarily cash), i.e. the services and goods promised to the customer have been transferred.

By contrast, contract assets mainly refer to amounts allocated per IFRS 15 as compensation for goods or services provided to customers for which the right to collect payment is subject to providing other services or goods under that same contract. This is the case in a bundled offer combining the sale of a mobile phone and mobile communication services for a fixed-period, where the mobile phone is invoiced at a reduced or nil price leading to the reallocation of a portion of amounts invoiced for telephone communication services to the supply of the mobile phone. The excess of the amount allocated to the mobile phone over the price invoiced is recognised as a contract asset and transferred to trade receivables as the service is invoiced. Contract assets, like trade receivables, are subject to impairment for credit risk. The recoverability of contract assets is also verified, especially to cover the risk of impairment should the contract be interrupted.

Contract liabilities represent amounts paid by customers before receiving the goods and/or services promised in the contract. This is typically the case for advances received from customers or amounts invoiced and paid for goods or services not transferred yet, such as contracts payable in advance or prepaid packages (previously recognised in deferred income).

## 1. Summary of significant accounting policies - continued

### 1.23 Leases

#### *The Group is the lessee*

At inception of a contract, an entity shall assess whether the contract is, or contains, a lease. A contract is, or contains, a lease if the contract conveys the right to control the use of an identified asset for a period of time in exchange for consideration.

Leases are recognised as a right-of-use asset and a corresponding liability at the date at which the leased asset is available for use by the Group.

Assets and liabilities arising from a lease are initially measured on a present value basis. Lease liabilities include the net present value of the following lease payments:

- fixed payments (including in-substance fixed payments), less any lease incentives receivable
- variable lease payments that are based on an index or a rate, initially measured using the index or rate as at the commencement date
- amounts expected to be payable by the Group under residual value guarantees
- the exercise price of a purchase option if the Group is reasonably certain to exercise that option, and
- payments of penalties for terminating the lease, if the lease term reflects the Group exercising that option.

Lease payments to be made under reasonably certain extension options are also included in the measurement of the liability.

The lease payments are discounted using the interest rate implicit in the lease. If that rate cannot be readily determined, which is generally the case for leases in the Group, the lessee's incremental borrowing rate is used, being the rate that the individual lessee would have to pay to borrow the funds necessary to obtain an asset of similar value to the right-of-use asset in a similar economic environment with similar terms, security and conditions.

To determine the incremental borrowing rate, the Group:

- where possible, uses recent third-party financing received by the lessee as a starting point, adjusted to reflect changes in financing conditions since third party financing was received;
- uses a build-up approach that starts with a risk-free interest rate adjusted for credit risk for leases held by the Group, where there is no third party financing; and
- makes adjustments specific to the lease, e.g. term, country, currency and security.

Lease payments are allocated between principal and finance cost. The finance cost is charged to profit or loss over the lease period so as to produce a constant periodic rate of interest on the remaining balance of the liability for each period.

Right-of-use assets are measured at cost comprising the following:

- the amount of the initial measurement of lease liability;
- any lease payments made at or before the commencement date less any lease incentives received; and
- any initial direct costs.

Right-of-use assets are generally depreciated over the shorter of the asset's useful life and the lease term on a straight-line basis. If the Group is reasonably certain to exercise a purchase option, the right-of-use asset is depreciated over the underlying asset's useful life.

**1. Summary of significant accounting policies - continued**

**1.23 Leases - continued**

Payments associated with short-term leases of equipment and vehicles and all leases of low-value assets are recognised on a straight-line basis as an expense in profit or loss. Short-term leases are leases with a lease term of 12 months or less. In determining the lease term, management considers all facts and circumstances that create an economic incentive to exercise an extension option, or not exercise a termination option. Extension options (or periods after termination options) are only included in the lease term if the lease is reasonably certain to be extended (or not terminated).

For leases of properties, the following factors are normally the most relevant:

- if there are significant penalties to terminate (or not extend), the Group is typically reasonably certain to extend (or not terminate);
- if any leasehold improvements are expected to have a significant remaining value, the Group is typically reasonably certain to extend (or not terminate);
- otherwise, the Group considers other factors including historical lease durations and the costs and business disruption required to replace the leased asset.

The lease term is reassessed if an option is actually exercised (or not exercised) or the Group becomes obliged to exercise (or not exercise) it. The assessment of reasonable certainty is only revised if a significant event or a significant change in circumstances occurs, which affects this assessment, and that is within the control of the lessee.

*The Group is the lessor*

*Operating leases*

Assets leased out under operating leases are included in property, plant and equipment in the statement of financial position and are accounted for in accordance with Note 1.5. They are depreciated over their expected useful lives on a basis consistent with similar owned property, plant and equipment. Rental income from operating leases is recognised in profit or loss on a straight-line basis over the lease term.

*Finance leases*

When assets are leased out under finance leases, the present value of the lease payments is recognised as a receivable. The difference between the gross receivable and the present value of the receivable is recognised as unearned finance income.

The method for allocating gross earnings to the accounting period is referred to as the 'actuarial method'. The actuarial method allocates rentals between finance income and repayment of capital in each accounting period in such a way that finance income will emerge as a constant rate of return on the lessor's net investment in the lease.



## **1. Summary of significant accounting policies - continued**

### **1.24 Employee benefits**

#### **(a) Provisions for pensions**

As explained in Note 21, following a judgement by the Court of Appeal on 7 July 2008, the Group was required to set up a pension scheme in favour of its eligible employees and former employees within three months of the judgement on a basis similar to that prescribed by the Pensions Ordinance, 1937. Such a scheme is in the form of a defined benefit plan.

A defined benefit plan defines an amount of pension benefit that an employee will receive on retirement. In the Group's case, this amount is dependent on an employee's final compensation upon retirement, as well as completed months of service. Eligibility to the scheme is also dependent on a minimum of 10 years' service and vests only if at retirement date the employee is still in the employment of the Group.

The liability recognised in the statement of financial position in respect of a defined benefit plan is the present value of the defined benefit obligation at the end of the reporting period, together with adjustments for unrecognised past-service costs. A defined benefit obligation is calculated annually using the projected unit credit method. The present value of a defined benefit obligation is determined by discounting the estimated future cash outflows using interest rate yields of government or high-quality corporate bonds that are denominated in the currency in which the benefits will be paid, and that have terms to maturity approximating to the terms of the related pension liability.

Actuarial gains and losses arising from experience adjustments and changes in actuarial assumptions are charged or credited to equity in other comprehensive income in the period in which they arise. Past-service costs are recognised immediately in profit or loss.

#### **(b) Termination benefits**

Termination benefits are recognised as an expense when the Group is demonstrably committed, without realistic possibility of withdrawal, to a formal detailed plan to either terminate employment before the normal retirement date, or to provide termination benefits as a result of an offer made to encourage voluntary redundancy. Termination benefits for voluntary redundancies are recognised as an expense if the Group has made an offer encouraging voluntary redundancy, it is probable that the offer will be accepted, and the number of acceptances can be estimated reliably.

### **1.25 Dividend distribution**

Dividend distribution to the Company's shareholders is recognised as a liability in the Company's financial statements in the period in which the dividends are approved by the Company's shareholders.

The Company measures a liability to distribute non-cash assets as a dividend to its owners at the fair value of the assets to be distributed. Upon settlement of the dividend payable the Company recognises the difference between the carrying amount of the assets to be distributed and the carrying amount of the dividend payable in profit or loss.

**1. Summary of significant accounting policies - continued**

**1.26 Borrowing costs**

Borrowing costs which are incurred for the purpose of acquiring or constructing qualifying property, plant and equipment or investment property are capitalised as part of its cost. Borrowing costs are capitalised while acquisition or construction is actively underway, during the period of time that is required to complete and prepare the asset for its intended use. Capitalisation of borrowing costs is ceased once the asset is substantially complete and is suspended if the development of the asset is suspended. All other borrowing costs are expensed. Borrowing costs are recognised for all interest-bearing instruments on an accrual basis using the effective interest method. Interest costs include the effect of amortising any difference between initial net proceeds and redemption value in respect of the Group's interest-bearing borrowings.

**2. Financial risk management**

**2.1 Financial risk factors**

The Group's activities potentially expose it to a variety of financial risks: market risk (including foreign exchange risk, cash flow and fair value interest rate risk), credit risk, and liquidity risk. The Group's overall risk management, covering risk exposures for all subsidiaries, focuses on the unpredictability of financial markets and seeks to minimise potential adverse effects on the respective companies' financial performance. The Board of Directors has overall responsibility for the establishment and oversight of the Group's risk management framework. Accordingly, the Company's Board of Directors provides principles for overall Group risk management, as well as risk management policies covering risks referred to above and specific areas such as investment of excess liquidity. The Group uses derivative financial instruments to hedge certain risk exposures. The Group's risk policies are established to identify and analyse the risks faced by the Group, to set appropriate risk limits and controls, and to monitor risks and adherence to limits. Risk management policies and systems are reviewed regularly to reflect changes in market conditions and the Group's activities.

(a) Market risk

(i) *Foreign exchange risk*

Foreign exchange risk arises from future commercial transactions and recognised assets and liabilities which are denominated in a currency that is not the respective entity's functional currency, which would be considered a foreign currency. The Group's and the Company's revenues, purchases and operating expenditure, financial assets and liabilities, including financing, are mainly denominated in euro. However, a portion of the Group's revenues and purchases, including interconnect traffic, and certain capital expenditure are denominated in foreign currencies. Accordingly, the Group is potentially exposed to foreign exchange risk arising from such transactions.

## 2. Financial risk management - continued

### 2.1 Financial risk factors - continued

(a) Market risk - continued

(i) Foreign exchange risk - continued

The Group's main risk exposures reflecting the carrying amount of receivables and payables denominated in foreign currencies at the end of the reporting periods were as follows:

Group	31 December 2020			31 December 2019		
	USD €000	GBP €000	SDR €000	USD €000	GBP €000	SDR €000
Trade receivables	21	4	-	304	214	1
Trade payables	(1,039)	(38)	(23)	(912)	(47)	(51)
Net recognised receivables/ (payables) denominated in foreign currency	(1,018)	(34)	(23)	(608)	167	(50)
Available funds in foreign currency	37	46	-	81	223	-
Net exposure	<b>(981)</b>	<b>12</b>	<b>(23)</b>	<b>(527)</b>	<b>390</b>	<b>(50)</b>

Company	31 December 2020			31 December 2019		
	USD €000	GBP €000	SDR €000	USD €000	GBP €000	SDR €000
Trade receivables	13	-	-	304	214	1
Trade payables	(88)	(33)	(23)	(246)	(47)	(51)
Net recognised receivables/ (payables) denominated in foreign currency	(75)	(33)	(23)	58	167	(50)
Available funds in foreign currency	37	46	-	81	223	-
Net exposure	<b>38</b>	<b>13</b>	<b>(23)</b>	<b>139</b>	<b>390</b>	<b>(50)</b>

Management does not consider foreign exchange risk attributable to recognised assets and liabilities arising from transactions denominated in foreign currencies, presented within the tables above, to be significant. Accordingly, a sensitivity analysis for foreign exchange risk disclosing how profit or loss and equity would have been affected by changes in foreign exchange rates that were reasonably possible at the end of the reporting period is not deemed necessary.

## 2. Financial risk management - continued

### 2.1 Financial risk factors - continued

(a) Market risk - continued

(ii) *Cash flow and fair value interest rate risk*

The interest rate profile of the Group's and the Company's interest-bearing financial instruments at the end of the reporting periods is analysed below:

	<b>Group</b>		<b>Company</b>	
	<b>2020</b>	2019	<b>2020</b>	2019
	<b>€000</b>	€000	<b>€000</b>	€000
<b>Financial assets measured at amortised cost</b>				
<i>Subject to floating rates</i>				
Bank balances	<b>33,032</b>	13,186	<b>14,613</b>	7,552
	<b>33,032</b>	13,186	<b>14,613</b>	7,552
<i>Subject to fixed rates</i>				
Loans receivables from subsidiaries	-	-	-	4,549
Other receivables *	<b>229</b>	229	<b>229</b>	229
	<b>229</b>	229	<b>229</b>	4,778
<b>Total</b>	<b>33,261</b>	13,415	<b>14,842</b>	12,330
	<b>Group</b>		<b>Company</b>	
	<b>2020</b>	2019	<b>2020</b>	2019
	<b>€000</b>	€000	<b>€000</b>	€000
<b>Financial liabilities measured at amortised cost</b>				
<i>Subject to floating rates</i>				
Bank overdrafts	<b>(568)</b>	(3,855)	<b>(3)</b>	(35)
Bank loans	<b>(27,957)</b>	(38,196)	<b>(27,957)</b>	(23,780)
	<b>(28,525)</b>	(42,051)	<b>(27,960)</b>	(23,815)
<i>Subject to fixed rates</i>				
Bank loans	<b>(33,997)</b>	(27,194)	<b>(30,470)</b>	(27,194)
Bonds	<b>(39,336)</b>	-	-	-
	<b>(73,333)</b>	(27,194)	<b>(30,470)</b>	(27,194)
<b>Total</b>	<b>(101,858)</b>	(69,245)	<b>(58,430)</b>	(51,009)

\* The amounts attributable to other receivables disclosed above, are stated gross of provisions for impairment.

The Group's significant instruments which are subject to fixed interest rates consist principally of bonds issued by a subsidiary and bank loans. In this respect, the Group is potentially exposed to fair value interest rate risk in view of the fixed interest nature of these instruments, which are however measured at amortised cost.

## 2. Financial risk management - continued

### 2.1 Financial risk factors - continued

#### (a) Market risk - continued

##### (ii) Cash flow and fair value interest rate risk - continued

The Group's interest rate risk principally arises from bank borrowings issued at variable rates that are partially offset by balances held with banks subject to floating interest rates, which expose the Group to cash flow interest rate risk. Floating interest rates on these financial instruments are linked to reference rates such as Euribor or the respective banker's base rate. Management monitors the impact of changes in market interest rates on amounts reported in profit or loss in respect of these instruments taking into consideration refinancing, renewal of existing positions, alternative financing and hedging techniques.

Based on the analysis referred to above, management considers the potential impact on profit or loss of a defined interest rate shift that is reasonably possible at the end of the reporting period as a measure of cash flow interest rate risk. An increase/(decrease) of 100 basis points (2019: 100 basis points) would have (decreased)/increased the profit for the Group and Company by €285,000 and €280,000 respectively (2019: (decrease)/increase in profit by €531,000 and €303,000), which principally takes into account the impact of this shift on the interest amounts arising on variable interest borrowings as at 31 December 2020. Accordingly, the Group's financial results are substantially independent of changes in market interest rates and the level of interest risk to the Group is deemed to be quite contained.

##### (iii) Price risk

The Group is not materially exposed to equity securities price risk attributable to investments held by the Group taking into account the carrying amount of the investments held in the context of the Group's total assets.

#### (b) Credit risk

Credit risk principally arises from cash and cash equivalents comprising deposits with financial institutions, and loans to related parties, as well as credit exposures to wholesale and retail customers, including outstanding receivables and committed transactions. The Group's and the Company's principal exposures to credit risk as at the end of the reporting period are analysed as follows:

	<b>Group</b>		<b>Company</b>	
	<b>2020</b>	<b>2019</b>	<b>2020</b>	<b>2019</b>
	<b>€000</b>	<b>€000</b>	<b>€000</b>	<b>€000</b>
<b>Carrying amount</b>				
Financial assets measured at amortised cost:				
Loans receivable from subsidiaries (Note 11)	-	-	-	4,549
Trade and other receivables (Note 15)	<b>16,711</b>	19,831	<b>16,559</b>	18,436
Cash and cash equivalents (Note 16)	<b>33,032</b>	13,186	<b>14,613</b>	7,552
	<b>49,743</b>	33,017	<b>31,172</b>	30,537

The maximum exposure to credit risk at the end of the reporting period in respect of the financial assets mentioned above is equivalent to their carrying amount as disclosed in the respective notes to the financial statements. The Group does not hold any significant collateral as security in this respect. The figures disclosed in the table above in respect of trade and other receivables exclude prepayments.

## 2. Financial risk management - continued

### 2.1 Financial risk factors - continued

#### (b) Credit risk - continued

##### *Trade and other receivables (including contract assets)*

The Group assesses the credit quality of its trade customers, the majority of which are unrated, taking into account financial position, past experience and other factors. The Group's exposure to credit risk is influenced mainly by the individual characteristics of each customer. It has policies in place to ensure that sales of services are affected to customers with an appropriate credit history. Standard credit terms are in place for individual clients, however, wherever possible, new corporate customers are analysed individually for creditworthiness before the Group's standard payment and service delivery terms and conditions are offered. The creditworthiness analysis for new customers includes a review through external creditworthiness databases when available. The Group monitors the performance of its trade and other receivables on a regular basis to identify incurred collection losses, which are inherent in the Group's debtors, taking into account historical experience in collection of accounts receivable.

In view of the nature of the Group's activities and the market in which it operates, a limited number of customers account for a certain percentage of the Group's trade and other receivables. Whilst no individual customer or group of dependent customers is considered by management as a significant concentration of credit risk with respect to contractual debts, these material exposures are monitored and reported more frequently and rigorously. These customers trade frequently with the respective Group undertaking and are deemed by management to have positive credit standing, usually taking cognisance of the performance history without defaults.

The Group manages credit limits and exposures actively in a practicable manner such that past due amounts receivable from customers are within controlled parameters. The Group's trade and other receivables, which are not credit impaired financial assets, are principally debts in respect of transactions with customers for whom there is no recent history of default. Management does not expect any significant losses from non-performance by these customers.

##### *Impairment of trade and other receivables (including contract assets)*

The Group applies the IFRS 9 simplified approach to measuring expected credit losses which uses a lifetime expected loss allowance for all trade receivables and contract assets.

To measure the expected credit losses, trade receivables and contract assets have been grouped based on shared credit risk characteristics and the days past due. Contract assets have substantially the same risk characteristics as the trade receivables for the same types of contracts. The Group has therefore concluded that the expected loss rates for trade receivables are a reasonable approximation of the loss rates for contract assets.

## 2. Financial risk management - continued

### 2.1 Financial risk factors - continued

#### (b) Credit risk - continued

The expected loss rates are based on the payment profiles of sales over a period of time before the reporting date and the corresponding historical credit losses experienced within this period. The historical loss rates are adjusted to reflect current and forward-looking information on macroeconomic factors affecting the ability of the customers to settle the receivables. The Group adjusts the historical loss rates based on expected changes in these factors. On that basis, the loss allowance as at 31 December 2020 and 31 December 2019 was determined as follows:

Group	30 days past due	60 days past due	90 days past due	120 days past due	150 days past due	+ 150 days past due	Total
<b>31 December 2020</b>							
Weighted average expected loss rate	2%	5%	9%	26%	20%	75%- 100%	
Gross carrying amount (€000)	6,070	2,640	2,047	1,307	2,756	9,710	<b>24,530</b>
Loss allowance (€000)	182	146	125	393	573	9,083	<b>10,502</b>

<b>31 December 2019</b>							
Weighted average expected loss rate	2%	4%	10%	19%	17%	75% - 100%	
Gross carrying amount (€000)	4,549	4,961	2,984	3,304	869	9,446	26,113
Loss allowance (€000)	121	204	262	791	145	8,630	10,153

Company	30 days past due	60 days past due	90 days past due	120 days past due	150 days past due	+ 150 days past due	Total
<b>31 December 2020</b>							
Weighted average expected loss rate	2%	4%	8%	13%	20%	75%- 100%	
Gross carrying amount (€000)	3,586	1,758	1,453	797	1,171	9,952	<b>18,717</b>
Loss allowance (€000)	145	93	102	85	162	8,518	<b>9,105</b>

<b>31 December 2019</b>							
Weighted average expected loss rate	2%	4%	8%	13%	20%	75% - 100%	
Gross carrying amount (€000)	2,165	4,437	2,792	1,716	844	8,296	20,250
Loss allowance (€000)	96	190	235	194	134	8,206	9,055

The weighted average expected credit loss rates also change from prior year in view of changes in the relative weighting of specific asset categories within the respective buckets. As a result of the outbreak of COVID-19, the Group engaged in routine monitoring of the account activity and repayment patterns of its receivables. For this purpose, customers were segmented based on shared credit risk characteristics predominantly by economic sector, and accordingly receivables pertaining to those segments which have been impacted by COVID-19 were subjected to more rigorous monitoring. The Group has not experienced a material shift in repayment patterns attributable to its customers post the COVID-19 outbreak, with no significant deterioration in collection rates detected. The Group has also engaged in monitoring information available on macro-economic factors affecting customer repayment ability, with a view to also assess the actual and projected impact of the pandemic on the business models of the customers serviced by the Group and accordingly on their repayment ability. As a result of these assessments, at 31 December 2020, the Group determined that the level of expected credit losses has not materially changed taking cognisance of the projected impact on the repayment ability of the Group's customers, the repayment pattern actually experienced, and the estimated life of trade receivables.

## 2. Financial risk management - continued

### 2.1 Financial risk factors - continued

#### (b) Credit risk - continued

Credit loss allowances include specific provisions against credit impaired individual exposures with the amount of the provisions being equivalent to the balances attributable to credit impaired receivables. The Group considers that there is evidence of impairment if any of the following indicators is present:

- significant financial difficulties of the debtor
- probability that the debtor will enter bankruptcy or financial reorganisation, and
- default or late payments (more than 90 days overdue).

The closing loss allowances for trade and other receivables as at 31 December 2020 reconcile to the opening loss allowances as follows:

	<b>Group</b>		<b>Company</b>	
	<b>2020</b>	2019	<b>2020</b>	2019
	<b>€000</b>	€000	<b>€000</b>	€000
<i>Trade receivables</i>				
Balance at 1 January	<b>10,153</b>	9,596	<b>9,055</b>	8,531
Change in loss allowances recognised in profit or loss during the year	<b>349</b>	557	<b>50</b>	524
Balance at 31 December	<b>10,502</b>	10,153	<b>9,105</b>	9,055
<i>Other receivables</i>				
Balance at 1 January	<b>229</b>	229	<b>229</b>	229
Change in loss allowances recognised in profit or loss during the year	<b>212</b>	-	<b>-</b>	-
Balance at 31 December	<b>441</b>	229	<b>229</b>	229

The Group established an allowance for impairment that represented its estimate of expected credit losses in respect of trade and other receivables. The individually credit impaired trade receivables mainly relate to a number of independent customers which are in unexpectedly difficult economic situations and which are accordingly not meeting repayment obligations. Hence, provisions for impairment in respect of credit impaired balances with corporate trade customers relate to entities which are in adverse trading and operational circumstances. Reversals of provisions for impairment of credit impaired receivables arise in those situations where customers recover from unfavourable circumstances and accordingly start meeting repayment obligations. The Group and the Company do not hold any significant collateral as security in respect of the credit impaired assets.

Trade receivables and contract assets are written off when there is no reasonable expectation of recovery. Indicators that there is no reasonable expectation of recovery include, amongst others, the failure of a debtor to engage in a repayment plan with the Group, and a failure to make contractual payments for a period greater than that reflecting status as 180 days past due.

Impairment losses on trade receivables and contract assets are presented as net impairment losses in 'administrative and other related expenses' within operating profit. Subsequent recoveries of amounts written off are credited against the same line item.

As at 31 December 2020, trade receivables of €2,245,000 (2019: €2,617,000) and €2,045,000 (2019: €1,917,000) for the Group and the Company respectively, were past due but not credit impaired. Such past due debtors comprise mainly debts allocated to the over 180 days past due category and the balances would in certain cases be recovered through offsetting of balances due to the Group with contractual liabilities owed to the same customer.



## 2. Financial risk management - continued

### 2.1 Financial risk factors - continued

#### (b) Credit risk - continued

These past due debtors mainly relate to a number of independent customers for whom there is no recent history of default. Whilst a limited number of customers account for a certain percentage of the Group's past due debts, management has not identified any major concerns with respect to concentration of credit risk as outlined above. Categorisation of receivables as past due is determined by the Group on the basis of the nature of the credit terms in place and credit arrangements actually utilised in managing exposures with customers.

At 31 December 2020 and 2019, the carrying amount of trade receivables that would otherwise be past due or credit impaired and whose terms have been renegotiated is not deemed material in the context of the Group's trade receivables figures.

#### *Cash and cash equivalents*

The Group principally banks with local and European financial institutions with high-quality standing or rating.

While cash and cash equivalents are also subject to the impairment requirements of IFRS 9, the identified impairment loss is insignificant.

#### *Loans receivable from subsidiaries and amounts due from subsidiaries*

The Company's receivables include loans receivable from a subsidiary and other amounts owed by subsidiaries (Notes 11 and 15). The Company monitors intra-group credit exposures at individual entity level on a regular basis and ensures timely performance of these assets in the context of overall Group liquidity management. The Company assesses the credit quality of these related parties taking into account financial position, performance and other factors. The Company takes cognisance of the related party relationship with these entities and management does not expect any significant losses from non-performance or default.

Loans receivable from subsidiary are categorised as Stage 1 for IFRS 9 purposes (i.e. performing) in view of the factors highlighted above. The expected credit loss allowances on such loans are based on the 12-month probability of default, capturing 12-month expected losses and hence are considered insignificant.

Since the other balances owed by subsidiaries are repayable on demand, expected credit losses are based on the assumption that repayment of the balance is demanded at the reporting date. Accordingly, the expected credit loss allowance attributable to such balances is insignificant.

#### (c) Liquidity risk

The Group is exposed to liquidity risk in relation to meeting future obligations associated with its financial liabilities, which comprise borrowings (Note 19), lease liabilities (Note 20) and trade and other payables (Note 22). Prudent liquidity risk management includes maintaining sufficient cash and committed credit lines to ensure the availability of an adequate amount of funding to meet the Group's obligations.

Management monitors liquidity risk by reviewing expected cash flows through cash flow forecasts, and ensures that no additional financing facilities are expected to be required over the coming year. This is performed at a central treasury function, which controls the overall liquidity requirements of the Group within certain parameters.

## 2. Financial risk management - continued

### 2.1 Financial risk factors - continued

#### (c) Liquidity risk - continued

The Group ensures that it has sufficient cash on demand, within pre-established benchmarks, to meet expected operational expenses and servicing of financial obligations over specific short-term periods, excluding the potential impact of extreme circumstances that cannot reasonably be predicted. The Group's liquidity risk is actively managed taking cognisance of the matching of cash inflows and outflows arising from expected maturities of financial instruments, together with the Group's committed bank borrowing facilities and other financing that it can access to meet liquidity needs. In this respect, management does not consider liquidity risk to the Group as significant taking into account the liquidity management process referred to above.

The tables below analyse the Group's and the Company's financial liabilities, which expose the reporting entity to liquidity risk, into relevant maturity groupings based on the remaining term at the end of the reporting period to the contractual maturity date. The amounts disclosed in the tables are the contractual undiscounted cash flows. Balances due within twelve months equal their carrying balances, as the impact of discounting is not significant.

<b>Group</b>	Carrying amount €000	Contractual cash flows €000	Within 1 year €000	1 to 2 years €000	2 to 5 years €000	After 5 years €000
Bank loans	61,954	66,095	11,089	14,778	33,301	6,927
Bonds	39,336	55,467	1,600	1,600	4,800	47,467
Bank overdrafts	568	568	568	-	-	-
Lease liabilities	46,835	56,592	6,806	6,240	15,598	27,948
Trade and other payables	58,631	58,631	50,533	3,178	4,920	-
<b>31 December 2020</b>	<b>207,324</b>	<b>237,353</b>	<b>70,596</b>	<b>25,796</b>	<b>58,619</b>	<b>82,342</b>
Bank loans	65,390	69,504	12,827	14,792	38,688	3,197
Bank overdrafts	3,855	3,855	3,855	-	-	-
Lease liabilities	50,009	61,226	6,582	6,112	16,919	31,613
Trade and other payables	70,374	70,374	61,803	4,466	4,105	-
<b>31 December 2019</b>	<b>189,628</b>	<b>204,959</b>	<b>85,067</b>	<b>25,370</b>	<b>59,712</b>	<b>34,810</b>
<b>Company</b>	Carrying amount €000	Contractual cash flows €000	Within 1 year €000	1 to 2 Years €000	2 to 5 years €000	After 5 Years €000
Bank loans	58,427	61,776	10,972	14,661	31,888	4,255
Bank overdrafts	3	3	3	-	-	-
Lease liabilities	39,929	48,943	5,302	4,799	12,739	26,103
Trade and other payables	31,610	31,610	31,008	602	-	-
<b>31 December 2020</b>	<b>129,969</b>	<b>142,332</b>	<b>47,285</b>	<b>20,062</b>	<b>44,627</b>	<b>30,358</b>
Bank loans	50,974	53,998	10,907	10,072	31,433	1,586
Bank overdrafts	35	35	35	-	-	-
Lease liabilities	41,781	52,085	4,954	4,873	12,929	29,329
Trade and other payables	39,438	39,438	39,438	-	-	-
<b>31 December 2019</b>	<b>132,228</b>	<b>145,556</b>	<b>55,334</b>	<b>14,945</b>	<b>44,362</b>	<b>30,915</b>

## 2. Financial risk management - continued

### 2.2 Capital risk management

The Group's objectives when managing capital are to safeguard the Company's ability to continue as a going concern in order to provide returns for shareholders and benefits for other stakeholders, and to maintain an optimal capital structure to reduce the cost of capital. In order to maintain or adjust the capital structure, the Company may issue new shares or adjust the amount of dividends paid to shareholders.

The Group monitors the level of capital on the basis of the ratio of aggregated net debt to total capital. Net debt is calculated as total borrowings (as shown in the statement of financial position) less cash and cash equivalents. Total capital is calculated as equity, as shown in the respective statement of financial position, plus net debt.

The figures in respect of the Group's and the Company's equity and borrowings are reflected below:

	<b>Group</b>		<b>Company</b>	
	<b>2020</b>	2019	<b>2020</b>	2019
	<b>€000</b>	€000	<b>€000</b>	€000
Borrowings (Note 19)	<b>101,858</b>	69,245	<b>58,430</b>	51,009
Lease liabilities (Note 20)	<b>46,835</b>	50,009	<b>39,929</b>	41,781
Less: Cash and cash equivalents (Note 16)	<b>(33,032)</b>	(13,186)	<b>(14,613)</b>	(7,552)
Net debt	<b>115,661</b>	106,068	<b>83,746</b>	85,238
Total equity	<b>126,361</b>	125,570	<b>120,210</b>	114,724
<b>Total capital</b>	<b>242,022</b>	231,638	<b>203,956</b>	199,962
Net debt ratio	<b>48%</b>	46%	<b>41%</b>	43%

The Group manages the relationship between equity injections and borrowings, being the constituent elements of capital as reflected above, with a view to managing the cost of capital. The level of capital, as reflected in the consolidated statement of financial position, is maintained by reference to the Group's respective financial obligations and commitments arising from operational requirements. In view of the nature of the Group's activities and the extent of borrowings or debt, the capital level at the end of the reporting period determined by reference to the consolidated financial statements is deemed adequate by the Directors.

## 2. Financial risk management - continued

### 2.3 Fair values of financial instruments and non-recurring fair value measurements

#### *Fair value estimation in relation to financial instruments measured at fair value*

The Group's financial instruments, which are carried at fair value, include the Group's other investments (Note 12). However, as at 31 December 2020, no fair value adjustments have been recognised in respect of these investments as the carrying amount fairly approximates fair value.

The Group is required to disclose fair value measurements by level of a fair value measurement hierarchy for financial instruments that are measured in the statement of financial position at fair value (Level 1, 2 or 3). The different levels of the fair value hierarchy are defined as fair value measurements using:

- quoted prices (unadjusted) in active markets for identical assets or liabilities (Level 1);
- inputs other than quoted prices included within Level 1 that are observable for the asset or liability either directly i.e. as prices, or indirectly i.e. derived from prices (Level 2); and
- inputs for the asset or liability that are not based on observable market data i.e. unobservable inputs (Level 3).

The fair value of financial assets traded in active markets is based on quoted market prices at the end of the reporting period. A market is regarded as active if quoted prices are readily and regularly available from an exchange, dealer or broker and those prices represent actual and regularly occurring market transactions on an arm's length basis. The quoted market price used for financial assets held by the Group is the current bid price. The fair value of financial assets and other financial instruments (e.g. over-the-counter derivatives) that are not traded in an active market, is determined by using valuation techniques, principally discounted cash flow models. When the Group uses valuation techniques, it makes assumptions that are based on market conditions existing at the end of each reporting period. These valuation techniques maximise the use of observable market data where it is available and rely as little as possible on entity specific estimates. If all significant inputs required to fair value an instrument are observable, the instrument is included in Level 2. If one or more of the significant inputs is not based on observable market data, the instrument is included in Level 3.

#### *Fair values of financial instruments not carried at fair value*

At 31 December 2020 and 2019, the carrying amounts of certain financial instruments not carried at fair value comprising cash at bank, receivables, payables, accrued expenses and short-term borrowings reflected in the financial statements are reasonable estimates of fair value in view of the nature of these instruments or the relatively short period of time between the origination of the instruments and their expected realisation. The fair value of advances to related parties and other balances with related parties, which are short-term or repayable on demand, is equivalent to their carrying amount. The fair value of non-current financial instruments for disclosure purposes is estimated by discounting the future contractual cash flows at the current market interest rate that is available to the Group for similar financial instruments. The carrying amount of the Company's non-current loans receivable from subsidiaries fairly approximates the estimated fair value of these assets based on discounted cash flows. The fair value of the Group's non-current floating interest rate bank borrowings at the end of the reporting period is not significantly different from the carrying amounts. The current market interest rates utilised for discounting purposes, which were almost equivalent to the respective instruments' contractual interest rates, are deemed observable and accordingly these fair value estimates have been categorised as Level 2.

## **2. Financial risk management - continued**

### **2.3 Fair values of financial instruments and non-recurring fair value measurements - continued**

#### *Fair values of financial instruments not carried at fair value - continued*

Information on the fair value of the bonds issued to the public by a subsidiary is disclosed in the respective note to the financial statements. The fair value estimate in this respect is deemed Level 1 as it constitutes a quoted price in active market.

## **3. Critical accounting estimates and judgements**

Estimates and judgements are continually evaluated and based on historical experience and other factors including expectations of future events that are believed to be reasonable under the circumstances.

The Group makes estimates and assumptions concerning the future. The resulting accounting estimates will, by definition, seldom equal the related actual results. These estimates and assumptions present a risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year. The Group's management also makes judgements, apart from those involving estimations, in the process of applying the entity's accounting policies that may have a significant effect on the amounts recognised in the financial statements.

### **3.1 Impairment testing**

IFRSs require management to undertake an annual test for impairment of goodwill and non-financial assets having an indefinite useful life, and require management to test for impairment if events or changes in circumstances indicate that the carrying amount of a non-financial asset having a finite useful life may not be recoverable. For the purposes of assessing impairment, non-financial assets are grouped at the lowest levels for which there are separately identifiable cash flows (cash-generating units). The Group also assesses at the end of each reporting period whether there is objective evidence that a financial asset or a group of financial assets is impaired.

Impairment testing is an area involving management judgement, requiring assessment as to whether the carrying value of assets or cash-generating units can be supported by the net present value of future cash flows derived from such assets or cash-generating units using cash flow projections, which have been discounted at an appropriate rate. In calculating the net present value of the future cash flows, in particular those derived from the Group's cash-generating units, certain assumptions are required to be made in respect of highly uncertain matters including management's expectations of growth in earnings before interest, taxation, depreciation and amortisation (EBITDA); developments in number of subscribers and average revenue per user (ARPU); long-term growth rates; and the selection of discount rates to reflect the risks involved. Changing the assumptions selected by management, in particular the discount rate and growth rate assumptions used in the cash flow projections, could significantly affect the Group's impairment evaluation and hence results.

### **3. Critical accounting estimates and judgements - continued**

#### **3.2 Business combinations**

The definition of control encompasses three distinct principles, which, if present, identify the existence of control by the Group over an investee, hence forming a parent-subsidiary relationship: power over the investee; exposure, or rights, to variable returns from its involvement with the investee; and the ability to use its power over the investee to affect the amount of the investor's returns. When the Group assesses whether it has power over an investee, it needs to assess whether any rights it has are protective (rather than substantive), whether rights held by other investors are protective, or whether other parties have substantive rights that can prevent the Group from directing the relevant investee's activities (for example, veto rights). Protective rights are different to substantive rights. Protective rights are considered as rights designed to protect the interest of the party holding those rights without giving that party power over the entity to which those rights relate. Given that power is required to control an investee, if the Group only has protective rights it will not control the investee.

The recognition of business combinations requires the excess of the purchase price of acquisitions over the net book value of assets acquired to be allocated to the assets and liabilities of the acquired entity. The Group makes judgements and estimates in relation to the fair value allocation of the purchase price. The amount of goodwill initially recognised as a result of a business combination is dependent on the allocation of the purchase price to the fair value of the identifiable assets acquired and the liabilities assumed. The determination of the fair value of the assets and liabilities is based, to a considerable extent, on management's judgement. Allocation of the purchase price affects the results of the Group as intangible assets with a finite life are amortised, whereas intangible assets with an indefinite life and goodwill are not amortised. Identifiable intangible assets may include customer bases and brands. The fair value of these assets is determined by discounting estimated future net cash flows generated by the asset where no active market for the assets exist. The use of different assumptions for the expectations of future cash flows and the discount rate would change the valuation of the intangible assets.

#### **3.3 Provisions for pension obligations**

The Group exercises judgement in measuring and recognising provisions for its pension obligations because of the inherent uncertainty in this evaluation process, actual losses may be different from the originally estimated provision. The present value of the pension obligations depends on a number of factors that are determined on an actuarial basis using a number of assumptions. The assumptions used in determining the cost for pensions include the discount rate. Any changes in these assumptions will impact the carrying amount of pension obligations. In the Company's case, the specific judgements involved are more subjective, taking cognisance of the nature of the Company's obligations and the ongoing developments in this respect.

#### **3.4 Fair valuation of property**

The Group's land and buildings category of property, plant and equipment is fair valued on the basis of professional advice, which considers current market prices for the properties. Fair valuation of property requires the extensive use of judgement and estimates.

#### **3.5 Estimation of useful life**

The useful life used to amortise intangible assets relates to the future performance of the assets acquired and management's judgement of the period over which economic benefit will be derived from the asset. The useful lives and residual values of the Group's property, plant and equipment are determined by management at the time the asset is acquired and reviewed annually for appropriateness. The lives are based on historical experience with similar assets as well as anticipation of future events which may impact their life such as changes in technology.

### **3. Critical accounting estimates and judgements - continued**

#### **3.5 Estimation of useful life - continued**

##### *Assessment of matters referred to above*

In the opinion of the Directors, the accounting estimates and judgements made in the course of preparing these consolidated financial statements, which have been highlighted above, are not difficult, subjective or complex to a degree which would warrant their description as critical in terms of the requirements of IAS 1.

The Directors also draw attention to the fact that there are no assumptions and other major sources of estimation uncertainty at the end of the reporting period, that have a significant risk of resulting in a material adjustment to the carrying amounts of assets and liabilities within the next financial year.

### **4. Segment information**

#### **4.1 Operating segments**

The Group has three reportable segments, which are effectively the Group's key and distinct strategic business units and cash-generating units, as they represent the lowest level at which separately identifiable cash flows can be identified. The strategic business units are managed separately with their own separate management structure and board of directors.

The following summary describes the operations in each of the Group's reportable segments:

*Malta Telecommunication Services (Malta Telecommunications CGU)* comprise the Group's fixed-line telephony services, mobile telephony services, digital television services, sale of broadband, internet services and other business communication solutions provided within Malta, through the Company's activities.

*Data Centre Services (Data Centre CGU)* comprise the Group's operations of BMIT Technologies p.l.c. (BMITT), which provides data centre facilities and ICT solutions in Malta.

*Cyprus Telecommunication Services (Cyprus Telecommunications CGU)* comprise the Group's operations of the Cypriot subsidiary, Cablenet Communications Systems p.l.c. The company provides broadband, cable television and telephony services. The operations of the Cypriot subsidiary constitute a reportable segment in view of the specific nature and characteristics of the Cypriot telecommunications sector, giving rise to a varied degree of business risks and returns.

The Group's internal reporting to the Board of Directors and Senior Management is analysed according to these three segments. For each of these three strategic business units, the Board of Directors reviews internal management reports at least on a monthly basis.

#### 4. Segment information - continued

##### 4.1 Operating segments - continued

Information about reportable segments

	Malta operations				Cyprus operations		Total	
	Telecommunications		Data Centre		Telecommunications			
	2020 €000	2019 €000	2020 €000	2019 €000	2020 €000	2019 €000	2020 €000	2019 €000
Total revenue	<b>116,996</b>	117,875	<b>23,977</b>	22,430	<b>46,979</b>	39,844	<b>187,952</b>	180,149
Inter-segment revenue	<b>(1,767)</b>	(1,577)	<b>(1,012)</b>	(780)	-	-	<b>(2,779)</b>	(2,357)
Revenue from external customers	<b>115,229</b>	116,298	<b>22,965</b>	21,650	<b>46,979</b>	39,844	<b>185,173</b>	177,792
Reportable segment profit before tax	<b>16,769</b>	16,141	<b>8,401</b>	7,956	<b>(4,242)</b>	(1,270)	<b>20,928</b>	22,827
Tax	<b>(4,395)</b>	(7,263)	<b>(2,890)</b>	(2,726)	<b>418</b>	152	<b>(6,867)</b>	(9,837)
Results for reportable segments	<b>12,374</b>	8,878	<b>5,511</b>	5,230	<b>(3,824)</b>	(1,118)	<b>14,061</b>	12,990
<i>Information about profit or loss:</i>								
Finance income	<b>391</b>	1,665	-	-	-	-	<b>391</b>	1,665
Finance costs	<b>(2,466)</b>	(2,588)	<b>(235)</b>	(138)	<b>(1,188)</b>	(1,059)	<b>(3,889)</b>	(3,785)
Depreciation and amortisation	<b>(28,766)</b>	(29,132)	<b>(2,574)</b>	(2,702)	<b>(19,465)</b>	(15,512)	<b>(50,805)</b>	(47,346)
Other non-cash items								
Change in credit loss allowances in respect of trade receivables	<b>(50)</b>	(524)	<b>117</b>	(33)	<b>(628)</b>	-	<b>(561)</b>	(557)
Reportable segment assets	<b>202,699</b>	196,641	<b>34,790</b>	33,074	<b>123,128</b>	105,956	<b>360,617</b>	335,671
Capital expenditure	<b>31,212</b>	26,046	<b>5,200</b>	1,679	<b>14,274</b>	20,607	<b>50,686</b>	48,332
Reportable segment liabilities	<b>141,403</b>	140,920	<b>13,944</b>	12,579	<b>78,909</b>	56,602	<b>234,256</b>	210,101



#### 4. Segment information - continued

##### 4.1 Operating segments - continued

A reconciliation of reportable segment results, assets and liabilities and other material items, to the amounts presented in the consolidated financial statements, is as follows:

	<b>2020</b> <b>€000</b>	2019 €000
<b>Profit</b>		
Total profit for reportable segments and consolidated profit after tax	<b>14,061</b>	12,990
<b>Assets</b>		
Total assets for reportable segments	<b>360,617</b>	335,671
Inter-segment eliminations	<b>(3,250)</b>	(7,935)
Consolidated total assets	<b>357,367</b>	327,736
<b>Liabilities</b>		
Total liabilities for reportable segments	<b>234,256</b>	210,101
Inter-segment eliminations	<b>(3,250)</b>	(7,935)
Consolidated total liabilities	<b>231,006</b>	202,166

##### 4.2 Information about geographical segments

The Group's revenues are derived from operations carried out in Malta and in Cyprus. The Telecommunications segments for both Malta and Cyprus also derive revenue from incoming interconnect traffic and inbound roaming from foreign administrators worldwide. Considering the nature of the Group's activities, its non-current assets are predominantly located in Malta and Cyprus.

##### 4.3 Information about major customers

The Group does not have any particular major customer, as it largely derives revenue from a significant number of customers availing of its services. Accordingly, the Group does not deem necessary any relevant disclosures in respect of reliance on major customers.

## 5. Property, plant and equipment

Group	Land and buildings €000	Plant and equipment €000	Customer premises equipment and related assets €000	Motor vehicles €000	Payments on account and assets in course of construction €000	Total €000
<b>At 1 January 2019</b>						
Cost or valuation	6,452	321,824	19,400	596	442	348,714
Accumulated depreciation	(1,160)	(197,606)	(9,950)	(352)	-	(209,068)
Net book amount	5,292	124,218	9,450	244	442	139,646
<b>Year ended 31 December 2019</b>						
Opening net book amount	5,292	124,218	9,450	244	442	139,646
Additions	735	28,244	9,192	640	44	38,855
Disposals and write-offs	-	(33,330)	-	(111)	-	(33,441)
Depreciation charge	(246)	(23,817)	(7,192)	(155)	-	(31,410)
Depreciation released on disposals and write-offs	-	33,330	-	111	-	33,441
Closing net book amount	5,781	128,645	11,450	729	486	147,091
<b>At 31 December 2019</b>						
Cost or valuation	7,187	316,738	28,592	1,125	486	354,128
Accumulated depreciation	(1,406)	(188,093)	(17,142)	(396)	-	(207,037)
Net book amount	5,781	128,645	11,450	729	486	147,091
<b>Year ended 31 December 2020</b>						
Opening net book amount	5,781	128,645	11,450	729	486	147,091
Additions	4,584	31,390	6,319	14	4,015	46,322
Impairment charge	-	-	-	-	(258)	(258)
Disposals and write-offs	-	(9,944)	(4,141)	(230)	-	(14,315)
Depreciation charge	(292)	(27,356)	(3,858)	(152)	-	(31,658)
Depreciation released on disposals and write-offs	-	9,810	4,141	227	-	14,178
Others	367	-	-	-	-	367
Closing net book amount	10,440	132,545	13,911	588	4,243	161,727
<b>At 31 December 2020</b>						
Cost or valuation	12,195	338,184	30,770	909	4,501	386,559
Accumulated depreciation and impairment charges	(1,755)	(205,639)	(16,859)	(321)	(258)	(224,832)
Net book amount	10,440	132,545	13,911	588	4,243	161,727

The Group's land and buildings are secured as collateral for the Group's banking facilities.

## 5. Property, plant and equipment - continued

Company	Land and buildings €000	Plant and equipment €000	Customer premises equipment and related assets €000	Motor vehicles €000	Payments on account and assets in the course of construction €000	Total €000
<b>At 1 January 2019</b>						
Cost or valuation	4,022	266,696	9,524	369	-	280,611
Accumulated depreciation	(50)	(175,430)	(2,588)	(362)	-	(178,430)
Net book amount	3,972	91,266	6,936	7	-	102,181
<b>Year ended 31 December 2019</b>						
Opening net book amount	3,972	91,266	6,936	7	-	102,181
Additions	410	18,113	5,450	-	-	23,973
Disposals and write-offs	-	(15,980)	-	-	-	(15,980)
Depreciation charge	(50)	(17,188)	(4,154)	(5)	-	(21,397)
Depreciation released on disposals and write-offs	-	15,973	-	-	-	15,973
Closing net book amount	4,332	92,184	8,232	2	-	104,750
<b>At 31 December 2019</b>						
Cost or valuation	4,432	268,829	14,974	369	-	288,604
Accumulated depreciation	(100)	(176,645)	(6,742)	(367)	-	(183,854)
Net book amount	4,332	92,184	8,232	2	-	104,750
<b>Year ended 31 December 2020</b>						
Opening net book amount	4,332	92,184	8,232	2	-	104,750
Additions	-	19,695	5,642	14	3,838	29,189
Disposals and write-offs	-	(9,864)	(4,141)	(104)	-	(14,109)
Depreciation charge	(50)	(17,629)	(3,752)	(3)	-	(21,434)
Depreciation released on disposals and write-offs	-	9,752	4,141	104	-	13,997
Closing net book amount	<b>4,282</b>	<b>94,138</b>	<b>10,122</b>	<b>13</b>	<b>3,838</b>	<b>112,393</b>
<b>At 31 December 2020</b>						
Cost or valuation	4,432	278,660	16,475	279	3,838	303,684
Accumulated depreciation	(150)	(184,522)	(6,353)	(266)	-	(191,291)
Net book amount	<b>4,282</b>	<b>94,138</b>	<b>10,122</b>	<b>13</b>	<b>3,838</b>	<b>112,393</b>

### *Completion of Class 2 Transaction - acquisition of property*

On 23 May 2019 BM IT Limited (BM IT), a subsidiary, entered into a promise of sale agreement with BM Holdings & Investments Limited, a company registered in Malta with registration number C 39616 and with registered address at 124, Triq ic-Cawsli, Qormi, QRM 3906, Malta (the "Vendor").

Pursuant to the promise of sale agreement, BM IT promised and bound itself to purchase and acquire from the vendor a building, without official number constructed on two plots of land known as plot 55 and plot 56 respectively, situated in Triq Manuel Borg Gauci corner with Triq Luigi Maria Galea in Tal-Handaq, Qormi, Malta (the "Property"). The property houses the BMIT Group's largest data centre with a capacity of approximately 300 racks, which property was previously leased out to BM IT Limited.

## 5. Property, plant and equipment - continued

### *Completion of Class 2 Transaction - acquisition of property - continued*

The acquisition was approved at an Extraordinary General Meeting of the Company held on 6 August 2019, as announced by a Company Announcement bearing the same date. The final deed of sale and purchase in respect of the property was executed on 17 January 2020.

The acquisition of the property, with a carrying amount of €4,000,000 at the end of the reporting period, enables the BMIT Group to carry on a significant part of its operations from its own property. This minimises, and in some cases, avoids risks associated with a migration to another facility, including financial expense, operational disruption and risk of loss of business, as customers allocated to the data centre operating from the property will not need to be relocated. As a result of the acquisition of the property, the BMIT Group will be incurring less expenditure on the rental of premises.

As part of the due diligence performed prior to acquiring the property, the directors commissioned an independent firm of architects to carry out a market valuation of the property, by considering the estimated amount for which the property should be exchanged on the date of valuation between a willing buyer and a willing seller in an arm's-length transaction after proper marketing wherein the parties had each acted knowledgeably, prudently and without compulsion. In the opinion of the directors, no significant changes or developments have been experienced since the acquisition that impacted the property's fair value by giving rise to a material shift in its estimated market value.

### *Fair valuation of land and buildings*

The Company's land and buildings within property, plant and equipment, with a carrying amount of €4,282,000 at the end of the reporting period, were revalued on 31 December 2020 by an independent firm of property valuers having appropriate recognised professional qualifications and experience in the location and category of the property being valued. Management have reviewed the carrying amounts of the properties as at 31 December 2020, on the basis of assessments by the independent property valuers, and no adjustments to the carrying amounts were deemed necessary as at that date taking cognisance of the developments that occurred during the current financial year.

Valuations were made on the basis of open market value taking cognisance of the specific location of the properties, the size of the sites together with their development potential, the availability of similar properties in the area, and whenever possible, having regard to recent market transactions for similar properties in the same location.

A subsidiary's leasehold property, with a carrying amount of €1,967,000 at the end of the reporting period, was revalued in prior years by an independent firm of property valuers having appropriate professional qualifications and experience in the category of the property being valued. Management has reviewed the carrying amount of the property as at 31 December 2020 and no adjustments to the carrying amounts were deemed necessary as at that date.

The Group is required to analyse non-financial assets carried at fair value by level of the fair value hierarchy within which the recurring fair value measurements are categorised in their entirety (Level 1, 2 or 3). The different levels of the fair value hierarchy have been defined as fair value measurements using:

- Quoted prices (unadjusted) in active markets for identical assets (Level 1);
- Inputs other than quoted prices included within Level 1 that are observable for the asset, either directly (that is, as prices) or indirectly (that is, derived from prices) (Level 2);
- Inputs for the asset that are not based on observable market data (that is, unobservable inputs) (Level 3).

## 5. Property, plant and equipment - continued

### *Fair valuation of land and buildings - continued*

The Group's land and buildings, within property, plant and equipment, comprise exchanges, data centres, warehouses, offices and retail outlets. All the recurring property fair value measurements at 31 December 2020 and 2019 use significant unobservable inputs and are accordingly categorised within Level 3 of the fair valuation hierarchy.

The Group's policy is to recognise transfers into and out of fair value hierarchy levels as of the beginning of the reporting period. There were no transfers between different levels of the fair value hierarchy during the years ended 31 December 2020 and 2019.

A reconciliation from the opening balance to the closing balance of land and buildings for recurring fair value measurements categorised within Level 3 of the value hierarchy, is reflected in the table above. The changes during the year are mainly attributable to additions and depreciation charge.

### *Valuation processes*

The valuations of the properties are performed regularly on the basis of valuation reports prepared by independent and qualified valuers. These reports are based on both:

- information provided by the respective company which is derived from the company's financial systems and is subject to the company's overall control environment; and
- assumptions and valuation models used by the valuers – the assumptions are typically market-related. These are based on professional judgement and market observation.

The information provided to the valuers, together with the assumptions and the valuation models used by the valuers, are reviewed by the Chief Finance Officer (CFO). This includes a review of fair value movements over the period. When the CFO considers that the valuation report is appropriate, the valuation report is recommended to the Audit Committee. The Audit Committee considers the valuation report as part of its overall responsibilities.

At the end of every reporting period, the CFO assesses whether any significant changes or developments have been experienced since the last external valuation. This is supported by an assessment performed by the independent firm of property valuers. The CFO reports to the Audit Committee on the outcome of this assessment.

## 5. Property, plant and equipment - continued

### *Valuation techniques*

The external valuations of the Company's Level 3 property have been performed using predominantly an adjusted sales comparison approach. In view of a limited number of similar sales in the local market, the valuations have been performed using unobservable inputs. The significant input to this approach is generally a sales price per square metre related to transactions in comparable properties located in proximity to the Group's property, with significant adjustments for differences in the size, age, exact location and condition of the property.

### *Information about fair value measurements using significant unobservable inputs (Level 3)*

#### Company

**At 31 December 2020 and 2019**

Description by class based on highest and best use	Valuation technique	Significant unobservable input	Range of unobservable inputs (weighted average)	Fair value €000
			€	
Current use as office premises and exchanges	Adjusted sales comparison approach	Sales price per square metre	1,000 – 2,650 (1,500)	4,282

The higher the sales price per square metre the higher the resultant fair valuation. The highest and best use of the properties referred to above is equivalent to their current use.

If the land and buildings were stated on the historical cost basis, the carrying amounts would be as follows:

	Group		Company	
	2020 €000	2019 €000	2020 €000	2019 €000
Cost	12,076	7,492	3,883	3,883
Accumulated depreciation	(2,280)	(1,990)	(598)	(546)
Net book amount	9,796	5,502	3,285	3,337

## 5. Property, plant and equipment - continued

### *Depreciation and impairment charge*

The depreciation and impairment charge for the year is recognised in profit or loss as follows:

	<b>Group</b>		<b>Company</b>	
	<b>2020</b>	2019	<b>2020</b>	2019
	<b>€000</b>	€000	<b>€000</b>	€000
Cost of sales	<b>31,184</b>	30,619	<b>21,074</b>	21,040
Administrative and other related expenses	<b>732</b>	791	<b>360</b>	357
	<b>31,916</b>	31,410	<b>21,434</b>	21,397

### *Impairment charge attributable to specific project*

As announced on 1 December 2020, BMIT Group is re-assessing all its projects taking cognisance of the impacts of COVID-19 on the local economy and on the specific sectors which are more relevant to its operations and activities. BMIT Group remains committed to executing its business plan and does not envisage adverse financial impacts based on information available as at the date of signing of these financial statements. However, the board has reviewed in detail the amounts capitalised within property, plant and equipment in respect of the ongoing projects, taking into account the announcement referred to previously. In this context, the board has taken a prudent stance and resolved to impair an amount of €257,878 which had been previously capitalised in respect of one ongoing project, based on the likelihood that should a decision be taken not to pursue this project any further, this amount would not be covered by the recoverable amount attributable to assets pertaining to this specific project.

### *Recoverability of the telecommunications infrastructure*

At 31 December 2020, the Group's telecommunications infrastructure and licences together with other related tangible and intangible assets, attributable to the Malta Operations and Cyprus Operations CGUs, were carried at an aggregate amount of €125,161,000 (2019: €116,964,000) and €43,091,000 (2019: €45,071,000) respectively. No impairment indicators were identified by management in respect of these CGUs as at the end of the reporting period (Note 7).

## 6. Right-of-use assets

### *The Group's leasing activities*

The Group leases various properties, motor vehicles and IT equipment. Rental contracts are typically made for periods of up to 25 years but may have extension options to renew the lease after the original period as described below. Lease terms are negotiated on an individual basis and contain a range of different terms and conditions. The lease agreements do not impose any covenants. Leased assets may not be used as security for borrowing purposes.

Extension and termination options are included in property and certain motor vehicles leases. These terms are used to maximise operational flexibility in respect of managing contracts. The extension and termination options held are exercisable only by the Group and not by the respective lessor. In respect of the property lease arrangements, the extension periods have been included in determining lease term for the respective arrangement.

<b>Group Right-of-use assets</b>	No of ROU assets leased	Range of remaining lease term (years)	Average remaining lease term (years)	Average extension option considered (years)	No of leases with extension options	No of leases with option to purchase	No of leases with termination options
Properties	36	1 - 26	12	5	27	5	9
Equipment and motor vehicles	166	1 - 5	3	-	4	-	-
Spectrum licences	8	2 - 12	5	-	-	-	-

<b>Company Right-of-use assets</b>	No of ROU assets leased	Range of remaining lease term (years)	Average remaining lease term (years)	Average extension option considered (years)	No of leases with extension options	No of leases with option to purchase	No of leases with termination options
Properties	16	1 - 23	11	5	13	5	1
Equipment and motor vehicles	12	1 - 5	3	-	4	-	-
Spectrum licences	8	2 - 12	5	-	-	-	-

The statement of financial position reflects the following assets relating to leases:

	<b>Group 2020 €000</b>	2019 €000	<b>Company 2020 €000</b>	2019 €000
Properties	<b>28,475</b>	31,220	<b>23,190</b>	24,330
Equipment and motor vehicles	<b>2,400</b>	2,483	<b>981</b>	1,270
Spectrum licences	<b>14,758</b>	16,428	<b>14,758</b>	16,428
<b>Total right-of-use assets</b>	<b>45,633</b>	50,131	<b>38,929</b>	42,028



## 6. Right-of-use assets - continued

The movement in the carrying amount of these assets is analysed in the following table:

	<b>Group</b>		<b>Company</b>	
	<b>2020</b>	2019	<b>2020</b>	2019
	<b>€000</b>	€000	<b>€000</b>	€000
As at 1 January 2020	<b>50,131</b>	58,040	<b>42,028</b>	49,466
Additions	<b>1,907</b>	3,428	<b>1,114</b>	2,403
Impacts of reassessment of lease term, in respect of extensions	-	(5,183)	-	(5,183)
Impact of derecognition of leased asset	<b>(747)</b>	-	-	-
Impacts of reassessment of lease payments, determined on the basis of an index	<b>321</b>	-	<b>321</b>	-
Depreciation	<b>(5,979)</b>	(6,154)	<b>(4,534)</b>	(4,658)
As at 31 December 2020	<b>45,633</b>	50,131	<b>38,929</b>	42,028

BMIT Group acquired a property which was previously being leased out and included as a right-of-use asset. On the date of acquisition, the Group terminated its lease agreement and derecognised its right-of-use asset amounting to €747,000.

The income statement includes the following amounts relating to leases:

	<b>Group</b>		<b>Company</b>	
	<b>2020</b>	2019	<b>2020</b>	2019
	<b>€000</b>	€000	<b>€000</b>	€000
<i>Depreciation charge of right-of-use assets</i>				
Properties	<b>2,994</b>	3,277	<b>1,903</b>	2,027
Equipment and motor vehicles	<b>643</b>	556	<b>289</b>	310
Spectrum licences	<b>2,342</b>	2,321	<b>2,342</b>	2,321
	<b>5,979</b>	6,154	<b>4,534</b>	4,658
<i>Interest expense (included in finance cost)</i>	<b>1,458</b>	1,687	<b>1,246</b>	1,460
<i>Expense relating to short-term leases</i>	<b>1,344</b>	1,349	<b>1,130</b>	1,140

## 7. Intangible assets

Group	IRUs and DDPs €000	Computer software €000	Brand names, customer relationships and related assets €000	Broadcasting rights €000	Licences €000	Goodwill €000	Total €000
<b>At 1 January 2019</b>							
Cost	17,135	2,757	20,269	10,012	5,945	28,266	84,384
Accumulated amortisation and impairment charges	(4,723)	(920)	(7,732)	(7,761)	(5,293)	(349)	(26,778)
<b>Net book amount</b>	<b>12,412</b>	<b>1,837</b>	<b>12,537</b>	<b>2,251</b>	<b>652</b>	<b>27,917</b>	<b>57,606</b>
<b>Year ended 31 December 2019</b>							
Opening net book amount							
- as originally stated	12,412	1,837	12,537	2,251	652	27,917	57,606
Reclassification on 1 January 2019 upon adoption of IFRS 16, of spectrum licences, to right-of-use assets:							
Effect on cost	-	-	-	-	(5,832)	-	(5,832)
Effect on accumulated amortisation	-	-	-	-	5,180	-	5,180
Opening net book amount							
- as restated	12,412	1,837	12,537	2,251	-	27,917	56,954
Additions	901	449	-	20,266	-	-	21,616
Development	-	2,247	-	-	-	-	2,247
Disposals/write-offs	-	(461)	-	-	(113)	-	(574)
Expiration of rights	-	-	-	(8,727)	-	-	(8,727)
Amortisation charge	(1,535)	(1,095)	(2,116)	(5,036)	-	-	(9,782)
Amortisation released on disposals/write-offs	-	461	-	-	113	-	574
Amortisation released on expiration of rights	-	-	-	8,727	-	-	8,727
<b>Closing net book amount</b>	<b>11,778</b>	<b>3,438</b>	<b>10,421</b>	<b>17,481</b>	<b>-</b>	<b>27,917</b>	<b>71,035</b>

## 7. Intangible assets - continued

Group - continued		Brand names, customer relationships and related assets					
	IRUs and DDPs €000	Computer software €000	and related assets €000	Broadcasting rights €000	Licences €000	Goodwill €000	Total €000
<b>At 31 December 2019</b>							
Cost	18,036	4,992	20,269	21,551	-	28,266	93,114
Accumulated amortisation and impairment charges	(6,258)	(1,554)	(9,848)	(4,070)	-	(349)	(22,079)
Net book amount	11,778	3,438	10,421	17,481	-	27,917	71,035
<b>Year ended 31 December 2020</b>							
Opening net book amount	11,778	3,438	10,421	17,481	-	27,917	71,035
Additions	-	2,234	-	750	-	-	2,984
Development	-	1,552	-	-	-	-	1,552
Disposals/write-offs	-	(1,144)	(6)	-	-	-	(1,150)
Expiration of rights	-	-	-	(2,024)	-	-	(2,024)
Amortisation charge	(1,580)	(1,641)	(2,084)	(7,605)	-	-	(12,910)
Amortisation released on disposals/write-offs	-	1,144	6	-	-	-	1,150
Amortisation released on expiration of rights	-	-	-	2,024	-	-	2,024
Others	(367)	-	-	-	-	-	(367)
Closing net book amount	<b>9,831</b>	<b>5,583</b>	<b>8,337</b>	<b>10,626</b>	-	<b>27,917</b>	<b>62,294</b>
<b>At 31 December 2020</b>							
Cost	17,612	7,634	20,263	20,277	-	28,266	94,052
Accumulated amortisation and impairment charges	(7,781)	(2,051)	(11,926)	(9,651)	-	(349)	(31,758)
Net book amount	<b>9,831</b>	<b>5,583</b>	<b>8,337</b>	<b>10,626</b>	-	<b>27,917</b>	<b>62,294</b>

## 7. Intangible assets - continued

### Company

	IRUs and DDPs €000	Computer software €000	Brand names and related assets €000	Broadcasting rights €000	Licences €000	Total €000
<b>At 1 January 2019</b>						
Cost	687	4,962	6	10,013	5,945	21,613
Accumulated amortisation and impairment charges	(683)	(3,520)	(6)	(7,761)	(5,293)	(17,263)
Net book amount	4	1,442	-	2,252	652	4,350
<b>Year ended 31 December 2019</b>						
Opening net book amount	4	1,442	-	2,252	652	4,350
Reclassification on 1 January 2020 upon adoption of IFRS 6 of spectrum licences to right-of-use assets:						
Effect on cost	-	-	-	-	(5,832)	(5,832)
Effect on accumulated amortisation	-	-	-	-	5,180	5,180
Opening net book amount - as restated	4	1,442	-	2,252	-	3,698
Additions	-	-	-	3,909	-	3,909
Development	-	2,247	-	-	-	2,247
Disposals/write-offs	-	-	-	-	(113)	(113)
Expiration of rights	-	-	-	(8,727)	-	(8,727)
Amortisation charge	-	(847)	-	(2,230)	-	(3,077)
Amortisation released on disposals/write-offs	-	-	-	-	113	113
Amortisation released on expiration of rights	-	-	-	8,727	-	8,727
Closing net book amount	4	2,842	-	3,931	-	6,777
<b>At 31 December 2019</b>						
Cost	687	7,209	6	5,195	-	13,097
Accumulated amortisation	(683)	(4,367)	(6)	(1,264)	-	(6,320)
Net book amount	4	2,842	-	3,931	-	6,777
<b>Year ended 31 December 2020</b>						
Opening net book amount	4	2,842	-	3,931	-	6,777
Development	-	1,552	-	-	-	1,552
Disposals/write-offs	-	(1,144)	(6)	-	-	(1,150)
Expiration of rights	-	-	-	(2,024)	-	(2,024)
Amortisation charge	(4)	(950)	-	(1,844)	-	(2,798)
Amortisation released on disposals/write-offs	-	1,144	6	-	-	1,150
Amortisation released on expiration of rights	-	-	-	2,024	-	2,024
Closing net book amount	-	3,444	-	2,087	-	5,531
<b>At 31 December 2020</b>						
Cost	687	7,617	-	3,171	-	11,475
Accumulated amortisation	(687)	(4,173)	-	(1,084)	-	(5,944)
Net book amount	-	3,444	-	2,087	-	5,531

## 7. Intangible assets - continued

Subsequent to the adoption of IFRS 16, spectrum licences are treated as right-of-use assets taking into account prevailing market accounting practice and guidance in this respect in the context of the interpretation of IFRS 16 principles. These assets were previously categorised as 'intangible assets'. The unamortised carrying amount of spectrum licences as at 1 January 2019, amounting to €652,000 was reclassified from intangible assets to right-of-use assets.

### *Amortisation charge*

The amortisation charge for the year is recognised in profit or loss within 'cost of sales'.

### *Goodwill*

Goodwill arising on business combinations is allocated to the different CGUs as follows:

	<b>2020</b>	2019
	<b>€000</b>	€000
Cyprus Telecommunications	<b>23,563</b>	23,563
Malta Telecommunications	<b>1,151</b>	1,151
Malta Data Centre	<b>3,203</b>	3,203

Goodwill arising on the acquisition of Cablenet amounting to €23,563,000 has been allocated to the Cyprus Telecommunications CGU, whereas other goodwill arising on business combinations effected in previous financial years has been allocated principally to the Data Centre CGU. The recoverable amount of the cash-generating units has been estimated by management on the basis of value in use (VIU) reflecting the net present value of future cash flows derived from such cash-generating units. The net present value of the future cash flows is based on the five-year cash flow forecast within the operational plan approved by the Board of Directors and the extrapolation of the cash flow forecast beyond the five-year period through the estimation of terminal values.

The key assumptions in the determination of the recoverable amount of the CGUs are the levels of forecast EBITDA, the terminal value growth rates applied to the estimated cash flows beyond the explicit forecast period and the discount rate.

Forecast EBITDA levels for the Cyprus Telecommunications CGU are mainly based on past experience modified for market developments and industry trends, taking cognisance of the following key factors throughout the forecast explicit period:

- forecast overall growth in revenue primarily driven by a continued increase in the number of retail cable subscribers in view of the entity's standing and competitive advantage in the market as well as the launch of the new mobile offering as a fully licensed Mobile Network Operator; and
- projected higher gross profit margins as a result of economies of scale and due to the fact that mobile operations will have a fixed cost of sale fee, with limited operating expenses, creating a potentially significant operating leverage impact.

Forecast EBITDA levels for the Malta Data Centre CGU based on past experience, adjusted for market developments and industry trends, in particular the following factors over a five-year period:

- forecast overall growth in turnover over the five-year period, taking advantage of the Group's competitive position in this respect and the introduction of new revenue streams; and
- expected increase in EBITDA margins mainly due to the fixed nature of certain key elements in the cost base of the CGU.

## 7. Intangible assets - continued

The estimated terminal value growth rates and post-tax discount rates for CGUs, applied as at 31 December 2020 and 2019, are disclosed in the table below:

	Terminal value growth rate %	Post-tax discount rate %	Terminal value growth rate %	Post-tax discount rate %
	2020	2020	2019	2019
Cyprus Telecommunications CGU	2.0	8.7	2.0	8.7
Malta Data Centre CGU	1.8	8.5	1.8	8.5

These parameters have been principally based on market observable data.

Management's estimation of the VIU indicates that there is significant headroom between the estimated recoverable amount and the carrying amount of the CGUs. Accordingly, management's views are that there appears to be no reasonable possible changes in key assumptions on which it has based its determination of the CGUs' recoverable amount that would cause the carrying amount to exceed VIU.

Disclosures in respect of goodwill attributable to the Malta Telecommunications CGU were not deemed necessary in view of the immateriality of the carrying amount of the goodwill allocated to this CGU.

### *Brand names and customer relationships acquired in business combinations, and related assets*

Brand names and customer relationships acquired in business combinations are allocated to CGUs as follows:

	Brand names			Customer relationships		
	Acquisition date fair value	Year-end carrying amount 2020	Year-end carrying amount 2019	Acquisition date fair value	Year-end carrying amount 2020	Year-end carrying amount 2019
	€000	€000	€000	€000	€000	€000
Cyprus Telecommunications CGU	4,295	4,295	4,295	12,480	3,231	5,080
Malta Data Centre CGU	1,876	-	228	9,778	40	255

The intangibles acquired through the Cablenet acquisition have been allocated to the Cyprus Telecommunications CGU, constituting the aggregate of the assets allocated to this CGU, whereas other intangible assets arising on business combinations effected in previous financial years have been allocated to the Data Centre CGU.

Brands acquired through business combinations incorporate trade names, trademarks, service marks, trade dress, branding and internet domain names. These have been generally valued using the Relief From Royalty method (RFR).

## 7. Intangible assets - continued

Customer bases comprise customer contracts (renewable), customer relationships and customer lists. These have been generally valued using the Multi-Period Excess Earnings method (MEEM).

The RFR method was used to value Cablenet's brand. The RFR method assumes that the intangible asset has a fair value based on royalty income attributable to it. The royalty rate represents hypothetical savings enjoyed by the entity that owns the intangible asset, because that entity is relieved from having to license that intangible asset from another owner and pay royalties to use the intangible asset. In the valuation of the Cablenet brand, the cash flows were derived from the projected total revenues in conjunction with a royalty rate of 1.5%. A discount rate of 13.9% was used for the valuation of the brand and as at the end of 2020, the residual value was based on a terminal growth rate of 1.5%. An indefinite useful life was deemed appropriate for the Cablenet brand.

The MEEM method was used to value Cablenet's customer relationships. In valuing the customer relationships, the total cash flows for the acquired customers were based on an estimate of historical customer retention rates and the projected revenues and operating margins going forward. The MEEM is used as a basis for the fair value of an intangible asset based on a residual notion. The principle behind the MEEM is that the fair value of an intangible asset can be determined by estimating the cash flows that are expected to be generated by several assets in combination and deducting the cash flows attributable to all of the other assets that contribute to the cash flows (contributory charges). The 'excess' cash flows are ascribed to the intangible assets and the fair values based on the present value of those cash flows attributable only to the intangible assets. It is presumed that the contributory assets are leased from a third party. All considerations refer to the attributable fair value of the relevant asset. The applied contributory asset charges (CACs - sometimes referred to as 'economic rents') consider the return of the asset and the return on the asset with the latter comprising a reasonable interest on the capital invested.

In respect of the valuation of customer relationships, total projected revenue attributable to existing customer relationships was estimated on the basis of:

- existing number of subscribers by service line;
- projected revenue growth (before churn) for existing customer relationships;
- projected ARPU by service line; and
- projected churn rate by service line for existing customer relationships.

EBIT margins were assumed to be equal to the EBIT margin of the overall business operations of Cablenet, adjusted for the royalty of Cablenet's brand amounting to 1.5% of the revenue attributable to existing relationships. CACs as a percentage of revenue have been applied including principally a 'return-of' and a 'return-on' contributory asset charge for depreciable assets. The 'return-on' contributory asset charge reflects the required rate of return on depreciable assets.

A discount rate for the valuation of the customer relationships intangible asset of 12.9% was utilised after considering the relatively higher level of risk for the customer relationships as compared to the overall business operations of Cablenet. The residual reflects excess earnings attributable to beyond the explicit period, extrapolated assuming an ARPU growth rate and churn rate which are held constant at end of explicit period levels. The useful life of the retail customer relationships intangible asset was estimated at ten years, whilst the useful life of the business customer relationships intangible asset was established at five years.

Other related intangible assets primarily comprise customer bases and IP addresses acquired by the Group.

## 8. Investments in subsidiaries

	<b>Company</b>	
	<b>2020</b>	2019
	<b>€000</b>	€000
Cost and carrying amount at 1 January	<b>50,077</b>	43,445
Capitalisation of amounts receivable from subsidiary	-	16,721
Disposal of non-controlling interest in subsidiary	-	(10,143)
Additions/acquisitions	<b>800</b>	54
Cost and carrying amount at 31 December	<b>50,877</b>	50,077

The carrying amount of the investments at 31 December 2020 and 2019 is equivalent to the cost of the investments. The subsidiaries at 31 December 2020 and 2019 are shown below:

<b>Subsidiaries</b>	<b>Registered office</b>	<b>Percentage of shares held</b>		<b>Nature of business</b>
		<b>2020</b>	2019	
		<b>%</b>	%	
BMIT Technologies p.l.c.	Building SCM02 Level 2 SmartCity Ricasoli, Kalkara Malta	<b>51.0</b>	51.0	Investment holding
Cablenet Communications Systems p.l.c.	41 – 49 Agiou Nicolaou Street Block A, Nimeli Court 3 <sup>rd</sup> Floor, 2408, Egkomi Nicosia Cyprus	<b>62.2</b>	60.3	Provision of broadband, cable television and telephony services
Connectedcare Limited	GO, Fra Diegu Street Marsa Malta	<b>51.0</b>	51.0	Electronic and mobile care solutions
GO Ventures Limited	GO, Fra Diegu Street Marsa Malta	<b>100.0</b>	100.0	Investment holding

BMIT Technologies p.l.c. (BMITT) holds 99.9% (2019: 99.9%) in Bellnet Limited, BM IT Limited and BM Support Services Limited. The companies provide co-location and internet services, technical assistance, leasing of plant and equipment and IT solutions. The registered office of all the companies is Building SCM 02, Level 2 SmartCity Malta, Ricasoli, Kalkara, Malta. As at 31 December 2019, BMITT also held 99.9% in Kinetix IT Solutions Limited.



## 8. Investments in subsidiaries - continued

By virtue of a resolution dated 24 January 2020, Kinetix IT Solutions Limited was merged into BM IT Limited through a merger procedure carried out under Title II, Chapter III of Part VIII of the Companies Act (Cap. 386). Upon merger, BM IT Limited took over the assets and liabilities of Kinetix IT Solutions Limited which as at 24 January 2020 amounted to €726,000 and €374,000 respectively, with the difference recognised directly in equity. There was no impact on the consolidated financial statements of GO p.l.c. as a result of this merger.

### *Disposal of non-controlling stake in BMIT Technologies p.l.c.*

On 29 November 2018, GO announced that it intends to dispose of up to 49% of its shareholding in BMITT by means of an initial public offering of the shares in BMITT at an offer price of forty-nine euro cent (€0.49) per share. This was approved during an extraordinary general meeting held on 3 December 2018. On 20 December 2018, an application was made to the Listing Authority for all ordinary shares of BMITT to be admitted to listing on a regulated market and a prospectus was submitted to, for approval by, the Listing Authority in respect of the proposed initial public offering. The prospectus has been approved on 7 January 2019 for the initial public offering of up to 49% of the ordinary shares of BMITT. On 7 February 2019, GO announced that the offer for sale of 99,761,701 ordinary shares in BMITT at the offer price of forty-nine euro cent (€0.49) per share was oversubscribed and accordingly GO was disposing of 49% of its shareholding in BMITT, thus retaining control over the subsidiary. Shares in BMITT were admitted to listing on the Official List of the Malta Stock Exchange on 15 February 2019, whereas trading commenced on 18 February 2019.

The impacts of the disposal of the non-controlling stake on GO's financial position upon disposal is reflected in the tables below:

<b>Group</b>	2019 €000
Proceeds received	48,883
Non-controlling interests recognised upon disposal	(3,593)
	45,290
<b>Company</b>	2019 €000
Proceeds received	48,883
Carrying amount of non-controlling stake disposed of	(10,143)
	38,740

### *Further investment in Cablenet Communications Systems p.l.c.*

Pursuant to a loan agreement dated 25 July 2017 the Company had advanced to Cablenet an amount of €15,600,000 which was outstanding as at 31 December 2018. During the preceding financial year GO advanced to its subsidiary another amount of €875,000 pursuant to a loan agreement dated 4 June 2019. On 25 November 2019, a loan settlement agreement was entered into whereby the outstanding balances, including interest, amounting to €16,721,000 were capitalised. Cablenet was released from its obligations and liabilities in exchange for the issue and allotment of 635,297 ordinary shares of Cablenet to GO. These ordinary shares have a nominal value of €1.71 per share and were issued at a premium of €24.61 each.

## 8. Investments in subsidiaries - continued

### *Further investment in Cablenet Communications Systems p.l.c. - continued*

By virtue of the issue and allotment of these ordinary shares to GO, the Company held 60.26% of the issued share capital of Cablenet, and of its voting rights as at 31 December 2019 thus giving rise to a deemed acquisition of a 9.26% stake in Cablenet. The impact of this deemed acquisition on the consolidated financial statements is disclosed in the table below:

	2019 €000
Share of capitalisation of loans referred to above, attributable to non-controlling interests and reflected as an increase in 'non-controlling interests', within the statement of changes in equity	6,645
Carrying amount of non-controlling interests acquired, reflected as a reduction in 'non-controlling interests', within the statement of changes in equity	(1,415)
Excess recognised directly in equity	<u>5,230</u>

On 25 November 2019, GO, Cablenet and the minority shareholder of Cablenet entered into an option agreement under which the minority shareholder has an option to subscribe for an additional amount of 610,383 ordinary shares in Cablenet with a nominal value of €1.71 per share and at a premium of €24.61 per share, for a total consideration of €16,063,282. This option agreement, which is considered as an equity instrument for accounting purposes under the requirements of IFRSs as adopted by the EU, was exercisable up to 31 March 2020. This option agreement expired without being exercised.

On 21 July 2020, the Listing Authority approved the prospectus that was submitted for admission to listing on the Malta Stock Exchange of the 4% unsecured bonds with an aggregate principal amount of up to Euro 40,000,000 (the "Bonds") to be issued by Cablenet. The admission of Cablenet's issued €40 million 4% unsecured bonds 2030 (the "Bonds") was completed during August 2020. Subsequently GO acquired an additional shareholding in Cablenet through the purchase of 64,814 shares from an existing shareholder for the amount of €800,000.

As at the date of this transaction, the carrying amount attributable to the non-controlling interest in this subsidiary was €516,000. The purchase consideration exceeded the amounts attributable to the non-controlling interest acquired by €284,000, which difference was recognised in equity. Subsequent to the acquisition and as at 31 December 2020 the Group directly holds 62.2% of the issued share capital of the subsidiary and of its voting rights.

### *Acquisition of controlling stake in subsidiary*

On 31 December 2019, GO entered into an agreement to acquire 51% of the issued share capital of Connectedcare Limited for a consideration of €50,000. Connectedcare Limited is principally engaged in providing electronic and mobile care solutions, a service offering that is ancillary to services currently provided by GO. The impact of this acquisition on GO's consolidated and stand-alone financial statements was insignificant.

### *Incorporation of new subsidiary*

GO Ventures Limited was incorporated on 5 August 2019. GO owns 100% of its share capital but since the subsidiary did not operate during 2019, the impact of the newly incorporated subsidiary on GO's consolidated and stand-alone financial statements was insignificant.

## 8. Investments in subsidiaries - continued

### *Non-controlling interests (NCI)*

Set out below is summarised financial information for each subsidiary that has non-controlling interests that are material to the Group. The amounts disclosed for each subsidiary are before inter-company eliminations.

Summarised balance sheet	Cablenet		BMITT	
	2020	2019	2020	2019
	€000	€000	€000	€000
Current assets	25,833	7,164	7,435	8,459
Current liabilities	24,227	22,586	6,732	7,106
<b>Current net assets</b>	<b>1,606</b>	<b>(15,422)</b>	<b>703</b>	<b>1,353</b>
Non-current assets	65,918	65,227	18,169	14,651
Non-current liabilities	54,397	33,701	7,199	4,682
<b>Non-current net assets</b>	<b>11,521</b>	<b>31,526</b>	<b>10,970</b>	<b>9,969</b>
<b>Net assets</b>	<b>13,127</b>	<b>16,104</b>	<b>11,673</b>	<b>11,322</b>
<b>Accumulated NCI</b>	<b>7,460</b>	<b>9,622</b>	<b>5,721</b>	<b>5,548</b>
<b>Summarised statement of comprehensive income</b>				
Revenue	46,979	39,845	23,977	22,430
<b>(Loss)/profit for the period</b>	<b>(2,843)</b>	<b>60</b>	<b>4,742</b>	<b>4,449</b>
(Loss)/profit allocated to NCI	(1,600)	(625)	2,324	1,955
Dividends paid to NCI	-	593	2,151	-
<b>Summarised cash flows</b>				
Cash flows from operating activities	11,154	15,760	6,616	7,714
Cash flows from investing activities	(18,240)	(20,607)	(6,755)	(1,653)
Cash flows from financing activities	18,668	3,262	(1,289)	(1,382)
<b>Net increase/(decrease) in cash and cash equivalents</b>	<b>11,582</b>	<b>(1,585)</b>	<b>(1,428)</b>	<b>4,679</b>

## 9. Investments in associates

	Group		Company	
	2020	2019	2020	2019
	€000	€000	€000	€000
Cost and carrying amount at 1 January	18	18	-	-
Additions/acquisitions	2,182	-	-	-
Dividends	(12)	-	-	-
Cost and carrying amount at end of year	2,188	18	-	-

Set out below are the associates of the Group as at 31 December 2020. The entities listed below have share capital consisting principally of ordinary shares, which are held directly by the Group. The country of incorporation or registration is also their principal place of business, and unless otherwise stated, the proportion of ownership interest is the same as the proportion of voting rights held.

*Investment in MIGS Limited*, a company registered in Malta, with its registered address at Level 3 – 701, Ewropa Business Centre, Dun Karm Street, Birkirkara. The company's principal activity is to organise events, seminars, conferences, training programmes and other initiatives oriented towards knowledge development in different sectors and to promote lifelong education in general. In view of the immateriality of this investment to GO as a reporting entity in terms of the requirements of IFRS 12 *Disclosure of interest in other entities*, the disclosure of the summarised financial information and other matters in accordance with the requirements of IFRS 12 is not deemed necessary. The 40% stake in this entity was acquired for an amount of €18,000. The company has capital and reserves as at 31 December 2020 amounting to €277 and in respect of the year ended 31 December 2020 registered a profit after tax amounting to €10,000 (2019: negative capital and reserves of €10,000 and loss of €17,000).

### *Investment in EBO Ltd*

On 2 December 2020, BMITT entered into an agreement to acquire a 15% shareholding in EBO Ltd (EBO) for a consideration of €1,542,000. Further costs amounting to €25,000 which are directly attributable to this acquisition were incurred by the Company and were capitalised as part of the cost of the investment.

EBO is a technology company focused on the provision of Artificial Intelligence solutions in the Healthcare, iGaming and Financial Services sectors. EBO delivers its solutions through AI driven Virtual Agents in an omni-channel environment that allow more personalised customer conversations, improving self-service, and offering predictive models to augment existing business processes. The investment in EBO is expected to accelerate EBO's growth trajectory, as well as enable the opening of new business verticals and territories in which Group has a key interest.

The Group are classifying this interest as an investment in associate, despite holding an effective shareholding of 15%. BMITT has a right to appoint one director out of a maximum of seven directors. As at 31 December 2020, BMITT had appointed one director out of a total of three acting directors and this was deemed to constitute significant influence in terms of voting rights at Board level.

The share of results of this associate, registered post acquisition date, is insignificant in the context of the Group's financial results and financial position.

## 9. Investments in associates - continued

The tables below provide summarised financial information for the associate that is material to the Group. The information disclosed reflects the amounts presented in the financial statements of the associate and not the Group's share of those amounts.

	2020 €000
<b>Summarised statement of financial position</b>	
Non-current assets	
Intangible assets	930
Other current assets	530
Total non-current assets	1,460
Current assets	
Trade receivables	102
Other current assets	76
Cash and cash equivalents	815
Total current assets	993
Non-current liabilities	(654)
Current liabilities	(144)
Net assets	1,655
<b>Reconciliation to carrying amounts:</b>	
Net assets at acquisition date	1,655
Profit for the period	-
<b>Closing net assets</b>	1,655
Group's share in %	15%
Group's share of closing net assets	248
Goodwill	1,319
Carrying amount	1,567

### *Investment in Mindbeat Ltd*

Mindbeat Ltd is a company registered in Malta, with its registered address at MWH Building, 2<sup>nd</sup> Floor, Oratory Street, Naxxar, NXR2504. The company's principal activity is to provide coaching services to corporate clients and individuals and to operate a software as a service platform for mobile coaching and e-learning. In view of the immateriality of this investment to GO as a reporting entity in terms of the requirements of IFRS 12 *Disclosure of interest in other entities*, the disclosure of the summarised financial information and other matters in accordance with the requirements of IFRS 12 is not deemed necessary. The 30% stake giving rise to an equivalent shareholding in this entity was acquired for an amount of €500,000. GO's subsidiary invested in convertible loans issued by the investee which will be converted to equity shares, either on the latest conversion date, or an earlier date if certain equity transactions happen involving Mindbeat prior to the mandatory conversion. Upon conversion, GO's subsidiary will receive as many shares as are necessary to retain 30% of Mindbeat's share capital. Since key decisions are reserved for the Board, wherein the investor already has appointed one out of two directors, then GO is deemed to have attained significant influence at the investment stage of acquisition, with the implied level of voting rights. The share of results of this associate, registered post acquisition date, is insignificant in the context of the Group's financial results and financial position.

**9. Investments in associates - continued**

The company has negative capital and reserves as at 31 December 2020 amounting to €333,145 and registered a loss amounting to €334,345 for the year ended 31 December 2020.

*Investment in Sqmeterz Ltd*

Sqmeterz Ltd is a company registered in Malta, with its registered address at Tar-Razzett Comp. Citrus, P/H 7, Triq il-Mithna, Attard, ATD 1361. The company's principal activity is to operate and manage an online platform selling products and services for the real estate industry. In view of the immateriality of this investment to GO as a reporting entity in terms of the requirements of IFRS 12 *Disclosure of interest in other entities*, the disclosure of the summarised financial information and other matters in accordance with the requirements of IFRS 12 is not deemed necessary. The 38% stake giving rise to an equivalent shareholding and level of voting rights in this entity was acquired for an amount of €115,000. The company has capital and reserves as at 31 December 2020 amounting to €69,061 and registered a loss amounting to €47,689 for the year ended 31 December 2020. The share of results of this associate, registered post acquisition date, is insignificant in the context of the Group's financial results and financial position.

**10. Investment in Forthnet**

GO owned 24,887,737 ordinary shares in Hellenic Company for Telecommunications and Telematic Applications S.A. (Forthnet), a Greek company listed on the Athens Stock Exchange, which provides fixed line telephony services, broadband services and satellite pay TV services in Greece. The carrying amount of this investment had been impaired to nil in preceding financial years. This stake was equivalent to a total direct shareholding in Forthnet of 14.421% and equivalent voting power as at 31 December 2019.

On 26 October 2020, the Company announced that as a result of a share capital increase in Forthnet, the Company's shareholding has been diluted to below the 10% threshold. The Company's shareholding in Forthnet at that date amounted to 24,887,737 shares out of a total 258,366,234 shares issued, which is equivalent to approximately 9.63% of the total issued share capital of Forthnet.

On 5 November 2020, the Company further announced that it had entered into a Share Purchase Agreement with Newco United Group Hellas S.A.R.L. (the "Purchaser") for the sale of its shareholding in Forthnet to the Purchaser for a total amount of €3,235,405 (the "Sale Share Price"). Completion of the transfer of the shares was effected in November 2020. This gave rise to a gain on disposal of €3,102,000.

## 11. Loans receivable from subsidiary

	<b>Company</b>	
	<b>2020</b>	<b>2019</b>
	<b>€000</b>	<b>€000</b>
<b>Non-current</b>		
Carrying amount at 1 January	<b>4,549</b>	15,600
Advances effected during the year	<b>2,451</b>	5,375
Loan repayments	<b>(7,000)</b>	-
Capitalisation of interest due as part of loan amount	-	295
Capitalisation of loan amounts into equity	-	(16,721)
Carrying amount at 31 December	-	4,549

By virtue of a loan agreement 25 July 2017, the Company had advanced to Cablenet an amount of €15,600,000 which was outstanding as at 31 December 2018. During the year ended 31 December 2019 GO advanced to its subsidiary another amount of €875,000 pursuant to a loan agreement dated 4 June 2019. On 25 November 2019, a loan settlement agreement was entered into whereby the outstanding balances, including interest, under these loan agreements amounting to €16,721,000 were capitalised (refer to Note 8 for further information).

Pursuant to a loan agreement dated 28 March 2019 and an amendment and restatement agreement dated 25 November 2019, a loan facility amount of €7,000,000 was made available to Cablenet, of which the amount of €4,500,000 was utilised by Cablenet by 31 December 2019. The residual amount was utilised during the current financial year. The loan amount was to be repaid by 25 November 2024 and subject to a two-year moratorium as from 25 November 2019, during which no capital or interest repayments were to be made. Following the moratorium period, capital and interest payments were to be effected in monthly instalments. Throughout the moratorium period, interest was to accrue on a day-to-day basis at the rate of 8% per annum and was to be compounded annually. Subsequent to the moratorium period, simple interest (not compounded) was to accrue on a day-to-day basis at the rate of 8% per annum payable monthly. The loan was fully settled by the end of the reporting period.

## 12. Other investments

	<b>Group</b>		<b>Company</b>	
	<b>2020</b>	<b>2019</b>	<b>2020</b>	<b>2019</b>
	<b>€000</b>	<b>€000</b>	<b>€000</b>	<b>€000</b>
<i>Financial assets at fair value through other comprehensive income</i>				
Cost	<b>2,176</b>	1,770	<b>1,770</b>	1,770
Accumulated impairment losses	<b>(1,770)</b>	(1,770)	<b>(1,770)</b>	(1,770)
	<b>406</b>	-	-	-

The above investments classified as financial assets at fair value through other comprehensive income (FVOCI) comprise equity securities which are not held for trading, and which the Group has irrevocably elected for classification within this category at initial recognition. These are strategic investments and the Group considers this classification to be more relevant.

## 12. Other investments - continued

At 31 December 2020 and 2019, the Company's FVOCI financial assets included:

	<b>Group</b>		<b>Company</b>	
	<b>2020</b>	2019	<b>2020</b>	2019
	<b>€000</b>	€000	<b>€000</b>	€000
<i>Listed securities</i>				
Loqus Holdings p.l.c. (fully impaired)	<b>1,770</b>	1,770	<b>1,770</b>	1,770
<i>Unlisted securities</i>				
Leading Edge Only Ltd	<b>229</b>	-	-	-
Service Lee Technologies Private Limited	<b>177</b>	-	-	-
	<b>406</b>	-	-	-

The equity investment in Loqus Holdings p.l.c. is deemed to be impaired and accordingly its carrying amount was written down to nil. The carrying amount of loans receivable from this investee, included in other receivables, amounting to €229,000 (2019: €229,000), had also been written down to nil in view of the impairment indicators highlighted above (Note 15).

The fair value of the unlisted securities as at the end of the year was deemed to approximate the carrying amounts, in view of the proximity of the acquisition date. No further disclosures in respect of such investments were deemed necessary, taking cognisance of the immateriality of such investments in the contexts of the balance sheet total.

## 13. Deferred tax assets and liabilities

Deferred taxes are calculated on all temporary differences under the liability method and are measured at the tax rates that are expected to apply to the period when the asset is realised or the liability is settled based on tax rates (and tax laws) that have been substantively enacted by the end of the reporting period. The principal tax rate used in respect of Malta based Group companies is 35% (2019: 35%), with the exception of deferred taxation on the fair valuation of non-depreciable property, which is computed on the basis applicable to disposals of immovable property i.e. principally tax effect of 10% (2019: 10%) of the transfer value.



**13. Deferred tax assets and liabilities - continued**

The tax rate applied in Cyprus in respect of the taxable profits attributable to Cablenet is 12.5% (2019: 12.5%). The balance at 31 December represents temporary differences attributable to:

Group	Assets		Liabilities		Net	
	2020 €000	2019 €000	2020 €000	2019 €000	2020 €000	2019 €000
Depreciation of property, plant and equipment	-	-	(8,176)	(6,066)	(8,176)	(6,066)
Fair valuation of land and buildings	-	-	(362)	(362)	(362)	(362)
Intangible assets	-	-	(1,290)	(1,077)	(1,290)	(1,077)
Provisions for pensions and other liabilities	1,809	1,809	-	-	1,809	1,809
Credit loss allowances on trade receivables and other assets	3,223	3,245	-	-	3,223	3,245
Others	786	-	-	-	786	-
Tax assets/(liabilities)	5,818	5,054	(9,828)	(7,505)	(4,010)	(2,451)
Offsetting	(5,634)	(5,054)	5,634	5,054	-	-
Net tax assets/(liabilities)	184	-	(4,194)	(2,451)	(4,010)	(2,451)

Company	Assets		Liabilities		Net	
	2020 €000	2019 €000	2020 €000	2019 €000	2020 €000	2019 €000
Depreciation of property, plant and equipment	-	-	(7,759)	(5,145)	(7,759)	(5,145)
Fair valuation of land and buildings	-	-	(362)	(362)	(362)	(362)
Intangible assets	-	-	(273)	(258)	(273)	(258)
Provisions for pensions and other liabilities	1,809	1,809	-	-	1,809	1,809
Credit loss allowances on trade receivables and other assets	3,187	3,169	-	-	3,187	3,169
Others	602	-	-	-	602	-
Tax assets/(liabilities)	5,598	4,978	(8,394)	(5,765)	(2,796)	(787)
Offsetting	(5,598)	(4,978)	5,598	4,978	-	-
Net tax assets/(liabilities)	-	-	(2,796)	(787)	(2,796)	(787)

### 13. Deferred tax assets and liabilities - continued

The recognised deferred tax assets and liabilities are expected to be recovered or settled principally after more than twelve months from the end of the reporting period. The deferred tax assets and liabilities reflected in other comprehensive income relate to fair valuation of property, plant and equipment and to movements in provisions for pensions attributable to actuarial assumptions. Capital losses are only available for offset against future capital gains.

The movement in the Group's deferred tax assets and liabilities during the year, without taking into consideration the offsetting of balances, is as follows:

#### Group

	Balance 1 January 2019 €000	Recognised in profit or loss €000	Recognised in other comprehensive income €000	Balance 31 December 2019 €000	Recognised in profit or loss €000	Recognised in other comprehensive income €000	Balance 31 December 2020 €000
Property, plant and equipment	(4,797)	(1,269)	-	(6,066)	(2,110)	-	(8,176)
Intangible assets	(1,770)	693	-	(1,077)	(213)	-	(1,290)
Provisions for pensions and other liabilities	2,237	(520)	92	1,809	(29)	29	1,809
Expected credit losses on trade receivables and other assets	3,046	199	-	3,245	(22)	-	3,223
Unabsorbed capital losses	683	(683)	-	-	-	-	-
Others	-	-	-	-	786	-	786
	(601)	(1,580)	92	(2,089)	(1,588)	29	(3,648)
Revaluation of land and buildings	(362)	-	-	(362)	-	-	(362)
	(963)	(1,580)	92	(2,451)	(1,588)	29	(4,010)

At 31 December 2020, the Group and the Company had unrecognised deferred tax asset amounting to €46,740,000 (2019: €47,826,000) in respect of impairment and other losses on investments and unabsorbed capital losses.

**13. Deferred tax assets and liabilities - continued**

The movement in the Company's deferred tax assets and liabilities during the year, without taking into consideration the offsetting of balances, is as follows:

**Company**

	Balance 1 January 2019 €000	Recognised in profit or loss €000	Recognised in other comprehensive income €000	Balance 31 December 2019 €000	Recognised in profit or loss €000	Recognised in other comprehensive income €000	Balance 31 December 2020 €000
Property, plant and equipment	(4,873)	(272)	-	(5,145)	(2,614)	-	(7,759)
Intangible assets	352	(610)	-	(258)	(15)	-	(273)
Provisions for pensions and other liabilities	2,237	(520)	92	1,809	(29)	29	1,809
Expected credit losses on trade receivables and other assets	2,986	183	-	3,169	18	-	3,187
Unabsorbed capital losses	683	(683)	-	-	-	-	-
Others	-	-	-	-	602	-	602
	1,385	(1,902)	92	(425)	(2,038)	29	(2,434)
Revaluation of land and buildings	(362)	-	-	(362)	-	-	(362)
	1,023	(1,902)	92	(787)	(2,038)	29	(2,796)

#### 14. Inventories

	<b>Group</b>		<b>Company</b>	
	<b>2020</b>	2019	<b>2020</b>	2019
	<b>€000</b>	€000	<b>€000</b>	€000
Operating spares	<b>5,697</b>	5,238	<b>5,534</b>	5,104
Goods held for resale	<b>603</b>	908	<b>337</b>	839
	<b>6,300</b>	6,146	<b>5,871</b>	5,943

The cost of inventories recognised as expense is disclosed in Note 24. During the current financial year, an increase in provisions for obsolescence of inventories amounting to €66,000 (2019: decrease of €153,000) for the Group and an increase of €46,000 (2019: decrease of €164,000) for the Company, have been reflected in these financial statements. Inventory write-downs during the year amounted to €30,000 (2019: €625,000) and €21,000 (2019: €614,000) for the Group and Company respectively.

Provisions for obsolescence of inventories are as follows:

	<b>Group</b>		<b>Company</b>	
	<b>2020</b>	2019	<b>2020</b>	2019
	<b>€000</b>	€000	<b>€000</b>	€000
At end of year	<b>255</b>	189	<b>188</b>	142

#### 15. Trade and other receivables

	<b>Group</b>		<b>Company</b>	
	<b>2020</b>	2019	<b>2020</b>	2019
	<b>€000</b>	€000	<b>€000</b>	€000
<b>Non-current</b>				
Amounts owed by subsidiaries	-	-	<b>2,848</b>	2,848
Contract assets	<b>2,785</b>	1,535	<b>2,785</b>	1,535
Costs incurred in obtaining contracts	<b>288</b>	308	<b>288</b>	308
Costs incurred to fulfill contracts	<b>212</b>	224	-	-
Prepayments	<b>2,359</b>	-	-	-
Other assets	<b>116</b>	39	<b>25</b>	39
	<b>5,760</b>	2,106	<b>5,946</b>	4,730
<b>Current</b>				
Trade receivables – net of provisions	<b>14,028</b>	15,960	<b>9,612</b>	11,195
Amounts owed by subsidiaries	-	-	<b>1,376</b>	679
Other receivables – net of provisions	<b>677</b>	543	<b>628</b>	159
Contract assets	<b>6,948</b>	10,080	<b>6,735</b>	8,142
Costs incurred in obtaining contracts	<b>1,033</b>	1,021	<b>1,033</b>	1,021
Costs incurred to fulfill contracts	<b>643</b>	253	-	-
Prepayments	<b>15,983</b>	8,653	<b>6,436</b>	6,116
Other assets	<b>15</b>	25	<b>15</b>	25
	<b>39,327</b>	36,535	<b>25,835</b>	27,337

## 15. Trade and other receivables - continued

During the current financial year, the Cypriot subsidiary entered into a number of agreements with two other telecom operators in Cyprus holding Cypriot and international football rights for Cyprus. The agreements provide for the three operators to make payments for each other's exclusive content. Some of these payments are equal and are set off against each other, where the underlying content is deemed of equal value. Other payments are one-sided because the underlying content is provided from one operator to the other. Exclusive marketing and advertising revenue collection rights have been agreed and allocated to certain of the three operators in exchange for payments to those ceding the rights. As a result of the above, the Group financial statements include revenue and costs amounting to €5,675,000 and €4,862,000 respectively, some of equal reciprocal nature, with an overall net income benefit, while corresponding prepayments and contract liabilities have been recognised in the statement of financial position. The non-current prepayments include an amount of €2,359,000, whereas current prepayments include an amount of €4,215,000 relating to this. The agreement has a duration of 2 years and expires on 31 July 2022.

Also included in the current prepayments is an amount paid in respect of Cablenet's 4G mobile spectrum license which was not yet available for intended use as at 31 December 2020. The mobile spectrum has been acquired as part of the Company's expansion of its mobile telephony services (also refer to Note 36).

Current amounts owed by subsidiaries as at 31 December 2020 are unsecured, interest-free and repayable on demand. Non-current amounts owed by subsidiaries as at 31 December 2020 relate to dividends receivable and are unsecured, interest-free and not repayable within the forthcoming 12-month period.

Receivables, disclosed in the table above, are stated net of credit loss allowances as follows:

	<b>Group</b>		<b>Company</b>	
	<b>2020</b>	2019	<b>2020</b>	2019
	<b>€000</b>	€000	<b>€000</b>	€000
Trade receivables	<b>10,502</b>	10,153	<b>9,105</b>	9,055
Other receivables	<b>441</b>	229	<b>229</b>	229
Total credit loss allowances	<b>10,943</b>	10,382	<b>9,334</b>	9,284

## 15. Trade and other receivables - continued

The following tables analyse the changes in contract assets, costs incurred in obtaining contracts and costs incurred to fulfil contracts during the year ended 31 December 2020 and 2019:

Group	As at 1 January 2019	Business related variations		As at 31 December 2019
	€000	€000		€000
<i>Contract assets</i>				
Accrued income	4,504	1,384		5,888
		Originations	Amortisation/ recognition in profit or loss	
		€000	€000	
Revenue allocated to subsidised handsets	2,124	3,580	(3,310)	2,394
Revenue allocated to discounted part of contract term	1,869	1,226	(2,015)	1,080
Free credits under subscriber agreements	2,320	1,672	(1,739)	2,253
Total contract assets	10,817			11,615
<i>Costs incurred in obtaining contracts</i>	1,306	1,417	(1,394)	1,329
<i>Costs incurred to fulfill contracts</i>	280	316	(119)	477
	As at 1 January 2020	Business related variations		As at 31 December 2020
	€000	€000		€000
<i>Contract assets</i>	5,888	(2,019)		<b>3,869</b>
		Originations	Amortisation/ recognition in profit or loss	
		€000	€000	
Revenue allocated to subsidised handsets	2,394	2,488	(1,599)	<b>3,283</b>
Revenue allocated to discounted part of contract term	1,080	435	(1,185)	<b>330</b>
Free credits under subscriber agreements	2,253	1,780	(1,782)	<b>2,251</b>
Total contract assets	11,615			<b>9,733</b>
<i>Costs incurred in obtaining contracts</i>	1,329	1,447	(1,455)	<b>1,321</b>
<i>Costs incurred to fulfill contracts</i>	477	650	(272)	<b>855</b>

**15. Trade and other receivables - continued**

Company	As at 1 January 2019	Business related variations		As at 31 December 2019
	€000	€000		€000
<i>Contract assets</i>				
Accrued income	2,766	1,184		3,950
		Amortisation/ recognition in profit or loss		
		Originations		
		€000	€000	
Revenue allocated to subsidised handsets	2,124	3,580	(3,310)	2,394
Revenue allocated to discounted part of contract term	1,869	1,226	(2,015)	1,080
Free credits under subscriber agreements	2,320	1,672	(1,739)	2,253
Total contract assets	9,079			9,677
<i>Costs incurred in obtaining contracts</i>	1,306	1,417	(1,394)	1,329
	As at 1 January 2020	Business related variations		As at 31 December 2020
	€000	€000		€000
<i>Contract assets</i>				
Accrued income	3,950	(294)		<b>3,656</b>
		Amortisation/ recognition in profit or loss		
		Originations		
		€000	€000	
Revenue allocated to subsidised handsets	2,394	2,488	(1,599)	<b>3,283</b>
Revenue allocated to discounted part of contract term	1,080	435	(1,185)	<b>330</b>
Free credits under subscriber agreements	2,253	1,780	(1,782)	<b>2,251</b>
Total contract assets	9,677			<b>9,520</b>
<i>Costs incurred in obtaining contracts</i>	1,329	1,447	(1,455)	<b>1,321</b>

## 16. Cash and cash equivalents

For the purposes of the statements of cash flows, cash and cash equivalents comprise the following:

	<b>Group</b>		<b>Company</b>	
	<b>2020</b>	2019	<b>2020</b>	2019
	<b>€000</b>	€000	<b>€000</b>	€000
Cash at bank and in hand	<b>33,032</b>	13,186	<b>14,613</b>	7,552
Bank overdrafts (Note 19)	<b>(568)</b>	(3,855)	<b>(3)</b>	(35)
Cash pledged as guarantees	<b>(7,295)</b>	(650)	<b>(493)</b>	(650)
	<b>25,169</b>	8,681	<b>14,117</b>	6,867

Cash pledged as guarantees includes an amount of €5,900,000 cash collateral in the form of a Good Payment Letter of Guarantee in favour of the Director of the Department of Electronic Communication, Ministry of Transport, Communication and Works in Cyprus, relating to radio frequencies for the establishment and operation of a public electronic communications network for the provision of electronic communication services. The expiry date of the Letter of Guarantee is 21 July 2021.

## 17. Share capital

	<b>Company</b>	
	<b>2020</b>	2019
	<b>€000</b>	€000
<b>Authorised</b>		
600,000,000 ordinary shares of €0.582343 each	<b>349,406</b>	349,406
<b>Issued and fully paid</b>		
101,310,488 ordinary shares of €0.582343 each	<b>58,998</b>	58,998



## 18. Reserves

Group	Adjustments relating to non-controlling interests €000	Property revaluation reserve €000	Other reserves €000	Total €000
Balance at 1 January 2019	(4,097)	1,676	78	(2,343)
Remeasurements of defined benefit obligations:				
- Actuarial losses	-	-	(265)	(265)
- Deferred taxes thereon	-	-	92	92
Changes in ownership interest that do not result in loss of control:				
Disposal of non-controlling interests in subsidiary	45,290	-	-	45,290
Deemed acquisition of further non-controlling stake in subsidiary	(5,230)	-	-	(5,230)
<b>Balance at 31 December 2019</b>	<b>35,963</b>	<b>1,676</b>	<b>(95)</b>	<b>37,544</b>
Balance at 1 January 2020	35,963	1,676	(95)	37,544
Remeasurements of defined benefit obligations:				
- Actuarial losses	-	-	(82)	(82)
- Deferred taxes thereon	-	-	29	29
Changes in ownership interest that do not result in loss of control:				
Excess of consideration paid on acquisition of additional stake in subsidiary over carrying amount of non-controlling interests	(284)	-	-	(284)
Transfer upon realisation through disposal of other investment	-	-	(643)	(643)
<b>Balance at 31 December 2020</b>	<b>35,679</b>	<b>1,676</b>	<b>(791)</b>	<b>36,564</b>

The transfer upon realisation of GO's share of other comprehensive income relates to GO's share of other comprehensive income attributable to the other investment which was disposed during the year ended 31 December 2020 (Note 10). Such share of other comprehensive income had been recognised in preceding financial years.

## 18. Reserves - continued

Company	Merger reserve €000	Property revaluation reserve €000	Other reserves €000	Total €000
Balance at 1 January 2019	3,843	1,676	(1,250)	4,269
Remeasurements of defined benefit obligations:				
- Actuarial losses	-	-	(265)	(265)
- Deferred taxes thereon	-	-	92	92
<b>Balance at 31 December 2019</b>	<b>3,843</b>	<b>1,676</b>	<b>(1,423)</b>	<b>4,096</b>
Balance at 1 January 2020	3,843	1,676	(1,423)	4,096
Remeasurements of defined benefit obligations:				
- Actuarial losses	-	-	(82)	(82)
- Deferred taxes thereon	-	-	29	29
<b>Balance at 31 December 2020</b>	<b>3,843</b>	<b>1,676</b>	<b>(1,476)</b>	<b>4,043</b>

These reserves are non-distributable.

### *Insurance contingency reserve*

The insurance contingency reserve represented amounts that were intended to be utilised in the event that adequate coverage for an incident would not be provided by the Company's current insurance policies. The reserve was realised during 2019 through transfer to retained earnings.

### *Adjustments relating to non-controlling interests*

The adjustments relating to non-controlling interests reflect the excess of the purchase consideration paid to acquire non-controlling interests in Group entities over the net carrying amount of such non-controlling interests in the consolidated financial statements. These adjustments also comprise the effects of a deemed acquisition of a further non-controlling stake in a subsidiary, representing the difference between the share of capital increase attributable to non-controlling interest and the carrying amount of non-controlling interest acquired.

An adjustment representing the difference between proceeds received on disposal of non-controlling stake in a subsidiary and the non-controlling interests recognised upon disposal is also reflected within this item.

### *Property revaluation reserve*

The revaluation reserve relates to fair valuation of the land and buildings component of property, plant and equipment, and the balance represents the cumulative net increase in fair value of such property, net of related deferred tax.

### *Merger reserve*

The merger reserve represents amounts arising on the merger of a subsidiary with the Company.

### *Other reserves*

A reserve amounting to €690,000 arose on the reorganisation of the subsidiaries of Cablenet, which have been merged with Cablenet.

The other reserves also reflect the impact of actuarial gains and losses recognised in other comprehensive income in respect of provisions for pensions (Note 21) in accordance with the Group's accounting policy.

## 19. Borrowings

	<b>Group</b>		<b>Company</b>	
	<b>2020</b>	2019	<b>2020</b>	2019
	<b>€000</b>	€000	<b>€000</b>	€000
<b>Non-current liabilities</b>				
Bonds (i)	<b>39,336</b>	-	-	-
Secured bank loans (ii)	<b>52,167</b>	53,865	<b>48,640</b>	41,088
	<b>91,503</b>	53,865	<b>48,640</b>	41,088
<b>Current liabilities</b>				
Secured bank loans (ii)	<b>9,787</b>	11,525	<b>9,787</b>	9,886
Bank overdrafts (iii)	<b>568</b>	3,855	<b>3</b>	35
	<b>10,355</b>	15,380	<b>9,790</b>	9,921
<b>Total borrowings</b>	<b>101,858</b>	69,245	<b>58,430</b>	51,009

<b>Group</b>	<b>Currency</b>	<b>Year of maturity</b>	<b>2020</b>		<b>2019</b>	
			<b>Face value</b>	<b>Carrying amount</b>	<b>Face value</b>	<b>Carrying amount</b>
			<b>€000</b>	<b>€000</b>	<b>€000</b>	<b>€000</b>
<i>Bonds</i>	euro	2030	<b>40,000</b>	<b>39,336</b>	-	-
<i>Bank loans</i>						
Loan 1	euro	2024	15,800	15,779	17,100	17,100
Loan 2	euro	2020	500	500	1,000	1,000
Loan 3	euro	2023	4,400	4,388	6,000	5,978
Loan 4	euro	2023	5,200	5,200	6,800	6,800
Loan 5	euro	2025	11,688	11,678	12,219	12,207
Loan 6	euro	2026	16,000	15,882	8,000	7,889
Loan 7	euro	2025	5,000	5,000	-	-
Loan 8	euro	2026	-	-	15,000	14,416
Loan 9	euro	2030	3,600	3,527	-	-
			<b>62,188</b>	<b>61,954</b>	66,119	65,390

**19. Borrowings - continued**

Company	Currency	Year of maturity	2020		2019	
			Face value €000	Carrying amount €000	Face value €000	Carrying amount €000
Bank loans						
Loan 1	euro	2024	15,800	15,779	17,100	17,100
Loan 2	euro	2020	500	500	1,000	1,000
Loan 3	euro	2023	4,400	4,388	6,000	5,978
Loan 4	euro	2024	5,200	5,200	6,800	6,800
Loan 5	euro	2025	11,688	11,678	12,219	12,207
Loan 6	euro	2026	16,000	15,882	8,000	7,889
Loan 7	euro	2025	5,000	5,000	-	-
			58,588	58,427	51,119	50,974

The grossed up effects of proceeds from bank loans and repayments of bank loans are reflected on the face of the statements of cash flows.

*(i) Bonds*

The €40,000,000 bonds issued by the Group's Cypriot subsidiary Cablenet, in terms of the Prospectus dated 21 July 2020, comprise 40,000 bonds with a nominal value of €1,000 each. The carrying amount as at 31 December 2020 is net of issue costs amounting to €664,000. These bonds are unsecured, subject to a fixed interest rate of 4% and are repayable on 19 August 2030. On 21 August 2020 the bonds have been admitted to listing on the official list of the Malta Stock Exchange and trading commenced as from 24 August 2020. The quoted market price of the bonds as at 31 December 2020 was €103.

**Group**

	2020 €000
<b>At 31 December</b>	
Proceeds: 40,000 4% bonds 2030	40,000
Issue costs	689
Accumulated amortisation until 31 December 2020	(25)
Unamortised bond issue costs at year end	664
Carrying amount	39,336

## 19. Borrowings - continued

### (ii) Secured bank loans

The Company's bank loans are subject to financial covenants and are secured by hypothecs over the present and future assets of the Company. All the Group's bank loans are term loans with scheduled repayments.

The floating interest rate applicable on Loans 1, 2 and 5 is computed using a margin over the 3-month Euribor.

Loans 3, 4, 6 and 9 are subject to fixed rates of interest. Loan 7 is subject to a fixed rate of interest for a period of two years, beyond which a variable rate of interest will be charged.

Loan 8, attributable to a subsidiary, was secured by mortgages on the immovable property of the subsidiary and of a company related to the minority shareholder of the subsidiary, by floating charges over the assets of the subsidiary and by guarantees by parties which are related to the minority shareholder.

Loan 9 attributable to a subsidiary is secured by the subsidiary's current and future assets (including the acquired property).

As at 31 December 2020, the Group and the Company had unutilised bank loan facilities amounting to € 37,400,000 and €28,000,000 respectively (2019: €20,275,000).

The weighted average effective interest rates of the bank loans as at the end of the reporting period are as follows:

	<b>Group</b>		<b>Company</b>	
	<b>2020</b>	2019	<b>2020</b>	2019
	<b>%</b>	<b>%</b>	<b>%</b>	<b>%</b>
Bank loans	<b>2.32</b>	2.90	<b>2.13</b>	2.15

### (iii) Bank overdrafts

The Group's and Company's banking facilities at 31 December 2020 amounted to €15,000,000 (2019: €15,000,000) and €11,000,000 (2019: €11,000,000) respectively. The Company's facilities are secured by hypothecs over the present and future assets of the Company. The subsidiary's facilities are secured by guarantees and mortgages on the immovable property of entities which are related to the minority shareholder of the subsidiary.

As at 31 December 2020 and 2019, the Group's and Company's facilities were mainly subject to a floating interest rate linked to the bank's base rate.

The weighted average effective interest rates as at 31 December are as follows:

	<b>Group</b>		<b>Company</b>	
	<b>2020</b>	2019	<b>2020</b>	2019
	<b>%</b>	<b>%</b>	<b>%</b>	<b>%</b>
Bank overdrafts	<b>1.85</b>	2.81	<b>2.45</b>	2.45

## 20. Lease liabilities

The lease liabilities associated with the recognised right-of-use are analysed below:

	<b>Group</b>		<b>Company</b>	
	<b>2020</b>	2019	<b>2020</b>	2019
	<b>€000</b>	€000	<b>€000</b>	€000
<b>Non-current</b>				
Properties	<b>26,198</b>	28,880	<b>21,535</b>	22,429
Equipment and motor vehicles	<b>1,647</b>	1,360	<b>730</b>	1,006
Spectrum licences	<b>12,718</b>	13,541	<b>12,718</b>	13,541
	<b>40,563</b>	43,781	<b>34,983</b>	36,976
<b>Current</b>				
Properties	<b>3,225</b>	2,760	<b>2,300</b>	2,308
Equipment and motor vehicles	<b>695</b>	1,271	<b>294</b>	300
Spectrum licences	<b>2,352</b>	2,197	<b>2,352</b>	2,197
	<b>6,272</b>	6,228	<b>4,946</b>	4,805
<b>Total lease liabilities</b>	<b>46,835</b>	50,009	<b>39,929</b>	41,781

Extension options in property and motor vehicle leases have been included in the lease liability as the lease term reflects the exercise of such options.

As at 31 December 2020, potential future cash outflows of €7,349,000 (2019: €7,231,000) (undiscounted) have not been included in the lease liability because it is not reasonably certain that the leases will be extended (or not terminated).

The total cash outflows for leases in 2020 was €6,689,000 and €5,131,000 (2019: €7,094,000 and 5,509,000). The contractual undiscounted cash flows attributable to lease liabilities as at 31 December 2020 are analysed in Note 2.1.c.

Included in lease liabilities for properties are amounts of €23,895,000 (2019: €25,159,000) and €22,574,000 (2019: €23,791,000) for the Group and Company respectively, which are attributable to arrangements with related parties.

## 20. Lease liabilities - continued

The movement in the carrying amount of these liabilities is analysed in the following table:

	<b>Group</b>		<b>Company</b>	
	<b>2020</b>	2019	<b>2020</b>	2019
	<b>€000</b>	€000	<b>€000</b>	€000
As at 1 January 2020	<b>50,009</b>	57,388	<b>41,781</b>	48,814
Additions	<b>1,907</b>	3,423	<b>1,114</b>	2,411
Payments	<b>(6,689)</b>	(7,094)	<b>(5,131)</b>	(5,509)
Impacts of reassessment of lease term, in respect of extensions	-	(5,395)	-	(5,395)
Impact of derecognition of leased assets	<b>(769)</b>	-	-	-
Impacts of reassessment of lease payments based on an index	<b>919</b>	-	<b>919</b>	-
Interest charge	<b>1,458</b>	1,687	<b>1,246</b>	1,460
As at 31 December 2020	<b>46,835</b>	50,009	<b>39,929</b>	41,781

## 21. Provisions for pensions

The provision of telephone, telex, radio and cable services in Malta was nationalised in 1975 through the enactment of the Telemalta Corporation Act. The Company (in the form of Telemalta Corporation, its predecessor in title) committed itself to take over the employees of Cable and Wireless as part of this nationalisation process. As a result, the Company also committed itself to set up a pension scheme in favour of these employees. Additionally, this commitment was extended to some employees where a pension obligation was expressly agreed as part of their terms of employment.

Following a judgement by the Court of Appeal on 7 July 2008, the Company was required to set up the pension scheme in favour of ex-Cable and Wireless employees, with an effective date of 1 January 1975 and set up in a manner similar to that prescribed by the Pensions Ordinance, 1937. A pension scheme set up in accordance with this Ordinance falls under the category of a defined benefit plan within the scope of IAS 19, '*Employee Benefits*'.

GO submitted an application to the Malta Financial Services Authority (MFSA) as the pensions' regulator detailing the measures planned by the Company to implement the scheme. Following the issue of the Special Funds (Regulation) Act (Retirement Schemes Exemption) Regulations, 2009 by the MFSA on 5 June 2009, the Company established the scheme on 1 July 2009 with effect from 1 January 1975.

Subsequent to the setting up of the scheme, the Company offered a number of beneficiaries a one-time lump sum settlement in lieu of joining the scheme. Until 31 December 2020, a significant number of beneficiaries have taken up this offer. As at 31 December 2020, the Company estimated that its obligations towards the remaining potential beneficiaries amounted to €5,170,000 (2019: €5,168,000).

In view of the extent of the remaining potential beneficiaries, the Company has not considered it necessary to engage actuaries. The Company has measured its retirement benefit obligations using the accounting rules applicable to defined benefit plans.

## 21. Provisions for pensions - continued

A defined benefit plan defines an amount of pension benefit that an employee will receive on retirement. In GO's case, as originally provided for in the terms of employment, this amount is dependent on an employee's final compensation upon retirement, as well as completed months of service. Furthermore, qualifying employees must have worked for the Company for a minimum of 10 years, and must have remained in service with the Company until retirement (the vesting period), in order to be unconditionally eligible to receive a pension under the scheme.

As at 31 December, the Company estimates the present value of the benefit obligation as follows:

	<b>Group and Company</b>	
	<b>2020</b>	<b>2019</b>
	<b>€000</b>	<b>€000</b>
Carrying amount of pension obligations	<b>5,170</b>	5,168

The Company's scheme is unfunded and the amounts in the statement of financial position reflect essentially the present value of the unfunded obligations. The movement in the defined benefit obligations throughout the year is analysed as follows:

	<b>Group and Company</b>	
	<b>2020</b>	<b>2019</b>
	<b>€000</b>	<b>€000</b>
At 1 January	<b>5,168</b>	6,392
Actuarial losses – attributable to financial assumptions	<b>82</b>	265
Settlements paid	<b>(80)</b>	(78)
Release of provisions no longer required	-	(1,418)
Current service costs	-	7
At 31 December	<b>5,170</b>	5,168

The provision is analysed in the statement of financial position as follows:

	<b>Group and Company</b>	
	<b>2020</b>	<b>2019</b>
	<b>€000</b>	<b>€000</b>
Non-current	<b>1,862</b>	1,931
Current	<b>3,308</b>	3,237
	<b>5,170</b>	5,168



## 21. Provisions for pensions - continued

The amounts recognised in profit or loss are as follows:

	<b>Group and Company</b>	
	<b>2020</b>	<b>2019</b>
	<b>€000</b>	<b>€000</b>
Release of provisions no longer required	-	1,418
Current service costs	-	(7)

The amounts recognised in other comprehensive income are as follows:

	<b>Group and Company</b>	
	<b>2020</b>	<b>2019</b>
	<b>€000</b>	<b>€000</b>
Actuarial losses	(82)	(265)

The key assumptions used were as follows:

### *Discount rates*

The present value of the defined benefit obligation is determined by discounting the estimated future cash outflows using interest rate yields of Malta Government Stocks that have terms to maturity approximating to the terms of the related pension liability. As at 31 December 2020, the weighted average discount rate used was 0.41% (2019: 0.54%).

### *Mortality assumptions*

Assumptions regarding future mortality experience are based on published mortality tables in the UK and in Malta, which translate into an average life expectancy ranging between 80 and 95 years depending on age and gender of the beneficiaries.

Other assumptions comprise:

### *Future salary increases*

GO's employees are remunerated on the basis of salary scales in accordance with collective agreements. Future salary increases have been estimated on a basis consistent with the natural progression of an employee's salary in line with the Company's salary scales, past experience and market conditions.

## 21. Provisions for pensions - continued

The sensitivity of the pension obligation to changes in the key assumptions is disclosed below:

		Impact on defined benefit obligation	
2020	Change in assumption	Increase in assumption	Decrease in assumption
Discount rate	1.0%	decrease of 2.64%	increase of 2.93%
		Increase by 1 year in assumption	decrease by 1 in assumption
Life expectancy		increase of 3.09%	Decrease of 3.12%
2019	Change in assumption	Increase in assumption	Decrease in assumption
Discount rate	1.0%	decrease of 2.53%	increase of 2.83%
		Increase by 1 year in assumption	Decrease by 1 in assumption
Life expectancy		increase of 2.60%	decrease of 2.78%

The above sensitivity analyses are based on a change in an assumption while holding all other assumptions constant. When calculating the sensitivity of the pension obligation to significant actuarial assumptions the same method has been applied as when calculating the pension liability recognised within the statement of financial position.

## 22. Trade and other payables

	Group		Company	
	2020	2019	2020	2019
	€000	€000	€000	€000
<b>Non-current</b>				
Trade payables	2,419	6,110	-	-
Contract liabilities	5,602	-	602	-
Amounts owed to related party	2,322	2,368	-	-
	<b>10,343</b>	<b>8,478</b>	<b>602</b>	<b>-</b>
<b>Current</b>				
Trade payables	24,609	31,029	9,137	14,816
Other payables	1,560	2,953	1,200	1,138
Indirect tax payable	7,082	6,340	4,706	4,339
Contract liabilities	13,148	10,805	5,196	5,816
Accruals	15,764	15,153	13,135	15,653
	<b>62,163</b>	<b>66,280</b>	<b>33,374</b>	<b>41,762</b>

## 22. Trade and other payables - continued

Included within non-current and current trade payables are amounts of €2,419,000 and €4,724,000 (2019: €6,110,000 and €4,053,000) respectively in respect of broadcasting rights for sports activities. This liability represents the present value of the estimated future contractual payments, recognised as a financial liability at amortised cost, using the principal weighted average incremental borrowing rate of 2.32%.

Contract liabilities categorised under Prepaid and deferred income include a non-current amount of €2,359,000 and a current amount of €5,182,000, in relation to the agreements entered into by the Cypriot subsidiary with two other telecom operators in Cyprus holding Cypriot and international football rights for Cyprus, referred to in Note 15.

The non-current amounts owed to related party are due to the non-controlling shareholder of a subsidiary relating to dividends, which shareholder has confirmed that no amount will be claimed until the subsidiary's financial position allows it. Amounts owed to related parties are unsecured and interest-free.

The following tables analyses the changes in contract liabilities during the year ended 31 December 2020 and 31 December 2019:

Group	As at 1 January 2019	Business related variations		As at 31 December 2019
	€000	€000		€000
<i>Contract liabilities</i>				
Prepaid and deferred income	3,154	(539)		2,615
Revenue allocated to wholesale traffic in view of discounting arrangements	2,626	(1,600)		1,026
		Originations	Utilisation	
		€000	€000	
Attributable to free credits under subscriber agreements	2,638	1,453	(1,556)	2,535
Deposits received in advance from customers	4,345	3,400	(3,116)	4,629
<b>Total contract liabilities</b>	<b>12,763</b>			<b>10,805</b>
	As at 1 January 2020	Business related variations		As at 31 December 2020
	€000	€000		€000
<i>Contract liabilities</i>				
Prepaid and deferred income	2,615	7,451		<b>10,066</b>
Revenue allocated to wholesale traffic in view of discounting arrangements	1,026	(567)		<b>459</b>
Others	-	602		<b>602</b>
		Organisations	Utilisations	
		€000	€000	
Attributable to free credits under subscriber agreements	2,535	2,124	(1,711)	<b>2,948</b>
Deposits received in advance from customers	4,629	1,076	(1,030)	<b>4,675</b>
<b>Total contract liabilities</b>	<b>10,805</b>			<b>18,750</b>

## 22. Trade and other payables - continued

Company	As at 1 January 2019	Business related variations		As at 31 December 2019
	€000	€000		€000
<i>Contract liabilities</i>				
Prepaid and deferred income	2,968	(713)		2,255
Revenue allocated to wholesale traffic in view of discounting arrangements	2,626	(1,600)		1,026
		Originations	Utilisation	
		€000	€000	
Attributable to free credits under subscriber agreements	2,638	1,453	(1,556)	2,535
Total contract liabilities	8,232			5,816
	As at 1 January 2020	Business related variations		As at 31 December 2020
	€000	€000		€000
<i>Contract liabilities</i>				
Prepaid and deferred income	2,255	(466)		1,789
Revenue allocated to wholesale traffic in view of discounting arrangements	1,026	(567)		459
Others	-	602		602
		Originations	Utilisation	
		€000	€000	
Attributable to free credits under subscriber agreements	2,535	2,124	(1,711)	2,948
Total contract liabilities	5,816			5,798

### *Contract liabilities recognised in revenue during 2020*

Revenue recognised in profit or loss during the financial year ended 31 December 2020 that was included in the balances of contract liabilities (prepaid and deferred income) as at 31 December 2019 amounted to €1,923,000 (2019: €983,000) and €1,710,000 (2019: €983,000) for the Group and the Company respectively.

## 23. Revenue

The Group's turnover is generated in Malta and Cyprus and further information on the activities within the different markets is reflected in Note 4 'Segment information'. The Group's turnover is analysed as follows:

Category of activity	Group		Company	
	2020 €000	2019 €000	2020 €000	2019 €000
Telecommunication and data centre services	166,768	162,912	109,708	110,284
Sale of goods	8,026	6,433	3,472	5,045
Other services and sundry revenues	10,379	8,447	3,635	2,546
	<b>185,173</b>	<b>177,792</b>	<b>116,815</b>	<b>117,875</b>

The Group's revenue reflected in the table above consists predominantly of revenue from contracts with customers.

Timing of revenue recognition	Group		Company	
	2020 €000	2019 €000	2020 €000	2019 €000
At a point in time	44,455	47,067	39,137	41,889
Over time	140,718	130,725	77,678	75,986
	<b>185,173</b>	<b>177,792</b>	<b>116,815</b>	<b>117,875</b>

### *Unfulfilled performance obligations*

The following table presents the transaction price assigned to unfulfilled performance obligations as at 31 December. Unfulfilled performance obligations are the services that the Group is obliged to provide to customers during the remaining fixed term of the contract. As allowed by the simplification procedure in IFRS 15, these disclosures are only related to performance obligations with an initial term greater than one year.

On the allocation of the total contract transaction price to identified performance obligations, a portion of the total transaction price can be allocated to performance obligations that are unsatisfied or partially satisfied at the end of the reporting period. As outlined previously, GO has elected to apply certain available practical expedients when disclosing unfulfilled performance obligations, including the option to exclude expected revenues from unsatisfied obligations of contracts with an original expected duration of one year or less.

	Group		Company	
	2020 €000	2019 €000	2020 €000	2019 €000
Less than 1 year	56,313	40,006	26,389	19,751
Between 1 and 2 years	16,623	34,169	6,993	9,949
	<b>72,936</b>	<b>74,175</b>	<b>33,382</b>	<b>29,700</b>

Accordingly, during the year ended 31 December 2020, the Group and the Company recognised revenue amounting to €40,006,000 and €19,751,000 (2019: €45,523,000 and €29,179,000) respectively, relating to performance obligations that were unsatisfied or partially satisfied at the end of previous reporting period as reflected within the table above.

## 24. Expenses by nature

	Group		Company	
	2020	2019	2020	2019
	€000	€000	€000	€000
Cost of goods sold	9,450	8,388	7,304	6,251
Third party network charges, content costs and other direct costs	49,436	45,876	28,792	29,222
Employee benefit expense (Note 25)	37,326	32,284	27,431	23,537
Depreciation of property, plant and equipment (Note 5)	31,916	31,410	21,434	21,397
Depreciation of right-of-use assets (Note 6)	5,979	6,154	4,534	4,658
Amortisation of intangible assets (Note 7)	12,910	9,782	2,798	3,077
Movement in provisions and write-offs relating to inventories (Note 14)	96	472	67	450
Movement in credit loss allowances in respect of trade and other receivables (Note 15)	561	557	50	524
Bad debts written off	1,452	907	996	645
Expense relating to short-term leases	1,794	1,349	1,580	1,140
Other	14,081	17,074	6,471	9,730
Total cost of sales, administrative and other related expenses	165,001	154,253	101,457	100,631

### 24.1 items of an unusual nature, size or incidence reflected within profit or loss

The following items of an unusual nature, size or incidence have been reflected within profit or loss during the current year:

	Group		Company	
	2020	2019	2020	2019
	€000	€000	€000	€000
<i>Non-recurring items within:</i>				
Cost of sales				
Inventory write downs	30	570	21	570
Administrative and other related expenses				
Voluntary retirement costs (Note 25)	4,978	2,662	4,978	2,662
Movement in provisions for pensions (Note 21)	-	(1,411)	-	(1,411)
Expenses incurred in the process of disposal of non-controlling interests in subsidiary	-	1,475	-	1,475
Reversal of unclaimed amounts	(1,518)	-	(1,518)	-
Other income				
Gain on disposal of property rights	-	900	-	900

The Company continued with its right-sizing programme by offering voluntary retirement schemes to its employees.

The reversal of unclaimed amounts referred to in the table above, is attributable to the fact that according to the Group, the obligation specified in a specific arrangement has expired during the current financial year and accordingly the amounts in question are not deemed due or claimable.

## 24. Expenses by nature - continued

### *Auditor's fees*

Fees charged by the parent company auditor for services rendered during the financial years ended 31 December 2020 and 2019 relate to the following:

	<b>Group</b>		<b>Company</b>	
	<b>2020</b>	2019	<b>2020</b>	2019
	<b>€000</b>	€000	<b>€000</b>	€000
Annual statutory audit	<b>190</b>	190	<b>160</b>	160
Other assurance services	<b>80</b>	135	<b>80</b>	135
Other non-audit services	<b>38</b>	29	<b>17</b>	26
	<b>308</b>	354	<b>257</b>	321

Audit fees attributable to two subsidiaries charged by other auditors amount to €27,000 (2019: €24,000).

The following non-audit services have been provided by the auditor to the Company:

	<b>Group</b>		<b>Company</b>	
	<b>2020</b>	2019	<b>2020</b>	2019
	<b>€000</b>	€000	<b>€000</b>	€000
Advisory services in respect of a capital markets transaction	-	11	-	11
Tax advisory and compliance services	<b>38</b>	18	<b>17</b>	15
	<b>38</b>	29	<b>17</b>	26

## 25. Employee benefit expense

	<b>Group</b>		<b>Company</b>	
	<b>2020</b>	2019	<b>2020</b>	2019
	<b>€000</b>	€000	<b>€000</b>	€000
Wages and salaries	<b>36,331</b>	35,656	<b>24,632</b>	25,533
Social security costs	<b>2,552</b>	2,504	<b>1,629</b>	1,665
Capitalised labour costs	<b>(6,535)</b>	(7,127)	<b>(3,808)</b>	(4,912)
	<b>32,348</b>	31,033	<b>22,453</b>	22,286
Voluntary retirement costs	<b>4,978</b>	2,662	<b>4,978</b>	2,662
Movement in provisions for pensions	-	(1,411)	-	(1,411)
	<b>37,326</b>	32,284	<b>27,431</b>	23,537

## 25. Employee benefit expense - continued

Wages, salaries and social security costs, other than those relating to capital projects, are allocated between operational expenses (included within 'cost of sales') and 'administrative expenses' as follows:

	<b>Group</b>		<b>Company</b>	
	<b>2020</b>	2019	<b>2020</b>	2019
	<b>€000</b>	€000	<b>€000</b>	€000
Operational expenses	<b>7,095</b>	5,589	<b>4,036</b>	4,130
Administrative and other related expenses	<b>30,231</b>	26,695	<b>23,395</b>	19,407
	<b>37,326</b>	32,284	<b>27,431</b>	23,537

The average number of persons employed by the Group and the Company during the year, including part-timers and students, amounted to 1,213 (2019: 1,232) and 792 (2019: 832) respectively. The number of persons employed by the Group and the Company, including part-timers and students, at the end of the year was as follows:

	<b>Group</b>		<b>Company</b>	
	<b>2020</b>	2019	<b>2020</b>	2019
Operational	<b>282</b>	329	<b>244</b>	287
Management and administration	<b>895</b>	882	<b>512</b>	524
	<b>1,177</b>	1,211	<b>756</b>	811

## 26. Directors' emoluments

	<b>Group</b>		<b>Company</b>	
	<b>2020</b>	2019	<b>2020</b>	2019
	<b>€000</b>	€000	<b>€000</b>	€000
Fees	<b>269</b>	280	<b>269</b>	280

During the current year, subsidiary companies paid remuneration to their directors who do not form part of the Company's Board of Directors amounting to €957,000 (2019: €565,000), whereas amounts paid to directors who are also directors of GO amounting to €29,000 (2019: nil).

Directors' emoluments are included within 'administrative and other related expenses'.



**27. Other income**

	<b>Group</b>		<b>Company</b>	
	<b>2020</b>	2019	<b>2020</b>	2019
	<b>€000</b>	€000	<b>€000</b>	€000
Rent receivable	<b>383</b>	407	<b>383</b>	407
Unrealised and realised operating exchange gains	<b>110</b>	67	<b>102</b>	67
Late payment charges	<b>222</b>	298	<b>222</b>	298
Gain on disposal of property rights	-	900	-	900
Others	<b>542</b>	718	<b>516</b>	567
	<b>1,257</b>	2,390	<b>1,223</b>	2,239

**28. Other expenses**

	<b>Group</b>		<b>Company</b>	
	<b>2020</b>	2019	<b>2020</b>	2019
	<b>€000</b>	€000	<b>€000</b>	€000
Unrealised and realised operating exchange losses	<b>53</b>	47	<b>42</b>	4
Others	<b>52</b>	36	<b>93</b>	23
	<b>105</b>	83	<b>135</b>	27

**29. Finance income**

	<b>Group</b>		<b>Company</b>	
	<b>2020</b>	2019	<b>2020</b>	2019
	<b>€000</b>	€000	<b>€000</b>	€000
Dividend income from subsidiaries	-	-	<b>3,445</b>	899
Bank interest receivable	<b>1</b>	6	-	6
Interest receivable from related parties	-	-	<b>383</b>	411
Late payment interest receivable	<b>323</b>	311	<b>323</b>	311
Other interest receivable	<b>67</b>	22	<b>34</b>	38
	<b>391</b>	339	<b>4,185</b>	1,665

**30. Finance costs**

	<b>Group</b>		<b>Company</b>	
	<b>2020</b>	2019	<b>2020</b>	2019
	<b>€000</b>	€000	<b>€000</b>	€000
Bank loan interest	<b>1,441</b>	1,454	<b>1,145</b>	1,076
Other bank interest and charges	<b>50</b>	92	<b>25</b>	52
Bond interest	<b>583</b>	-	-	-
Bond issue costs amortisation	<b>25</b>	-	-	-
Interest charges on lease liabilities	<b>1,458</b>	1,687	<b>1,246</b>	1,460
Other interest	<b>332</b>	125	<b>50</b>	-
	<b>3,889</b>	3,358	<b>2,466</b>	2,588

### 31. Tax expense

The Group's and the Company's tax expense recognised in profit or loss is analysed below:

	<b>Group</b>		<b>Company</b>	
	<b>2020</b>	2019	<b>2020</b>	2019
	<b>€000</b>	€000	<b>€000</b>	€000
Current tax				
Current tax expense	<b>5,688</b>	8,257	<b>3,968</b>	5,361
Current year adjustment in respect of prior years	<b>(409)</b>	-	<b>(409)</b>	-
Deferred tax				
Deferred tax expense (Note 13)	<b>1,929</b>	1,580	<b>2,379</b>	1,902
Current year adjustment in respect of prior years	<b>(341)</b>	-	<b>(341)</b>	-
<b>Tax expense</b>	<b>6,867</b>	9,837	<b>5,597</b>	7,263

The tax impacts, which are entirely attributable to deferred taxation, relating to components of other comprehensive income and accordingly presented directly in equity are as follows:

	<b>2020</b>			<b>2019</b>		
	<b>Before tax</b>	<b>Tax (charge)/ credit</b>	<b>Net of tax</b>	<b>Before tax</b>	<b>Tax (charge)/ credit</b>	<b>Net of tax</b>
	<b>€000</b>	<b>€000</b>	<b>€000</b>	<b>€000</b>	<b>€000</b>	<b>€000</b>
<b>Group and Company</b>						
Remeasurements of defined benefit obligations	82	(29)	53	265	(92)	173

### 31. Tax expense - continued

The tax recognised in profit or loss on the Group's and the Company's profit before tax differs from the theoretical amount that would arise by applying the basic tax rate in Malta to the results of the consolidated entities as follows:

	<b>Group</b>		<b>Company</b>	
	<b>2020</b>	2019	<b>2020</b>	2019
	<b>€000</b>	€000	<b>€000</b>	€000
Profit before tax	<b>20,928</b>	22,827	<b>21,267</b>	57,273
Tax on profit at 35% applicable to taxable profits in Malta	<b>7,325</b>	7,989	<b>7,443</b>	20,046
Tax effect of:				
Expenses and losses disallowed for tax purposes	<b>670</b>	1,334	-	539
Different tax rate applied to taxable income attributable to subsidiary (see below)	<b>752</b>	30	-	-
Dividend income not subject to tax	-	-	-	(316)
Income taxed at different rate	<b>(23)</b>	(265)	<b>(23)</b>	(34)
Gain on disposal of interest in subsidiary	-	-	-	(13,559)
Gain on transaction in property rights	-	(140)	-	(140)
Gain on disposal of other investment	<b>(1,085)</b>	-	<b>(1,085)</b>	-
Reversal of deferred tax asset attributable to capital losses	-	683	-	683
Over provision in prior year	<b>(750)</b>	-	<b>(750)</b>	-
Others	<b>(22)</b>	206	<b>12</b>	44
Tax expense	<b>6,867</b>	9,837	<b>5,597</b>	7,263

The tax rate applied to taxable profits attributable to a subsidiary registered in Cyprus, Cablenet, is 12.5%.

### 32. Earnings per share

Earnings per share is calculated by dividing the profit attributable to equity holders of the Company by the weighted average number of ordinary shares in issue during the year.

	<b>Group</b>	
	<b>2020</b>	2019
Profit attributable to equity holders of the Company (€000)	<b>13,297</b>	11,660
Weighted average number of shares in issue (thousands) (Note 17)	<b>101,310</b>	101,310
Earnings per share (euro cent)	<b>13c3</b>	11c5

The Company has no instruments or arrangements which give rise to potential ordinary shares and accordingly diluted earnings per share is equivalent to basic earnings per share.

### 33. Dividends

	<b>Company</b>	
	<b>2020</b>	2019
	<b>€000</b>	€000
Net dividends paid on ordinary shares	<b>10,131</b>	55,720
Dividends per share (euro cent)	<b>10c0</b>	55c0

During 2019, a payment of a special interim net dividend of €0.41 per share amounting to €41,537,300, was effected. This dividend was paid in view of the profits generated by the Company from the sale of its 49% shareholding in BMITT.

A net dividend in respect of the year ended 31 December 2020 of €0.16 (2019: €0.10) per share, amounting to €16,209,678 (2019: €10,131,049), is to be proposed by the Board of Directors at the forthcoming Annual General Meeting. The financial statements do not reflect this proposed dividend, which, subject to the approval by the shareholders, will be accounted for within shareholders' equity as an appropriation of retained earnings in the year ending 31 December 2021.

### 34. Cash generated from operations

Reconciliation of operating profit to cash generated from operations:

	<b>Group</b>		<b>Company</b>	
	<b>2020</b>	2019	<b>2020</b>	2019
	<b>€000</b>	€000	<b>€000</b>	€000
Operating profit	<b>21,324</b>	25,846	<b>16,446</b>	19,456
<i>Adjustments for:</i>				
Depreciation and amortisation	<b>50,805</b>	47,346	<b>28,766</b>	29,132
Net movement in provisions and write-downs in relation to receivables and inventories	<b>2,109</b>	1,936	<b>1,113</b>	1,619
Voluntary retirement costs	<b>4,978</b>	2,662	<b>4,978</b>	2,662
Gain on disposal of property right	-	(900)	-	(900)
Reversal of unclaimed amounts	<b>(1,518)</b>	-	<b>(1,518)</b>	-
Movement in provisions for pensions	-	(1,411)	-	(1,411)
<i>Changes in working capital:</i>				
Inventories	<b>(249)</b>	1,503	<b>4</b>	1,501
Trade and other receivables	<b>(8,257)</b>	(2,705)	<b>(480)</b>	357
Trade and other payables	<b>4,859</b>	5,268	<b>(1,625)</b>	3,542
Group undertakings' balances	-	-	<b>(859)</b>	(1,040)
Cash generated from operations	<b>74,051</b>	79,545	<b>46,825</b>	54,918

#### Non-cash transactions

The Company's non-cash transactions during the year ended 31 December 2019 comprised the conversion of loans receivable from Cablenet into equity (Note 11) in connection with GO's deemed acquisition of an additional shareholding in Cablenet.

### 35. Operating lease and other related commitments

(a) Operating leases – where the Group/the Company is the lessee

The Group and the Company lease various premises and other assets under operating leases.

During the current year, operating lease payments amounting to €1,794,000 (2019: €1,349,000) for the Group and €1,580,000 (2019: €1,140,000) for the Company, were recognised as an operating expense in profit or loss.

(b) Operating leases – where the Group/the Company is the lessor

The Group and the Company lease out certain premises and plant and equipment under operating leases. As at 31 December 2020 and 2019, the Group and the Company were also party to a non-cancellable operating lease agreement for an indefinite period with an annual lease amount receivable of €225,000 (2019: €225,000). During the current year, amounts of €383,000 (2019: €407,000) for the Group and Company, were recognised as rental income in profit or loss within other operating income.

(c) Other related commitments

Additionally, as at 31 December 2020 the Company had commitments in relation to operating and maintenance fees from 2020 to 2024 amounting to €3,477,000 (2019: €3,940,000) and TV content fees from 2020 to 2022 of €5,134,000 (2019: €4,275,000).

A subsidiary had commitments in relation to the payment of operating and maintenance fees from 2020 to 2035 amounting to €12,331,000 (2019: €8,834,000), software maintenance fees and annual support cost from 2020 to 2024 amounting to €9,616,000 (2019: €9,307,615), TV content fees from 2020 to 2022 of €17,232,000 (2019: €18,903,208), cost of sports and production expense from 2020 to 2022 of €2,921,000 (2019: €2,739,587) and sponsorships to football clubs from 2020 to 2024 of €51,000 (2019: €76,510).

### 36. Capital and other related commitments

	Group		Company	
	2020	2019	2020	2019
	€000	€000	€000	€000
Contracted for:				
Property, plant and equipment	15,082	21,925	10,501	15,813
Spectrum licence (Note 15)	15,564	6,960	-	-
Authorised but not contracted for:				
Property, plant and equipment	6,352	5,901	6,352	5,901
	<b>36,998</b>	<b>34,786</b>	<b>16,853</b>	<b>21,714</b>

On 19 December 2019 GO announced that it had executed an agreement with a third party which is working towards constructing, maintaining and commercialising an extension trunk system on/to a new, state-of-the-art and high-speed fibre optic submarine cable system with branches to a number of countries. In terms of this agreement, GO will acquire the title and ownership and/or indefeasible right of use of submarine and land infrastructure connecting Malta to France and Egypt as well as associated operational and maintenance services, subject to the terms and conditions of the agreement.

### 36. Capital commitments - continued

During the year ended 31 December 2020, Cablenet continued investing in its 4G mobile network-related systems and planning, and following its participation in the 5G auction in December 2020, to secure its own 5G mobile spectrum licence. These two factors gave rise to the commitments referred to in the table above.

### 37. Contingencies

The contingencies of the Group and the Company are listed below:

#### (a) Contingent liabilities arising in the ordinary course of business

As a result of its operations and activities in the ordinary course of the Group's business, the Group has, as at 31 December 2020, contingent liabilities arising from:

- guarantees in favour of third parties and performance bonds given amounting to €493,000 (2019: €650,000) for the Group and the Company;
- actual or potential claims and litigation arising from provision of services, acquisition of goods and services by the Group and other legal issues;
- a case requesting the Commission of Fair Trading to investigate alleged abusive prices for the provision of IP Transit and ADSL services; and
- claims by a restricted number of employees;

in respect of which no losses which are deemed material, individually or in aggregate, in the context of understanding the Group's financial results and financial position, are expected.

At the end of the reporting period, the Group had a contingent liability arising from an overseas court judgement requiring that a Group company implements measures to prevent a specific client from providing certain services. The company was ordered to pay for the costs of the court proceedings and to pay a fine of €100,000 per day subsequent to service of the said judgement, unless and until the company complies with it. On the basis of legal advice obtained by the Group, the company has not yet been correctly served with the judgement and, additionally, the judgement can be enforced in Malta only in the event that it is declared enforceable by the Courts in Malta. This legal advice obtained by the Group highlights serious doubts on the enforceability of the overseas court judgement in Malta and accordingly no provision has been recognised as the Directors are of the opinion that a cash outflow is not probable.

Another overseas court proceeding has been instituted against the same Group company with respect to similar claims in relation to services provided to another client. Until the date of authorisation for issue of these financial statements, no judgement has been delivered by the court. No provision for expected losses was deemed necessary by the Directors as at the end of the reporting period taking cognisance of legal advice received.

#### (b) Contingencies relating to pension liabilities

As disclosed in Note 21, GO was required to set up a pension scheme in favour of its eligible employees and former employees. Further claims for the payment of a pension have been made by a number of ex-employees and employees of the Company. However, the Directors have considered legal advice obtained and are of the opinion that an outflow of resources, beyond provisions already accounted for by the Company, is not probable.

In this respect the Group has not disclosed additional information related to this contingent liability in accordance with IAS 37, '*Provisions, Contingent Liabilities and Contingent Assets*' on the grounds that disclosure may be seriously prejudicial to the Group's interests.

### 37. Contingencies - continued

#### (c) Guarantees to secure banking facilities

A subsidiary of the Company has given guarantees to bankers in favour of related parties so as to secure the related parties' banking facilities. The maximum exposure arising from these guarantees amounts to €1,340,000 (2019: €1,390,000) and the Directors do not expect any losses to occur in this respect.

### 38. Related party transactions

The Company and its subsidiaries have a related party relationship with Société Nationale des Télécommunications, the Company's ultimate parent (Note 39), related entities ultimately controlled by Société Nationale des Télécommunications, together with the Company's Directors (key management personnel). Dubai Holding LLC (GO's former ultimate parent) and all entities ultimately controlled by it are still considered to be related parties, in view of Dubai Holding LLC's interest in and significant influence on GO's current ultimate parent.

Malta Properties Company p.l.c. was considered a related party during the years ended 31 December 2020 and 2019, since its ultimate parent is Dubai Holding LLC, which exerts significant influence on GO's ultimate parent, as referred to above.

The following principal operating transactions, which were carried out with related parties, have a material effect on the operating results and financial position of the Group and Company:

	<b>Group</b>		<b>Company</b>	
	<b>2020</b>	<b>2019</b>	<b>2020</b>	<b>2019</b>
	<b>€000</b>	<b>€000</b>	<b>€000</b>	<b>€000</b>
<b>Current ultimate parent and related entities</b>				
Dividends paid to	<b>6,628</b>	36,442	<b>6,628</b>	36,442
<b>Former ultimate parent and related entities</b>				
Operating lease charges recognised in profit or loss	<b>413</b>	452	<b>413</b>	452
Payments relating to leases treated in accordance with IFRS 16 requirements	<b>2,244</b>	2,874	<b>2,244</b>	2,789

Upon adoption of IFRS 16, the Group recognised lease liabilities in respect of lease arrangements with related parties (refer to Note 20).

**38. Related party transactions - continued**

	<b>Company</b>	
	<b>2020</b>	2019
	<b>€000</b>	€000
<b>Subsidiaries</b>		
Loans (repaid by)/advanced to (at face value)	<b>(7,000)</b>	5,375
Services provided to	<b>1,758</b>	1,472
Services provided by	<b>1,149</b>	765
Interest received from	<b>366</b>	427
Dividends received from	<b>3,445</b>	899

The Company had indicated its intention to continue providing financial support to Cablenet, its subsidiary, to enable it to continue to grow its operations. At the end of the year, no losses are deemed probable or expected under this arrangement. During the year ended 31 December 2019, the Company's loans to this subsidiary, amounting to €16,721,000, were capitalised and this conversion into equity gave rise to an increase in GO's holding in Cablenet from 51% to 60.26% at 31 December 2019. During the year ended 31 December 2020, GO acquired an additional stake in the company, subsequent to which the Group holds 62.2% of the issued share capital of Cablenet (refer to Notes 8 and 11 for further disclosures on the transactions effected).

In the opinion of the Directors, disclosure of related party transactions, which are generally carried out on commercial terms and conditions, is only necessary when the transactions effected have a material impact on the operating results and financial position of the Group. The aggregate invoiced amounts in respect of a number of transaction types carried out with related parties are not considered material and accordingly they do not have a significant effect on these financial statements.

Except for remuneration payable (Note 26), the Group has not entered into material transactions with key management personnel which would warrant disclosure thereof for the purpose of understanding the Group's financial results or its financial position. Also, the Group has not entered into material transactions with entities in which the Group's key management personnel directly or indirectly have an interest or over which they have direct or indirect influence. Any such transactions would constitute normal operating transactions under normal market and commercial terms relating to provision of operational services by the Group, and would not comprise financing transactions.

Year-end balances with related parties, arising principally from the above transactions, are disclosed in Notes 11, 15, 20 and 22 to these financial statements.

**39. Statutory information**

GO p.l.c. is a public limited liability company domiciled and incorporated in Malta. The Company's ultimate parent is Société Nationale des Télécommunications (Tunisie Telecom), the registered office of which is situated at Tunisie Telecom Building, 1053 Jardins du Lac II, Tunis, Tunisia which owns 65.4% of the Company's shares. The Company's immediate parent is TT ML Limited, a fully owned subsidiary of Tunisie Telecom, established as a special purpose vehicle for the purpose of holding GO's shares. The Tunisian Government holds a 65% shareholding in Tunisie Telecom, and Emirates International Telecommunications (EIT), a subsidiary of Dubai Holding LLC which is GO's former ultimate parent, owns the other 35%.



## Five-year record

	2020	2019	2018	2017	2016	2015
	€M	€M	€M	€M	€M	€M
Revenue	<b>185.2</b>	177.8	171.8	166.3	157.0	123.7
Results from operating activities	<b>21.3</b>	25.8	33.1	29.5	26.3	27.8
Profit before income tax	<b>20.9</b>	22.8	31.7	27.9	28.1	34.2
Profit for the year	<b>14.1</b>	13.0	20.4	18.0	20.3	26.4
Total assets	<b>357.4</b>	327.7	255.4	251.8	249.8	207.6
Total liabilities	<b>231.0</b>	202.2	135.3	136.7	140.6	115.5
Total equity	<b>126.4</b>	125.6	120.2	115.1	109.2	92.1
Operating cash flow	<b>63.7</b>	63.0	52.8	57.0	63.8	36.8
Investing cash flow	<b>(57.7)</b>	(0.9)	(39.7)	(33.9)	(35.5)	(33.4)
Financing cash flow	<b>17.2</b>	(58.2)	(15.3)	(19.2)	(22.1)	(18.3)
Earnings per share	<b>€0.13</b>	€0.11	€0.19	€0.17	€0.18	€0.26
Dividends per share	<b>€0.10</b>	€0.14*	€0.14	€0.13	€0.11	€0.10

\* a payment of a special interim dividend of €0.41 per share was effected during the year ended 31 December 2019.